

Freedom hopes for Terry Waite linked to Gulf hijack

Kuwait holds key to fate of Iran hostages

The fate of the 12 British men and 75 other passengers and crew still on board the hijacked Kuwait jet in north-eastern Iran rested last night on Kuwait's readiness to go back on its long-standing refusal to enter direct talks with the gunmen of Islamic Jihad.

Reserves at record \$47 billion

By David Smith Economics Correspondent Britain's official reserves rose strongly last month as the Bank of England intervened heavily to hold down sterling.

Profit drop

Kleinwort Benson Lonsdale, the merchant banking group, saw profits drop £14.5 million last year, despite coming through the October crash unscathed.

Job cowboys

Corn-cutting employers seeking staff are encouraging job recruitment methods, says an introduction to today's seven pages of Appointments.

Masters meet

Severiano Ballesteros, twice a former winner, is the favourite for the 52nd US Masters golf tournament starting today at Augusta, Georgia.

FA charge

The Arsenal manager, George Graham, has been charged with bringing the game into disrepute by the FA following an incident at the end of last week's match against Oxford United.

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Standing firm: Mrs Thatcher in Downing Street yesterday emphasizing that there will be no deal with the hijackers. She later left on a two-day visit to Turkey.

BBC chief's blueprint for better journalism

By Richard Evans, Media Editor A blueprint for reversing the "declining" standards of British journalism, including independent ombudsmen for the main newspapers and broadcasting organizations, was outlined last night by Mr John Birt, Deputy Director-General of the BBC.

New plea for Tube documents

By Rodney Cowton and Tony Dave London Regional Transport is being asked to change its mind after refusing to supply vital documents to the King's Cross disaster inquiry.

Israeli fury over shooting of girl

From David Bernstein, Jerusalem An Israeli girl and two Palestinian villagers were killed yesterday in what could turn out to be the most explosive incident since the uprising in the Israeli-occupied West Bank and Gaza Strip began four months ago.

Tears of relief as Alps pupils return to school

By Andrew Morgan The party of schoolchildren who lost four friends in the Austrian mountain accident arrived home yesterday.

Gorbachov flies to Afghan talks

From Christopher Walker, Moscow New moves on the promised Soviet pull-out from Afghanistan were signalled yesterday when Mr Mikhail Gorbachov flew unexpectedly to the Central Asian city of Tashkent for talks with the Afghan leader, President Najibullah.

Job cowboys

Corn-cutting employers seeking staff are encouraging job recruitment methods, says an introduction to today's seven pages of Appointments.

Portfolio Accumulator £152,000 won by London woman

A GTI at the gate, school fees for the children, a holiday in Portugal, an architect to design the new conservatory, a week on a health farm and a crash course to give up smoking - these are some of the things Mrs Jennifer Chelley of Barnes has thought of buying with the £152,000 jackpot she has scooped as the first winner of The Times Portfolio Accumulator prize.



Mrs Chelley: Fortune after eight recoins.

in - but Mrs Chelley rejected that idea too. "It would be us down too much". Having recently survived several weeks without a cooker while her kitchen was refitted, Mrs Chelley looked forward to the possibility of eating out more often.

WIN £10,000

Today Portfolio Accumulator starts afresh with £10,000 in the fund. Accumulator offers two chances to win each day: the £4,000 prize or the contents of the Accumulator fund, won when a reader's number is higher than the daily total.

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NEWS ROUNDUP

Telegraph buys The Spectator

The Spectator, the 160-year-old weekly review, has been sold to The Daily Telegraph for an undisclosed sum, it was announced last night.

In a move aimed at ending recent uncertainty about the magazine's future, the present owner — John Fairfax (UK) — broke the news of the deal.

Today's edition of the magazine will contain a pledge from Mr Andrew Knight, chief executive of The Daily Telegraph, to maintain The Spectator's independence, adding that he looked forward to helping the current Spectator team "advance the magazine's existing success".

This is the third ownership change at The Spectator in three years. In 1985, oil millionaire Mr Algy Cluff sold it for £1 million to the Australian-based Fairfax group.

Last year, the Fairfax group was bought out by a younger member of the Fairfax family, who is currently selling off some of its assets to repay bank borrowings.

Ferry talks ruled out

P&O European Ferries appeared to close the door on any immediate return to talks over the nine-week Dover ferry dispute yesterday. After its regular board meeting, the company said further discussions with the National Union of Seamen would not go ahead "until the union committed itself to realistic changes in the present outdated work practices". Mr Sam McCuskie, the union's general secretary, called the ferry company's stance "a recipe for continued confrontation".

Longleat lions on pill

Ten lionesses at Longleat are to be put on a contraceptive pill to curb a population explosion. For 22 years the lions at the safari park have prided themselves on their breeding capabilities. Today two-year-olds, Elsie and Sonja, will be the first to be implanted with a long-lasting contraceptive capsule in their necks. Manager Roger Cawley explained: "The lions have been so happy they are breeding all the time and now we have too many. The contraceptive is released slowly and should make them infertile for up to three years."

Speedboat drownings

Two teenagers drowned when their speedboat overturned off the Cornish coast in the early hours of yesterday, and a third boy was recovering after spending five hours in freezing seas. Bernard Butler, aged 19, his brother Kevin, aged 14, and their friend Edmund Davies, also 14, set out from Looe on Tuesday night and it is thought they may have taken the 15 ft Fletcher-class speedboat too far out to sea. Kevin was found off Polperro shortly after 2am, but Edmund, of Market Street, East Looe, was already dead. The search for Bernard's body continued yesterday.

T S Eliot appeal

Leading figures from literature and the theatre have launched a £100,000 appeal for the London Library to commemorate the centenary of T. S. Eliot's birth. The money will be used to help with the subscriptions of students and needy scholars and to enable the private library, in St James's Square, to buy books it could not otherwise afford. T. S. Eliot was president of the London Library from 1952 until 1964. The patrons are Peggy Ashcroft, Roy Fuller, Alec Guinness, Ted Hughes, Iris Murdoch, Stephen Spender, Tom Stoppard and Michael Tippett.

Banerjee as Christ

Victor Banerjee, the Indian actor who played Dr Aziz in the film *A Passage to India*, has been chosen to play the role of Christ in the 1988 cycle of York Mystery Plays, part of the city's Arts Festival in June and July. His selection fulfils a long-standing ambition to act on stage in the UK, "and to work on a classic text of these proportions", he said. Other actors to have taken the role at the festival include Simon Ward and Christopher Timothy.

Best hearing

Mr Keith Best, the former Conservative MP who was imprisoned for four days for making multiple applications for British Telecom shares, is to face a disciplinary hearing which could disbar him. The Bar Council said yesterday that Mr Best's case had been referred by the professional conduct committee to a disciplinary tribunal which would decide in the autumn what action to take.

Funeral case bail

The High Court in Belfast yesterday granted £1,500 bail to a Joseph Coogan, a butchery assistant accused of withholding information from the police about the deaths in West Belfast last month of two British Army corporals.

General secretaries recommend tougher code of conduct

TUC avoids division on no-strike deals

By Roland Rudd and Tim Jones

The TUC pulled back yesterday from a damaging split over single-union, no-strike deals but voted for a code of conduct designed to make it harder for unions to sign such agreements in future.

Leading union general secretaries in the TUC Special Review Body voted by 13 to two in favour of a code of conduct and by 11 to two in favour of taking account of national agreements, such as the blue-book agreement at Ford which grants recognition to all unions at the company.

The decision not to take immediate action against no-strike agreements gives Mr Norman Willis, the TUC general secretary, breathing

space to draw up a formula to placate the engineers and the electricians, who have threatened to break away if their freedom to enter into such deals is curbed.

The threat by Mr Eric Hammond, general secretary of the Electrical, Electronic, Telecommunication and Plumbing Union, to ballot his members on whether to leave the TUC over the proposed code before its formal adoption at the TUC's conference next September, is still a strong possibility. Both Mr Hammond and Mr Bill Jordan, president of the Amalgamated Engineering Union, voted against the principle of the new code.

Before the union leaders were able to vote on the substantive issue of whether unions should offer

compulsory arbitration, or strike-free deals, in exchange for recognition, Mr Ron Todd, general secretary of the Transport and General Workers' Union, put forward an amendment that "unions should not be a party to compulsory arbitration".

Mr Willis, realizing that it would precipitate a split in the TUC if it was passed, won a crucial victory to defer the issue to the next special review meeting next month.

Mr Todd said he was not confident that his amendment would be passed. However, Mr Ken Gill, joint general secretary of the Manufacturing, Science and Finance union, said he believed the vote marked the end of single-union, no-strike agreements. He said the

engineers and electricians would be "crushed" if they left the TUC.

Mr Jimmy Knapp, general secretary of the National Union of Railwaymen, said: "There was nothing in the meeting to support compulsory arbitration as part of any new recognition agreement".

A further decision by the committee not to undermine other unions and to notify the TUC before implementing single-union agreements poses problems for both Mr Jordan and Mr Hammond.

Under the directives, the engineers' ill-fated single-union agreement with Ford of America, opposition to which led the company to abandon plans to establish a £40 million high technology plant

at Dundee, could have been reported to the TUC for undermining the transport union, which represents the majority of workers at Ford's 22 British plants.

The unions are also divided on whether they should register new agreements with the TUC. Mr John Edmunds, general secretary of the GMB general union, said the meeting backed the idea of an "early warning system", preventing unions signing deals until they had notified the TUC.

Mr Gill said: "We must prevent unions from undermining each other and signing secret deals with managers. Only then could the trade union movement have prevented (News International's move to) Wapping and the Dundee episode."

Tory MPs oppose Ridley asset plan

By David Walker

Conservative district councillors have started a programme of intense lobbying of backbench Conservative MPs in order to forestall a government plan to redistribute capital assets owned by their councils to predominantly Labour city councils.

One leading councillor reported yesterday very positive support from MPs in opposition to the proposal, which is being considered by Mr Nicholas Ridley, the Secretary of State for the Environment. He predicted a major rebellion by MPs if the issue went further.

Opposition to the plan was said not to be confined to "wet" Tory MPs known to be critical of Mr Ridley's plans for local government; dissent has been indicated by right-wing MPs as well.

According to the proposal, the Department of the Environment would take powers to redistribute the proceeds from sales of housing and other property.

It is estimated that those capital assets now total about £9.6 billion, much of which is in accounts belonging to the shire districts, which have taken government advice and sold much of their property portfolios.

Mr Ridley is understood to be worried by the fact that this money is not being used productively. If title to the assets were transferred to urban local authorities, it would allow them to spend more on housing and environmental refurbishment without offending the Treasury.

Mr Ridley has been highly embarrassed at finding that during the financial year just ended councils actually under-spent the allocation given to them by the Department of the Environment for housing. That is partly because many of the Conservative districts have small building programmes and can use capital receipts to pay for them.

Official sources indicated that the furor over the redistribution proposal might delay publication of a White Paper on controls and capital spending.

Five die as lorry hits stalled minibus



The smashed minibus in which five people died and seven were hurt yesterday when a lorry crashed into the back of it.

Five people, including two children, were killed yesterday when an articulated lorry ploughed into their minibus which stalled during a sight-seeing trip around Newmarket, Suffolk.

Seven other passengers were hurt, two critically. Some of the victims were believed to come from Cheshire.

Two women, a man and a boy aged

eight died in the crash. A girl aged nine lost both her legs and died later in intensive care. The lorry driver, Mr Tony Finn, aged 25, of Herne Bay, Kent, was unhurt.

The party was mid-way through the National Horseracing Museum tour of equine centres when the accident happened. The driver, Mr David Wright,

aged 38, is the curator's assistant.

Police are investigating the possibility that the minibus had slowed down to give the group a better view of the town's July course.

As the injured were taken to Addenbrooke's Hospital, Cambridge, police and Department of Transport officials began an investigation.

Teachers' conferences

NUT urged to embrace 'new realism'

By John Clare, Education Correspondent

Mr Fred Jarvis, leader of the National Union of Teachers, yesterday appealed to his members to bury their differences and set about winning the same public support for state education as that enjoyed by the National Health Service.

Mr Jarvis, in his closing address to the union's annual conference in Scarborough, said media reactions and a rush to the barricades were not appropriate in the new political climate in which unions had to operate.

The public had grown weary of disruption in schools and parents did not yet share the union's sense of outrage at the provisions of the Education Reform Bill.

Referring to the union's policy of "new realism", Mr Jarvis said: "We have to address issues in ways we have not addressed them before. Some who criticize the union have only one alternative: industrial action. Well, it is

not on. There's no alternative to a sustained campaign."

Mr Jarvis went on to warn militant delegates not to judge members' attitudes by the views expressed by the small minority of activists who attended union meetings. He said they should ask themselves why union meetings were so poorly attended.

Mr Jarvis said the International Labour Organization's ruling this week that the Government's decision to suspend teachers' negotiating rights breached the ILO convention meant that Britain was flouting its international obligations.

He called on Mrs Margaret Thatcher to show her respect for international law by accepting the ILO's verdict and restoring teachers' rights.

Earlier, the conference awarded honorary membership of the union to Mr Nelson Mandela, the jailed leader of the African National Congress, and his wife, Win-

nie, and, in a resumed debate on homosexual and lesbian rights, delegates narrowly defeated a motion which said homosexuals are oppressed by the absence of "positive images of lesbian, gay and bisexual lifestyles within the classroom".

Two other teaching unions holding conferences this week yesterday called for increased steps to deal with discipline in schools.

The National Association of Schoolmasters/Union of Women Teachers was told that some parents actively encouraged disruptive behaviour by their children.

The Assistant Masters and Mistresses' Association, meanwhile, voted overwhelmingly at its annual assembly in London that parents should be held legally responsible for their children's behaviour in the classroom. The association is to ask the Government to introduce sanctions to deal with parents of pupils

who disrupt classes or are persistent truants.

The NAS/UWT conference in Blackpool was told that teachers fear they could face court action when they deal with such pupils.

Mr John Mayes, a teacher from Knowsley, Merseyside, said violence towards teachers was increasing but they could not deal with disruptive pupils effectively.

The 1,200 delegates unanimously called on the Government to ensure parents were made legally responsible for the behaviour of their children in schools.

Left-wing opponents of independent schools were accused yesterday of using "fiction" to support their case.

Mr Garry McClellan, chairman of the Independent Schools Association, told its annual conference in Oxford that those who opposed private schooling had "a stereotype image" of independent schools.

Plessey cancels high-tech GEC deal

By Robert Matthews, Technology Correspondent

Government attempts to foster collaboration in high-technology industry has been dealt a blow by the withdrawal of Plessey from a £25 million joint development project with GEC on an advanced form of semiconductor.

A White Paper in January stressed the need for industry to collaborate if it is to compete with other countries.

However, Plessey, the electronics company, has announced that it is pulling out of the Department of Trade and Industry initiative with GEC to set up a national production plant for microchips based on gallium arsenide. Electronic devices in that material operate at higher speeds than those based on traditional silicon.

Plessey said yesterday: "We could not see any major gains for the company in going ahead. We have a huge gallium arsenide facility, and it is selling into world markets."

Insiders said that after investigating collaboration with GEC, it became clear that Plessey would lose much of its hard-won lead in the technology, used primarily in defence systems, to its long-standing rival.

No government money was spent during the run-up to full collaboration and building of the plant.

GEC said yesterday that it would have to lay off about 40 scientists from its Hirst research centre at Wembley, north London, and re-deploy another 60.

"We are very disappointed, as we have been a long supporter of these DTI proposals," a spokesman said.

The department said yesterday the Government still hoped that something might be salvaged from the original plans. "There may be scope for some areas of research to continue but the GEC/Plessey project was a very important part of the whole programme," a spokesman said.

Leading article, page 13

DIAMOND SERVICE

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08.15	10.15	08.30	09.30
11.00	13.00	11.30	11.30
12.15	14.15	12.30	13.30
14.15	16.15	14.30	15.30
16.15	18.15	16.30	17.30
18.15	20.15	18.30	19.30
20.15	22.15	21.00	21.00

THE MOST WEEKDAY FLIGHTS BETWEEN HEATHROW AND AMSTERDAM.

BRITISH MIDLAND

Blackpool fire deaths

Hotel 'not seen by council'

By David Nicholson-Lord

The Blackpool hotel where five members of the same family, three of them children, died in a fire had not been inspected by council housing and health officials, it was disclosed yesterday.

However, the hotel was inspected by safety officers from the fire brigade three years ago and is understood to have had a fire certificate.

The two adults and three children who died in the fire, at the 24-room Leber Mount Hotel in Dickinson Road, close to Blackpool's North Promenade, were all from the manager's family.

Two of the dead, Leon Carradice, aged six, and his sister, Amanda Carradice, aged one, were the children of

the hotel manager, Mr Terry Carradice, aged 27, who was not at the hotel at the time. His wife Victoria, aged 27, and son Tristram, aged seven, were admitted to hospital.

Mr Carradice's brother, Tommy, aged 21, his wife, Patricia, aged 26, and daughter, Anna, aged one, also died.

Mrs Harriet Harman, Labour's social services spokeswoman, called yesterday for an investigation into hotels for the homeless. Housing pressure groups such as Shelter and the Campaign for Bedsit Rights said the deaths were a "massive indictment" of government housing policies.

Mr Leo Ponnifret, Mayor of Blackpool, said a public inquiry might be needed to

examine whether too many people were being accommodated in hostels effectively run by the Department of Health and Social Security.

Uncertainties of definition in housing legislation mean some hotels might be classed as a house in multiple occupation, which removes the obligation of the local authority to inspect it.

Eleven survivors of the fire were still at Blackpool's Victoria Hospital yesterday suffering from the effects of smoke.

Forensic experts were still trying to establish the cause of the fire, although it is believed children playing with matches might have been responsible.

Policeman snubs Kennedy

By John Cooney

For the second day running during a fact-finding trip to Northern Ireland, United States Congressman Joseph Kennedy was involved in an incident yesterday with a member of the security forces.

An armed policeman refused to shake hands with Mr Kennedy at a checkpoint on the border road leading from Londonderry to Co Donegal in the Irish Republic.

On Tuesday, Mr Kennedy was told by a British soldier in West Belfast to go back home after a Roman Catholic priest accompanying him had been asked to open his car boot.

yesterday that it is investigating.

In nationalist areas there has been considerable interest in the visit of Mr Kennedy, a son of the assassinated Senator Robert Kennedy, though Sinn Féin, the political wing of the IRA, is peeved that he has avoided contact with their representatives.

Mr Kennedy, however, is also attracting resentment from the Unionist community. The Rev William McCrea, MP for Mid Ulster, has complained that it would be sufficient for Mr Kennedy to clean up his own backyard

without interfering in Ulster's affairs.

Mr Kennedy's confrontation with the British soldier was treated as the main story by both newspapers in Boston, his home town, yesterday.

The Boston Herald said Congressman Kennedy "exchanged angry words with British soldiers". The Boston Globe said Mr Kennedy "traded insults with British troops" and claimed that the soldier swore at the Rev Matthew Wallace, the congressman's driver, as he was opening the boot for inspection.

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Monthly Instalments	£ at £ nil	£ at £ nil	£ at £ nil
Instalments thereafter	Balance after 6 months	19 months at £274.21	31 months at £179.88
Total Balance Paid Off	£4740.00	£5209.99	£5576.28
Total Charge For Credit	£ nil	£469.99	£836.28
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هكذا من الأصل

**Trag
unless**

A devastating indictment of standards of safety at the London Underground was delivered yesterday at the King's Cross disaster inquiry.

Things would go "tragically wrong" again unless there was a thorough revision of safety policies, Mr Roger Henderson, an O.C. counsel to the inquiry, said.

He was opening the second part of the formal investigation which will look into the water issues underlying the disaster in which 31 people died last November.

The good safety record of the Underground had led to a false sense of security, he said. The "things have gone seriously wrong in recent years and they will go tragically wrong again if there is not a new and bracing appraisal of our situation."

6 Standards, from the highest to the lowest levels in the Underground, have been allowed to slip ●

Mr Henderson said that standards had slipped despite a high number of small fires in the Underground. He said that one set of figures suggested 1,246 fires had been averted in 1987 and that the most conservative reports indicated 1,358 in the last three years. 182 of them were on escalators.

He also disclosed that
London Regional Transport
had refused to provide the

OC recor

By Staff Reporters

He recommended "several changes after reading thousands of documents submitted by the Treasury Solicitor."

"London Regional Transport and London Underground are to be kept on their feet and indifference will not be tolerated. There must be third party involvement," Mr Henderson said.

He said that the program was "not intrusive and not expensive."

I had suffered from a shortage of staff and without one manpower was provided new skills acquired on the Health and Safety Executive. I had taken over a supervisory role as it had done with the fire inspectorate.

Mr Henderson said the aim was to ensure that the loss of 31 lives in 1987 would not be a perpetual and not a momentary impact on the

Genetics

Salmonel

By _____

...the vaccine that pro-
...against the food poi-
...ing organism salmonella.
...it has endowed immu-
...the genetically en-
...ered organism, de-

...using another technique
...altering microbes.
...ologists have deleted
...from the cholera
...genes that control

The scientists are now testing the laboratory model to see if it can be used to predict the effects of the altered genes as they occur in the

Progress on research into new types of live vaccines created by genetic engineering, which

...from the drug in-
...was discussed
...at the first international
...on the release of
...engineered
... (CEM)

...the self-destruction
...boiled into the
...vaccine. Professor
...said it was de-
...overcoming

Intelligent

...by scientists at Imperial College London, promises to reveal the healing and comfort

Mino Green and

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King's Cross disaster inquiry

'Tragedy will strike again unless standards improve'

By Rodney Cowton and Tony Dawe

A devastating indictment of standards of safety and attitudes to them at all levels of London Underground was delivered yesterday at the King's Cross disaster inquiry.

Things would go "tragically wrong" again unless there was a thorough revision of safety policies, Mr Roger Henderson, QC, counsel to the inquiry, said.

He was opening the second part of the formal investigation, which will look into the wider issues underlying the disaster in which 31 people died last November.

The good safety record of the Underground had led to a false sense of security, he said. But "things have gone seriously wrong in recent years and they will go tragically wrong again if there is not a root and branch appraisal of safety in stations."

Standards, from the highest to the lowest levels in the Underground, have been allowed to slip

Mr Henderson said that standards had slipped despite a high number of small fires on the Underground. He said that one set of figures suggested 1,246 fires had occurred in 1980 and that the most conservative reports indicated 1,535 in the last three years, 182 of them on escalators.

He also disclosed that London Regional Transport had refused to provide the

Treasury Solicitor with minutes of board meetings which would show to what extent the board had considered questions of safety.

Mr Henderson said the King's Cross fire "arose because of a combination of circumstances, not because of an isolated mistake."

"Standards, from the highest to the lowest levels in London Underground, have been allowed to slip."

"At the highest level there was insufficient regard to safety in stations."

"There was a lack of liaison, proper holding of meetings and proper calling to account of those responsible for the operational system."

At middle management levels, there was "no appropriate impetus from above" on safety matters. Inadequacies in training, equipment, control and management of stations were tolerated and no planning or drill in the event of fire was required by them.

"Manning and cleaning levels at the stations must be open to serious question. The minimum nature of the work, possibly the levels of remuneration, the lack of drills or sufficient mechanical aids predisposed the staff in extremely unhelpful circumstances, and very adverse conditions, to less than satisfactory performance."

The fire is thought to have started in grease, dust and other rubbish lodged in the running track of the escalator and been ignited possibly by a dropped match. Mr Henderson said that the risk of fire on the running track was re-

cognized by London Underground but cleaning it was "a difficult and unappealing job which, because of its character, was never carried out."

The London Underground rule book disclosed that a predominant concern was the railway, not the stations. Mr Henderson said: "That is a philosophy that is perfectly understandable. But it may be that safety in stations has taken second place to safety on or near the track."

We are aware of no objective by senior management to ensure safety was given high priority

Travelling on the Underground had been an exceedingly safe form of public transport. Few people had lost their lives using it, and only a handful by fire, and none, before King's Cross, had lost their lives from an escalator fire. For this London Regional Transport deserved proper credit.

He said that wooden escalators of the kind on which the fire began had been built in the first half of this century and had shown remarkable durability, possibly carrying passengers over a distance of 35 million miles.

There was a propensity for dust, grease and debris to collect on the running tracks under the escalator and catch fire. But good maintenance and relevant training had in the past ensured that the machines were not prone to dangerous fire.

The safety record had led to a false sense of security. It was easy to believe that because a big fire had not occurred before, it would not happen. Such a philosophy was understandable but dangerous, and a real enemy of good management.

There had been a lack of a positive approach to safety, Mr Henderson said: "We are aware of no objective or self-critical analysis by senior management to ensure that safety of operations was given high priority in decision making."

It appeared from reading all the documents that non-allocation of resources had contributed to a lack of safety at King's Cross.

"What has been lacking has been the correct reception and assessment of risks and not the funds. Aids are available and can be afforded."

Turning to the request by the Treasury Solicitor for minutes of LRT's board meetings to provide evidence of consideration of safety matters at that level, he said there had been almost no documentary evidence of this.

He asked LRT to reconsider its decision not to supply the minutes, and said if they were not forthcoming, the conclusion to be drawn "will be a melancholy one."

Mr Henderson said it seemed likely that because of the lack of analysis of safety matters by the board, it could not have appreciated the increasing frequency and danger of fires on escalators in recent years.

Call for safety overhaul

QC recommends tougher inspections

By Staff Reporters

Safety standards on the London Underground have dropped so appallingly that better independent inspection must be made of the network, Mr Henderson told the inquiry yesterday.

He recommended several changes after reading thousands of documents collected by the Treasury Solicitor.

"If London Regional Transport and London Underground are to be kept on their toes, and indifference and inertia not to prevail, there must be third party oversight," Mr Henderson said.

He said that the railway inspectorate needed to be "more intrusive and more exacting."

It had suffered from a shortage of staff and either more manpower was provided and new skills acquired or the Health and Safety Executive should take over a supervisory role as it had done with the factory inspectorate.

Mr Henderson said he wanted to ensure that "the loss of 31 lives in 1987 would make a perpetual and not a transient impact on those



Mr Roger Henderson, QC, criticized safety standards on the Underground.

He recommended that London Regional Transport should be made more accountable to the public and should establish better safety systems. He said that at station level, continuous control needed to be exercised by "authoritative and trained staff."

He said that one thing missing at King's Cross was a "true control room" and that there needed to be an opera-

tions room which would allow staff to open water sprinkler valves by remote control, to notice smoke on television monitors, to open gates at a distance and to make public and private announcements.

Mr Henderson also called for the installation of more equipment to detect fires and for better staff training in safety and evacuation drills. London Transport had to reconsider "the complement and calibre of staff necessary to maintain safety," Mr Henderson said.

Other recommendations the QC made included the immediate removal of wooden components from escalators, better maintenance of all surviving wooden escalators, the removal of combustible materials including highly combustible paint, and any other structural alterations needed in the interests of safety.

He also said there should be more determined enforcement of safety measures such as the smoking ban and more reliable recording and analysis of all Underground fires.

"I doubt if the safety of

passengers can be achieved in complex stations without a substantial reliance on automatic prevention devices," Mr Henderson said.

He disclosed that two recommendations made after the first serious escalator fire on the Underground in 1944 had been enforced promptly but later forgotten.

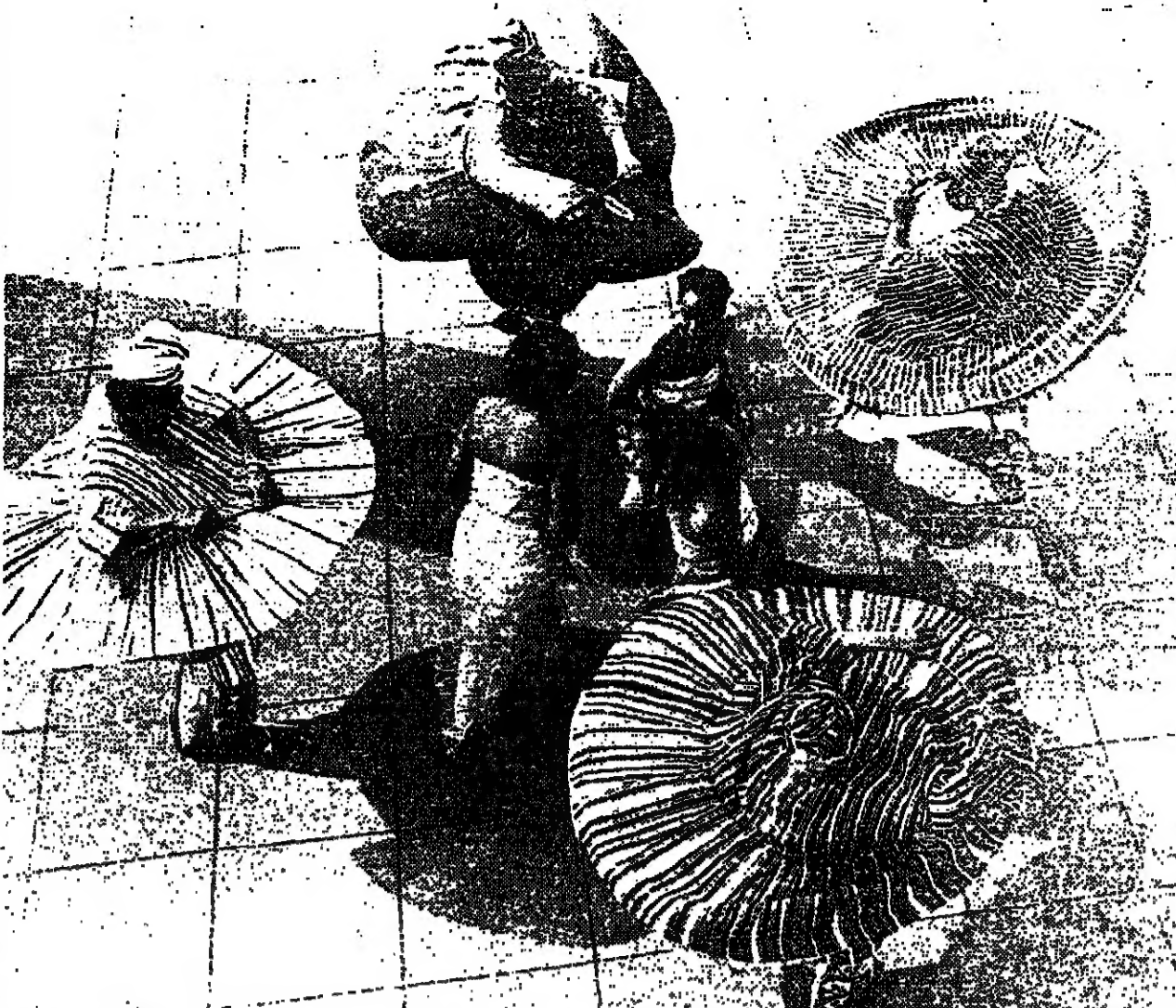
An inquiry had led to more frequent cleaning of escalators and to the employment of more cleaners, but in recent years numbers had dropped and cleaning became sporadic.

Mr Henderson also said that the water fog system had been introduced after the 1944 fire and had been used every fortnight to damp down escalators to prevent smouldering. But by the 1980s the fire prevention role of the water fog system had disappeared.

He said there was evidence that the water fog system at King's Cross had not been used or tested for some years.

Proposals to install smoke detectors in the Piccadilly Line escalator shaft where last year's fire started had been abandoned in 1966 because of the cost, which was then estimated at £450.

Dance to a distant African beat



Some of the members of Adzido, Britain's leading African dance ensemble, taking advantage of April sunshine yesterday to rehearse their steps on the terrace of the Festival Hall on the South Bank in preparation for their show "Coming Home" which they will perform at the adjacent Queen Elizabeth Hall tomorrow (Photograph: Peter Trivnor).

Information technology

Programme 'fails to deliver'

By Martin Fletcher, Political Reporter

A government programme set up in 1983 to develop Britain's information technology industry has failed to fulfil its potential, according to the independent National Audit Office.

The office yesterday drew attention to a continuing shortage of graduates with the right skills that was hampering the development of information technology.

A critical report stated that such technology "is essential to the competitiveness of virtually all manufacturing and service industries, and has a fundamental impact on society."

Government and industry had injected around £150 million into the so-called Alvey Programme for Advanced Technology by April last year, the report disclosed.

The programme is intended to make British information technology competitive through collaborative research

projects involving industry and academics.

The report acknowledged the programme has commissioned much research, supported around 300 projects and encouraged much greater co-operation, but it also disclosed areas of concern.

More had been spent on administration, infrastructure and academic research than originally intended. Exploitation of Alvey-funded research had so far failed to match expectations.

The office says participants in the programme should be allowed only one year, not three, to exploit the results of their research.

The Alvey directorate, operating from the Department of Trade and Industry, had done too little to encourage collaboration between industry, academics and research organizations. There had been delays and withdrawals from the programme.

The programme is intended to make British information technology competitive through collaborative research

Participation in projects was dominated by five large companies with small firms barely getting a look in.

Appraisal of potential projects by the Alvey directorate was too slow — in eight of 42 projects examined more than nine months elapsed between receipt of final proposals and offers to contractors.

Monitoring of projects was in some cases very poor. Financial control and funding of projects was unsatisfactory. It took four years to introduce integrated computers.

The office reported that skills shortages had been reported in more than half of the 42 projects investigated. This had led to substantial delays, withdrawal of partners, and the employment of foreign experts or an overseas university in three projects.

The Alvey Programme for Advanced Information Technology (National Audit Office: Department of Trade and Industry: Stationery Office, £5.20).

History of heart risk researched

By Thomson Prentice

The reason why some men whose parents both died of heart disease are at high risk is being investigated.

A study funded by the British Heart Foundation of almost 8,000 middle-aged men in Britain has found that those with such family history have more than four times the normal risk of heart attack.

"There appears to be a familial risk factor, environmental or genetic, which is as yet unexplained," Professor Gerald Shaper, director of the continuing study, said yesterday.

The latest results show that a middle-aged man whose father has died from heart trouble is at twice the risk of heart attack, compared with a man whose father is still alive.

Professor Shaper said: "If both parents have died of heart trouble the risk of heart attack is increased more than fourfold."

Share schemes popular with workers

By Roland Rudd

Employee share ownership schemes are proving more popular with British workers who believe it is their right to own part of their company and build up a useful nest egg for the future.

In a study of a factory in the north Midlands employing 380 people, with just under 30 per cent members of a union, the *British Journal of Industrial Relations* found that 69 per cent believed they had a right to own part of their company and more than a half

thought the scheme would help them feel part of the company.

Workers are more likely to join share ownership schemes if they are seen to offer financial benefits. However, nearly a half believe they would have to wait too long before they could make money and nearly a third feared that no matter how hard they worked it would not affect the share price.

Workers were more interested if they thought the firm was a fair employer. The survey took place during the

months allowed for employees to decide whether they wanted to join the scheme. Some 36 per cent thought they would join.

Although only a quarter thought the scheme would build up team spirit and only 18 per cent thought it would reduce feelings of "them and us", 45 per cent thought the scheme would make the company more successful.

British Journal of Industrial Relations (Basil Blackwell Ltd, 108 Cowley Road, Oxford, OX4 1JF; by subscription).

Genetically engineered organisms

Salmonella vaccine created

By Pearce Wright, Science Editor

Scientists have genetically engineered a vaccine that protects against the food poisoning organism salmonella. Once it has endowed immunity, the genetically engineered organism destroys itself.

By using another technique for altering microbes, the biologists have deleted the gene for the cholera organism that controls production of its lethal toxin.

The scientists are now testing in the laboratory oral vaccines that use the altered organisms as their active ingredient to promote immunity.

Progress on research with these new types of live vaccines created by genetic engineering, which will soon be available from the drug industry, was discussed yesterday at the first international conference on the release of genetically engineered micro-organisms (GEMs).

Describing the self-destruct mechanism built into the salmonella vaccine, Professor Roy Curtiss said it was designed to overcome anxiety

that persistent "new life forms", created in the laboratory, could carry risks when they were released into the environment.

Professor Curtiss, from the University of Washington in St Louis, regards the use of live strains of bacteria for making oral vaccines as an intentional release of micro-organisms into the environment.

He said since genetic engineering research started 14 years ago, scientists and their adversaries had made endless lists of possible risks if a "new life form" created in the laboratory should escape and run wild.

They had gradually reached agreement that most of the speculated harmful consequences were "pretty much figments of our collective imaginations".

Looking at possible future uses for the engineering of organisms, Dr Julian Davies, of the Pasteur Institute in Paris, said the principal commercial goals of genetic engineering so far had been the development of microbes

as "factories" to produce large amounts of otherwise rare proteins, such as insulin, interferon and interleukin.

Considerable effort had gone into improving the ability of some microbes to produce antibiotics, vitamins or amino acids.

In addition, the production by microbes of enzymes for food processing and other industrial applications had become the target of extensive genetic engineering research.

However, Dr Davies said engineered organisms were made under strict containment. The organisms themselves were ill-fitted for survival outside the laboratory.

Comparing the genetically engineered organism to the light bulb, Professor John Beringer, of Bristol University, a member of the Government's regulatory committee for the release of organisms, suggested that experience with traditional processes showed that very large numbers of microbes could be released into the environment without causing harm.

Motorized pram ban



Mrs Burton with Sebastian and her motorized pram

The Department of Transport has banned a mother from using a motorized pram in the streets of Exmouth, Devon.

When Mrs Bernadette Burton, aged 28, became breathless pushing her 18-month-old son, Sebastian, in a heavy pram up the hills round her home, her brother, David,

fitted an electric engine from an old Sinclair CS car.

But Department of Transport officials said the motorized pram did not comply with the regulations. "The only vehicle allowed on the pavement is one for disabled persons", a spokesman said.

Warning to women smokers

By Our Science Correspondent

Women in unskilled jobs who smoke run twice the risk of lung cancer as professional women, a health expert warned yesterday.

The warning came from Sir Richard Doll, acting head of the Imperial Cancer Research Fund's epidemiology and clinical trials unit, and coincides with the publication of statistics on smoking in Britain.

The overall picture is of a decline in smoking among men since the mid-1970s and among better-off women. But experts are concerned about the upward trend in young women, and those in lower-paid jobs.

"It is vital that this particular group of women heed the risk they are running", Sir Richard said.

Girls aged between 16 and 19 are smoking more than a few years ago, and many start the habit earlier in life. The proportion of adult women who started to smoke before they were 16 rose from six to 15 per cent between 1965 and 1985.

British smokers consume more than 80,000 tonnes of cigarettes a year, equal to 3 lbs of tobacco for every man, woman and child. Male smokers average 130 cigarettes a week, against 110 for women.

Researchers writing in the *British Journal of Addiction* say the belief that men are giving up smoking more than women is a myth, because figures do not take into account men who switch from cigarettes to cigars and pipes. *UK Smoking Statistics* (Oxford University Press, £35).

"There were only two of us aboard the jumbo, and the pilot steered with his legs."

This was not one of your common or garden 747's, but a fully grown Indian elephant, and we were travelling at an average height of ten rather than 35,000 feet.

We were at the Kaziranga National Park in Assam, one of India's 220 wildlife parks and sanctuaries. Here you can view everything from exotic birds (at Bharapuri) to the rare Asian lion (at Sasan Gil) So a trip to India can truly be a walk on the wild side.

Or, as in our case, a ride: 16 foot tall elephant grass soon puts a stop to any thought of walking. Eachanga is famed for its one-horned rhinos which, at 3 tonnes and fearfully unpredictable, are not to be taken lightly. After two hours travelling in long grass we heard the rumble that announced the presence of a grazing rhino. Cautiously our Mahout edged our mount closer. The long grass parted and there it stood, a white egret rising from its back in alarm.

Though its single great horn pointed malevolently towards us, the great beast took our unannounced visit in its stride. Another tussock of grass, one shake of the immense armour-plated head, and it swung away into the long grass.

We breathed again. Then both realised, in our excitement, that we'd clean forgotten to take any photographs.

What better excuse for going back next year?

To: The Government of India Tourist Office, 7 Con Street, London E14 2AE. Tel 01-457 3677 8. Telex 2442500. Please send me more details of holidays in India.

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'Intelligent' windows may help office conditions

By Robert Matthews Technology Correspondent

An invention by scientists at Imperial College, London, promises to revolutionize the heating and cooling of offices and bring comfort to office workers.

Professor Mino Green and colleagues in the college's electrical engineering department have found a way of making "intelligent" windows, the transparency of which can be altered by a switch.

Architects have long dreamt of the

possibility of making their buildings change physically to suit weather conditions. However, until now the technology needed has been too costly.

In work which is at least two years ahead of the rest of the world, Professor Mino has found a way of producing large areas of "electrochromic" glass, where colour and transparency can be altered electrically.

Two sheets of glass are used to sandwich a layer of two compounds,

lithium and tungsten trioxide. A small positive voltage applied to the transparent pane forces the two layers to mix.

Unlike rival liquid crystal technology, the panes can be made virtually any size, and the colour change stays when the current is switched off. They are made clear again by simply reversing the voltage.

That is a significant advantage over photochromic materials such as that used in sunglasses, where colour changes cannot be finely tuned.

Used as windows in offices, the electrochromic process would help to prevent buildings from overheating in summer and losing too much heat in winter.

Buildings which are air-conditioned would also benefit considerably, however, through the reduced costs for heating and cooling.

The research has been backed by the British Technology Group, which seeks commercial applications for research carried out in British universities.

indian

ONLY 9 HOURS AWAY.

WORLD ROUNDUP

Amman anger at Shultz interview

Amman (Reuters) — Jordanian newspapers and television yesterday blacked out an interview with the US Secretary of State, Mr George Shultz, in a gesture apparently reflecting official anger at his approach to Middle East peace.

The newspapers attacked Mr Shultz bitterly for pro-Israeli remarks he made in the interview in Amman and refused to broadcast it. State-run television cancelled plans to broadcast it. Political sources said the uproar reflected disappointment and anger felt by Jordanian leaders over the current American approach to Middle East peace.

● JERUSALEM: Mr Shultz left Israel yesterday determined to press on with his peace initiative despite the apparent lack of progress in his talks so far with leaders here and in Amman and Damascus (David Bernstein writes).

He conceded before leaving for Cairo that differences between the sides "have not been substantially narrowed."

Shamir profile, page 10

Drugs coup by US

New York — The US authorities celebrated a moral victory against the drug barons of Central America yesterday when Senator Juan Maria Ballesteros, one of the most wanted alleged cocaine traffickers in the region and a reputed billionaire, was flown handcuffed to New York from his native Honduras (Charles Bremner writes).

A spokesman for the Marshals' Service said that "this is one of the most significant fugitive arrests in recent years" after the agency negotiated it outside Senator Maria's villa in Tegucigalpa, the Honduran capital. His emergence as a visible figure in Honduras life, despite the country's close alliance with Washington, had become a symbol of US impotence in the war against the cocaine cartels.

Fears for Tutu's life

Fears of a possible attempt to assassinate Archbishop Desmond Tutu, the primate of the Anglican Church in Southern Africa, are believed to be behind an appeal the Archbishop of Canterbury, Dr Robert Runcie, has made to leaders of the Anglican Communion throughout the world (Clifford Longley writes). Dr Runcie has asked them to pray for Archbishop Tutu's safety on Ascension Day, May 12.

Protest in Senegal

Dakar — With a state of emergency and nightly curfew still in place, the newly elected Senegalese National Assembly met for the first time yesterday amid protests from the 17 opposition deputies at the imprisonment of their leader, Mr Abdoulaye Wade, and five other party members (Susan MacDonald writes).

Paramilitary police and soldiers patrolled the poorer areas of Dakar as President Diouf announced the formation of the new Government. Mr Wade was arrested on February 29 and charged with plotting insurrection.

A homeless billion

Delhi (AFP) — One billion people, a fifth of the world's population, are homeless or live in slums — and the number will rise to three billion within 12 years unless governments make a number of fundamental changes in their existing approach to the problem, said an official summary of a document at a UN conference here on shelter. Some 400 delegates to the six-day UN Commission on Human Settlements meeting are to discuss global strategies for shelter up to the turn of the century and make a submission to the General Assembly this year.

Gulf attacks kill 34

Nicosia (AFP) — Iran and Iraq yesterday unleashed a spate of air and missile attacks on one another's cities, reportedly killing at least 34 civilians.

Four Iraqi missiles fell on residential areas of Teheran, the Iranian news agency Irna reported, and Iran fired five missiles at the southern port of Basra.

Soviet-style apology

Moscow (AP) — The newspaper *Sovetskaya Rossiya* yesterday appeared to atone for the "sin" of publishing a letter defending Josef Stalin by reprinting an article by *Pravda* criticizing it. The paper published the unusual *Pravda* attack on its entire second page but made no comment on the criticism, first published the day before.

Battles between Lebanon Shias claim 12 lives

From Juan Carlos Guncio west Beirut

From the slums of west Beirut to the Israeli frontline in southern Lebanon, huge coloured portraits of Ayatollah Khomeini and Mr Nabih Berri, the leader of the mainstream Amal militia, proclaim the religious and political unity of Lebanon's one million Shia Muslims.

Never before has such a message proved so violently deluding as in the past two days. Fierce fighting between the pro-Iranian *Hezbollah*, or Party of God, and Amal militiamen backed by Syria has killed 12 people since Tuesday.

At least 30 others were

reported wounded in uninterupted machine-gun and rocket battles in and around the town of Nabatea and in villages near Tyre, where the rival Shia Muslim forces have long been vying for influence.

Fully aware of the potential threats to Iranian and Syrian interests in Lebanon, Lebanese Muslim leaders were struggling yesterday to stop the bloodshed. Their calls failed to bring about a ceasefire.

Street fighting paralyzed all activities in Nabatea and there were only sketchy details of the situation on the ground. "It was crazy," a Nabatea resident told reporters shortly after he reached Sidon yes-

terday. "No one dared even to look out of their windows."

According to reports from the south, one of the worst battles was being fought in the village of Siddiqine, about 20 miles south of Nabatea. Siddiqine is an important *Hezbollah* stronghold and the site of a leading religious school run by Iranian and Lebanese clergymen.

Residents in west Beirut were increasingly afraid that the hostilities could spread to the western Muslim sector of the capital, where both sides have considerable military strength.

Risks of a confrontation remain high as long as Iran and Syria stay on the sidelines.

Although friends and allies in the Gulf war, the Syrians and Iranians have been competing for the loyalty of the Shia Muslims of Lebanon, the largest sect in the country.

As a result, relations between Amal, which can mobilize about 30,000 men, and *Hezbollah* have always been a delicate matter.

Through Mr Berri's militia, Syria has been trying to prevent the expansion of Islamic fundamentalism in the belief that the emergence of a strong religious force could eventually challenge the influence of Damascus over the Shia Muslims of the south and of the Bekaa valley.

Iran, which maintains more

than 1,000 revolutionary guards, Islamic scholars and teams of doctors and teachers, sees southern Lebanon as a successful example that the Islamic revolution can be exported and is being accepted quite well by large sectors of Lebanese Muslims.

Friction between Mr Berri's men and *Hezbollah* reached its peak on February 17, when Amal militiamen searching for a kidnapped senior American officer stormed several *Hezbollah* offices in southern Lebanon.

Hezbollah has publicly praised the abduction of Lieutenant Colonel Richard William Higgins as a blow to "American imperialism."

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Herr Wein is never lost for a

that the question of resuming diplomatic relations was on the agenda, but the French made clear that this could take place only after the release of the three hostages.

At about the same time, M Chirac's right-hand man, the Interior Minister, M Charles Pasqua, was talking to influential figures in the large Lebanese Shia community in Abidjan, the capital of the Ivory Coast. M Pasqua returned to France ahead of schedule. When journalists asked if this had anything to do with the hostages, he replied: "No, but you are not obliged to believe me."

The reaction this invited was quickly strengthened by the unexpected release of a Lebanese-born Shia who was accused of helping to organize the terrorist bomb attacks which killed 13 people and maimed scores more in Paris in 1986.

After spending a year in jail, Mohammed Moudjahid was freed at the end of March by a senior judge, citing "lack of evidence". An official denial that this had any bearing on a possible hostage deal did nothing to quell speculation that it was another move in the complicated framework of a deal to bring back the three Frenchmen.

Since then, intense activity involving French emissaries in Damascus and Tehran has kept the rumour mill busy.

Within the past few days it has also been reported that shipments of food from "humanitarian organizations" in the West are being distributed among the poorest Shia communities in Lebanon, something that has previously marked the approach of a hostage deal.

Reliable sources in Paris say



M Lucien Bitterlin, left, a French mediator, leaving talks in Beirut yesterday with Mr Nabih Berri, the Shia Amal leader, who said the three hostages in Lebanon would be released soon.

Islamic Jihad returns to terror's centre stage

From Robert Fisk Bahrain

On one of his secret visits to the kidnappers of two Americans in west Beirut, Mr Terry Waite pleaded with the captors in blunt terms which they could not fail to understand.

Even when he recalled his words later, the Archbishop of Canterbury's special envoy to Lebanon was shaking with emotion. "Whatever you do," he warned the men of Islamic Jihad, "for God's sake leave the al-Sabah family alone."

Just over a year later Mr Waite was himself in the kidnappers' hands and this week — on the airfield at Mashhad in north-eastern Iran — his appeal was finally and demonstrably ignored. Lowly though they may be in the Kuwaiti Emir's enormous family tree, at least three al-Sabahs now have pistols quite literally pointing at their heads.

The demand of their captors has been the same all along: the release of 17 men, most of them Shia

Muslims, imprisoned in Kuwait for the bombing of the US and French embassies there in 1983.

It was for these men that Terry Anderson, the Associated Press bureau chief in Beirut, was kidnapped in 1985. It was for them that Mr Thomas Sutherland, the acting dean of agriculture at the American University in Beirut, was abducted shortly afterwards. And it was for them that the kidnappers of Mr Anderson and Mr Sutherland argued in their talks with Mr Waite.

Now Islamic Jihad turns out to be far larger and far better organized than the small coven of Shia extremists their enemies once thought them to be.

It was Mr Waite who first realized how tightly controlled and how determined were the men — mostly Lebanese — who ran the organization. A hijacking on this scale requires a degree of concerted action which Islamic Jihad had never previously revealed.

No longer is the fate of those 17 prisoners confined to the ordeal of

two lonely American hostages in Beirut and of Dr Robert Runcie's missing lay preacher; no more is it a matter of bomb explosions around Kuwaiti refineries or vain a car-bomb attempt against the Emir's motorcade. The hijack of flight KU 422 has put Islamic Jihad at the centre of the world stage.

Only Iran will have little to learn from the experience, for the organization is in effect the military wing of the Iraqi opposition Dawa party, the movement supported by Iran and dedicated to the overthrow of President Saddam Hussein.

Its members in Lebanon, within the *Hezbollah* (Party of God) movement but also among the Shia Muslim intelligentsia, travel freely to Iran and — while they are not directly controlled by the Iranian regime — draw their inspiration from those Iranian clerics who lived and preached in Lebanon.

Shia radicalism in Lebanon always had about it a peculiarly ferocious quality when grafted on to Iranian revolutionary enthusiasm.

The young men who drove car bombs into Israeli army convoys in southern Lebanon, to immolate themselves along with their enemies, can be compared with the kamikaze pilots of Japan.

The man who drove a truck bomb into the American Embassy in 1983 massacred every Lebanese civilian in the visa section as well as many of the CIA's Middle East station operatives. At the time Islamic Jihad claimed these bombers as their members; Sheikh Muhammad Fadlallah himself — a spiritual mentor to the movement — was popularly believed to have blessed the men before their mission, a claim he has always denied.

The Americans put it about that the bombers had been injected with drugs before being sent to their deaths, a theory which looked less likely as young men and women continued to kill themselves quite deliberately in attacks against the Israelis, coldly recording their posthumous video appearances before their departure.

Not all of them were members of Islamic Jihad — several were Greek Orthodox Christians — but the spirit of self-immolation was set by the Shia Muslims. That is why the gunmen on the Kuwaiti airliner at Mashhad could be far more ruthless than other hijackers.

What makes their demand so deeply cynical, however, is that Islamic Jihad has disclosed privately in the past six months that it would settle for less than the Kuwait 17. Hours of negotiation between intermediaries and the Beirut cells of the movement resulted in a list of just six names, whose release would be sufficient for the entire campaign to be called off.

At least three of these men had families in Lebanon, one of them related by marriage to Imad Moughnieh, the *Hezbollah* official who once controlled two of the hostages in Beirut. Already the French — whose three captives in Beirut were abducted for the 17 men in Kuwait — are bargaining with cash for their hostages.

Security chiefs of 60 airlines meet

By Harvey Elliott, Air Correspondent

thieves posing as cleaners or airport workers before the passengers boarded the plane.

Although the plane had been officially sealed off, there was a constant flow of cleaners and other workers as it stood on the tarmac for 15 hours. It would have been possible for someone to plant the weapons for collection by their colleagues after take-off.

Captain Harry Clark, the British pilot who commanded the previous Kuwait Airways flight to be hijacked in 1984 spoke yesterday of what conditions would now be like on board the Boeing 747.

"They will not have slept since the hijackers got on

board; they will be tired and hungry, growing beards and beginning to smell. The lavatories will be foul and the psychological pressure on everyone will be incredible."

● BANGKOK: Thai police are investigating the possibility that the hijackers may have bribed airport workers to put weapons on the plane and at the same time denied reports that some suspects had been arrested (Neil Kelly writes).

Mr Charoon Pinthong, director of the Airports Authority of Thailand, said there were no clues yet and that the hijackers' weapons may have been concealed on the aircraft before it arrived.

India blames Pakistan for arming Sikhs

Carlucci seeks to calm border tension

From Michael Hamlyn, Delhi

Mr Frank Carlucci, the US Defence Secretary, yesterday expressed Washington's concern over cross-border tension between India and Pakistan.

On the point of leaving Delhi for Islamabad after a series of meetings with Indian leaders, including the Prime Minister, Mr Rajiv Gandhi, he said that the subject of cross-border activities in Punjab had come up in his discussions, adding that the US would do all it could to bring about a relaxation of tension.

"We have suggested a series of confidence-building measures," Mr Carlucci said. "We discourage any moves towards violence."

The Indian Government is apparently carrying on a campaign to persuade world and local opinion that much of the problem in Punjab is to be blamed on the activities of the Pakistan Government in encouraging Sikh separatists.

The Prime Minister himself has often alluded in the past to Pakistan's role in the turmoil in the troubled north Indian state. The former Chief Minister of Punjab, Mr Surjit Singh Barnala, also used to make considerable play of the

problem he faced with a virtually unpoliceable border.

Mr Gandhi declared at the weekend that it was "obvious" where the Sikh separatists were getting their weapons from, though without actually naming Pakistan.

Mr S.S. Ray, the governor, who is the effective ruler of the state since the suspension of democratic institutions there 11 months ago, declared on Monday, again without naming Pakistan, that the extremists were being supplied with arms and ammunition free of charge by "a foreign country".

He told journalists in Amritsar that the Government was attempting to seal the border and that this attempt may well include the use of fencing. The notoriously porous frontier has long been a smugglers' paradise.

It is also true that sophisticated automatic assault rifles are circulated widely in Pakistan as a result of the vast inflow of arms and money to the Afghan war, and are freely available in many of the illicit markets in the tribal areas of the North West Frontier Province.

The Pakistan Government

has been unable to prevent these from falling into the hands of bandits in the southern province of Sind, for example, and it is difficult to see how they would be able to stop them going to people determined to foment trouble across the smugglers' border.

Indian government spokes-

men are also briefing a number of Western journalists on the names of people and places where they allege the Sikhs are receiving official Pakistan blessing in their enterprise.

It has proved impossible in the past to track down such allegations, and the Pakistan

Government has always denied vehemently any such involvement. But it would plainly be in Pakistan's interest to keep the trouble in India's half of Punjab on the boil for as long as possible, if it could be done without endangering any other national interest.

Mr Carlucci, for his part, declined to accept that Washington was responsible for increasing tension through its moves to supply more arms to Pakistan. "We have a long-standing and stable relationship with Pakistan," he said.

"It is in our interests, and in the interest of the region, to have a stable and co-operative government in Islamabad."

Mr Carlucci indicated that the security aid programme to Pakistan would continue after a Russian withdrawal from Afghanistan.

Apart from a reference to India's "Light Combat Aircraft" project, on which he said co-operation was going well, he was much less specific about arms for India, insisting that "this is not some zero-sum game, where what happens in one country has an impact on the other".

Leading article, page 13



Mr Carlucci. Discouraging moves towards violence.

Sweet touch to Vienna scandal

By Richard Bassett

The womanizing owner of Central Europe's leading confectioners, illegal trafficking in arms and computers, the Romanian secret service, and a clutch of Austrian countesses are the unlikely Viennese ingredients of the latest scandal to rock Austria.

Last month warrants were issued for the arrest of Herr Udo Proksch, proprietor of the celebrated Konditorei Demel, former bakers to the imperial and royal court in Vienna. Although the warrants were in connection with the sinking of a cargo ship, the *Lucona*, in the Indian Ocean more than 10 years ago, when six lives were lost, investigations by journalists rather than the Austrian authorities have revealed an all-too-familiar web of intrigue.

Suspicion first was aroused when a claim was lodged for insurance of £30 million on cargo the vessel was said to be carrying. As Socialist ministers stumbled over each other to stand as character witnesses for "old friend Udo" in fraud proceedings over the cash claim, speculation arose that the tweed-jacketed cake shop owner and darling of Vienna society was involved in an altogether deeper game.

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Herr Wein is never lost for a

joke — although, according to Austrian Interior Ministry documents based on the evidence of Eastern defectors, he is said to be a member of the East German secret service.

Herr Proksch, who never went anywhere in Vienna without his revolver, was a familiar sight among habitual party-goers in the capital, where his habit of firing a few shots into a suzoo ceiling of some crumbling palace was seen by his hosts. In the words of one demi-monde countess, as "sehr chic".

Herr Proksch, enjoying the company of Austrian nobility, nonetheless scandalized Viennese society's more conservative elements when he insisted on installing in the Demel window each October a marzipan model of the burning Russian Winter Palace. Meringue effigies of Lenin were also unpopular with the cafe's traditional clientele.

This week, the handpicked Amazonian blonde waitresses in Demel were not saying if they knew of Herr Proksch's whereabouts.

Viennese police who raided the premises recently found an enigmatic telex from the Philippines. Herr Proksch deeply regretted, it stated, that because of illness he would be in hospital for the foreseeable future.

Herr Wein confided: "A good boy at heart, he's probably improving himself, reading the papers."

But beneath Herr Wein's smile and the knowing looks of the waitresses attired in black silk, disturbing questions are being asked. Hans Pretterbner, in his best-selling book *The Lucona Case*, notes the disturbing easy penetration of Vienna by Eastern agents, who face only two years' imprisonment if discovered pursuing espionage activities on Austrian soil.

In Herr Pretterbner's eyes, more than one Eastern defector had died in suspicious circumstances while guarded by the capital's police.

"There are more than 600 full-time members of the KGB just in Vienna," a Western intelligence expert estimated recently. As well as the Soviet Union, the Czechoslovaks and Romanians are also active in Vienna. For Herr Proksch, the Romanians were even prepared to supply falsified documents to give him an alibi when he first faced investigation in 1985.

But however many well-placed agents the East has had in Vienna, it is unlikely that any will match the baroque dimensions of the colourful Herr Proksch, whose return to the capital is eagerly awaited.

Dukakis takes up Democrat reins

From Michael Binyon, Milwaukee

Governor Michael Dukakis of Massachusetts is now firmly back in the saddle as the Democratic front-runner after winning a handsome and much-needed victory in Wisconsin over the Rev Jesse Jackson by 48 to 28 per cent.

The black Baptist preacher, despite drawing large crowds and enthusiastic support, did not win more than 23 per cent of the white vote.

Mr Dukakis, campaigning yesterday in New York, remarked with characteristic caution: "I hope it's a sign of things to come." With his victory also in the Colorado caucuses, he has now won two elections in two days, stalling the media-fed surge in the Jackson campaign and pulling ahead in the vital delegate count. Senator Albert Gore,

He has not won any victory outside his native South. Mr Gore has presented himself as a conservative and more passionate alternative to Mr Dukakis, and has taken the lead in attacking Mr Jackson's positions and lack of experience. But his poor showing will dampen his hopes in New York, where he has been courting the Jewish vote for the primary there on April 19.

Senator Paul Simon, who has remained doggedly in the race though virtually ignored by voters and media, received only 5 per cent in Wisconsin. His hopes for a breakthrough dashed, he is expected to announce today that he is suspending his campaign. He will not officially withdraw, because that would automatically throw 60 of the delegates he won in Illinois to Mr Jackson, the runner-up.

The Dukakis victory has again confounded experts who compared his polite reception with the huge crowds and boisterous enthusiasm for Mr Jackson. But even in Kenosha, where 5,000 workers are about to be laid off when a car plant closes, white blue-collar voters preferred Mr Dukakis by a margin of 2 to 1.

Mr Jackson, who has stood with strikers and demonstrators on picket lines, was counting on disaffected whites to broaden his base. But though he won 95 per cent of the small black vote here, he appears to have reached the



Hand signals: Mr Jackson, left, talking to students in Tempe, Arizona, and Mr Dukakis at a New York press conference.

ceiling of white support. Some of his staff noted bitterly that the big crowds were drawn from curiosity, treating him like a media star but refusing to vote for him.

Wisconsin was make-or-break for Mr Dukakis, the tortoise offering a low-key message of economic achievement that contrasted strikingly with Mr Jackson, the hare who bounded ahead on

passionate oratory and a range of strong views. Mr Dukakis noted that, 28 years ago, Wisconsin was also the crucial primary that gave Senator John Kennedy his victory over Senator Hubert Humphrey. Ironically, both Mr Dukakis and Vice-President George Bush were born in the same Massachusetts area as President Kennedy — and former Presidents John Ad-

ams and John Quincy Adams. The Wisconsin turn-out was one of the highest of all the primaries — a reflection of the earnest perception of civic duties by this liberal electorate of largely German stock. Among blacks, the turn-out was double that of 1984. Fine spring weather and a keenly-fought local contest for mayor of Milwaukee also helped.

The big turn-out aided Mr

Dukakis, whose support is considered "soft" compared with the more committed supporters of Mr Jackson, such as students and blacks.

Mr Jackson took comfort from his second place here. Only two weeks ago, such a large share of the white vote would have been unthinkable. He is now in Arizona, where the next round of caucuses will be held on Saturday week.

Bare-knuckle battle begins for New York

From Charles Bremner, New York

New York's gritty political bosses cleared the decks yesterday for a no-holds-barred, racially-based battle for the state's Democratic nomination that, according to local experts, will make the campaign so far look like a Sunday-school debate.

Mayor Ed Koch, a self-confessed know-all who keeps up a daily stream of consciousness commentary on his city's affairs, set the tone for the April 19 contest with the first full-blown assault on the Rev Jesse Jackson from a fellow Democrat.

"Jews would have to be crazy to vote for Jackson," he said, citing Mr Jackson's views on Israel and his sympathies with the Palestine Liberation Organization.

"Silence today is not golden. Silence today is chicken," said the mayor, who admits that reticence is not one of his qualities.

New York Jews, who constitute a quarter of the state's Democratic voters, have not forgotten Mr Jackson's anti-Jewish gaffes in his 1984 campaign, including one remark that the Big Apple should be called "Hymietown", and adding that he would not choose to live there.

Despite his new moderation and the recruitment of the Jewish Mr Gerald Amstein as his campaign manager, Mr Jackson is the target of aggressive Jewish campaigns, including one by an organization known as the Jackson Truth Squad.

With Mr Jackson virtually owning the black vote, which accounted for about 24 per cent of the 1984 primary turn-out, the Democratic race is largely a fight for the sympathy of the white and Hispanic voters in New York City and its suburbs.

Three-quarters of the state's 17.5 million people live in the area, a simmering cauldron of political animosities and hard-boiled ethnic loyalties.

"If you can make it in New York, you can make it anywhere," is an old politician's aphorism.

Campaigning in New York means learning to say "how are ya?" in half-a-dozen Central European languages and eating an endless supply of pizza, knishes, hot dogs, gyros and other ethnic fodder.

Mr Michael Dukakis is well qualified. The son of Greek immigrants with a Jewish wife, he also speaks fluent Spanish, which is an important plus with the 5 per cent of the electorate who from Latin America. Mrs Kitty Dukakis has already promised to hold a Passover meal in the White House.

By tradition, candidates must defer to New York's own foreign policy, which means developing a strong interest in such topics as British brutality in Northern Ireland and near-fanatical loyalty to the state of Israel.

The late Bella Abzug, a fiery New York congresswoman, summed it up when she started at Mr Koch during a debate a few years ago: "Don't try to out-Jew me, Ed."

With this in mind, Mr Albert Gore, the Tennessee senator who sees New York as his last-ditch effort to gain any coherent support, has taken the lead with pro-Israel commercials on local television. Mr Koch has all but endorsed Mr Gore, raising his chances with the Jewish vote.

The mayor, of course, says he really wants Mr Mario Cuomo, the Governor of New York and Mr Koch's old rival, to step into the presidential race. Mr Cuomo is himself withholding the endorsement that could make or break a candidate.

But New York has never been a liberal it did not like, and Mr Jackson is out to make the most of that. The white trade union establishment has

Delegates, votes won by candidates

Democrats (Target: 2,062 delegates)

	Del	Vote (%)
Dukakis	734	3,418,378 27
Jackson	708	3,545,411 28
Gore	393	2,748,517 21
Simon	170	588,474 7
Uncommitted	516	2,108,989 15

* Includes withdrawn candidates who won 1,889,235 votes (14%)

Republicans (Target: 1,139 delegates)

	Del	Vote (%)
Bush	888	3,881,940 55
Robertson	17	818,111 12
Uncommitted	232	2,161,073 38

* Includes Senator Dole and other withdrawn candidates, who won 2,117,186 votes (32%)

quietly began to move behind Mr Jackson, in marked contrast to their hostility to him in 1984.

Mr Jan Pierce, regional president of the Communication Workers' Union, said: "I'm for him because he's for us. In an era of union-busting and union-bashing, he's never been reluctant to demonstrate his support of union rights."

The candidates have begun investing big money in television advertising. Mr Dukakis has set aside \$1.5 million (£800,000) and Mr Gore, who has hired Mr David Garth, a powerful media adviser, is planning to spend \$1 million.

According to local opinion polls, held before the outcome of the Wisconsin primary, Mr Dukakis holds the lead in New York, with 40 per cent, compared with 30 per cent for Mr Jackson and about 8 per cent for Mr Gore.

The other candidate, Senator Paul Simon, was advised by one local newspaper yesterday to spare the bother and spend the rest of the campaign visiting the Empire State Building and other popular tourist sights.

Fighting in Ethiopia

Addis Ababa tells aid workers to go

From Andrew Bucci, Nairobi

Relief agency officials say that the Ethiopian Government is ordering all foreign aid workers out of the drought and war stricken northern provinces of Eritrea and Tigré in a move which threatens the breakdown of food distribution to an estimated three million hungry people.

The Government is understood to be unable to guarantee the safety of relief agency workers in large areas of the north big gains by both the Eritrean People's Liberation Front and the Tigré People's Liberation Front in recent offensives. It also wants them out of the way while its forces mount a large-scale counteroffensive against the guerrillas.

Although the Ethiopian Army is heavily supported by the Soviet Union and Cuba, it appears to have been unprepared for the simultaneous attacks launched by the experienced guerrillas of Eritrea and Tigré who have been fighting for secession for 27 and 13 years respectively.

The rebels had already seriously disrupted relief efforts by attacking food convoys, and many towns and food distribution centres had to rely on an international airlift.

This applied particularly in Tigré, where the effects of drought are most severe and the guerrillas were already unable to bring in sufficient food from Sudan for the areas they controlled before the current offensive.

The Eritrean rebels, who are held responsible for most attacks on food convoys, are understood to have enough food for the areas they control.

The relief agencies had hoped to improve food distribution after recent rebel promises not to attack convoys clearly marked with

agency flags and unescorted by the army. It is unlikely, however, that local personnel will be able to undertake such convoys amid the expected heavy fighting.

Early indications are that the crews operating the 10 aircraft in the airlift will not be affected by the evacuations, but their efficiency may be seriously reduced. The airlift has been supplying 12,000 tonnes a month in Tigré, about half the province's needs.

The Ethiopian Relief and Rehabilitation Commission

Geneva (Reuters) — Audrey Hepburn, the former film actress who visited Ethiopia as a UNICEF ambassador, appealed yesterday for emergency aid for more than two million children facing starvation there. "They desperately need all the help we can give them... their suffering is unbearable to me," she said.

may be the only agency left operating in the north, but the rebels are unlikely to respect its neutrality.

The Government has meanwhile secured much-needed reinforcements for its operations in the north. After Ethiopia dropped its demand that Somalia recognize the current border in the Ogaden region before negotiations could take place, an agreement to resume diplomatic relations and withdraw troops was reached at the weekend, freeing much-needed reinforcements for the Ethiopians.

The two sides fought a war over the Ogaden, which is populated by Somalis, in 1977-78 and the absence of any peace agreement and occasional border clashes ever since has demanded a large Ethiopian military presence.

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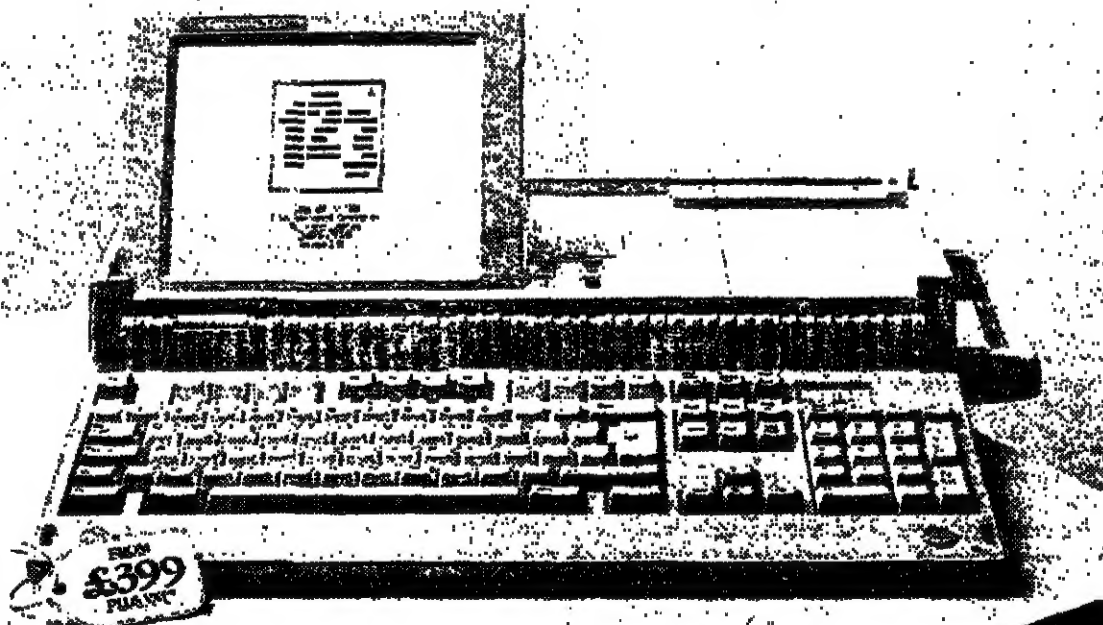
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Knuckle begins w York
The late Bella Abzug, a fiery New York congresswoman, was buried in New York City today. She died of cancer a few years ago. "Don't try to out-Jew me," she once said. "I'm Jewish."

Nicaraguan peace initiative Contra complaints threaten to sink talks in Managua

From David Gollob, Managua
The Nicaraguan peace initiative, launched two weeks ago with an unprecedented ceasefire agreement and an understanding to pursue negotiations towards a definitive settlement of the civil war, has run into serious difficulties.

The Managua Government and the Contra rebels have accused each other of violating the Sapoia accords, named after the Nicaraguan border post where - to the surprise of most observers here - the two sides signed a peace pact on March 23.

Most of the complaints have come from the Contras. Far from raising doubts about the commitment of the Sandinista Government, the Contras' protestations suggest a sudden reluctance to allow the peace process to reach success.

President Ortega said: "No sooner did they get their funds from Congress than they began stalling, reflecting the Sandinistas' growing conviction that the Contras either signed the Sapoia agreement in bad faith or that their political leadership has buckled under pressure from the Reagan Administration, which opposes the peace plan."

On Saturday President Reagan approved a \$48 million (\$25 million) package of non-military aid. The same day, a Contra spokesman in Miami announced that the rebels had decided unilaterally to postpone a meeting which was to have taken place in Managua yesterday.

Among reasons given by the Contras for the postponement were the fact that the opposition newspaper, *La Prensa*, has recently been unable to publish due to a shortage of newsprint. They also complained that some prisoners whose liberty they had sought were not included in the amnesty granted 100 political detainees under the terms of the Sapoia pact.

A Contra official admitted privately that the real problem was that the rebels needed more time to prepare for the negotiations. The Sapoia pact had thrown the Contras into disarray and caused dissent from hardline military commanders unwilling to consider an accommodation with the revolutionary Government.

Matador's surprise in the afternoon



A Spanish matador looking on in astonishment as a somersaulting bull hurtles towards him. The incident happened during Señor Fernando Cepeda's appearance in the bullring at the weekend corrida in Arles in south-eastern France.

Mexicans haunted by death squad era

From Alan Robinson, Mexico City
Mexico's National Front Against Repression has mixed feelings about Señor Zacarias Osorio, a Mexican Army deserter who claims he was part of a military death squad between 1977 and 1982. He has won political asylum in Canada by pleading that his return to Mexico would mean his own death.

He saved his life by admitting he is a murderer, a National Front spokesman said bitterly. "But his testimony is the first from the other side of the fence that helps to corroborate hundreds from Mexicans who were kidnapped, tortured and witnessed executions."

But even the militant National Front does not claim to have proof that there are still military death squads in Mexico. "But we know they did exist," he said.

Señora Rosario Ibarra de Piedra is leader of Mexico's human rights movement and the founder, in 1977, of the Committee for Defence of Prisoners, Persecuted and Missing People and Exiles. Before 1975 she was a placid housewife. But that year her son, Jesús, disappeared, presumably because of his left-wing activities.

Señora Ibarra believed that the Government was responsible and started a search for her son. She made contact with hundreds of relatives of other missing people, founded the committee and eventually united it with other human rights organizations in the National Front. Now, at 60, she is the presidential candidate of the left-wing Revolutionary Workers' Party for the July election and has been twice nominated for the Nobel Peace Prize.

Flooding disaster in eastern Australia

Sydney - The south-east of Queensland, Australia's sunshine coast, was declared a natural disaster area yesterday after 17 in of rain in a week brought flood chaos (Our Correspondent writes).

State emergency services evacuated thousands of people as the deluge continued in Queensland and northern New South Wales.

Aircraft fire

Tokyo (AFP) - A South African Government inquiry found that fire in the baggage hold and a faulty fire-fighting system caused the November crash over the Indian Ocean of a South African Airways plane in which 159 people died, the *Asahi* newspaper reported. An explosion had been suspected.

Fraud inquiry

Onagadongou (AFP) - The younger brother of Thomas Sankara, the leader of Burkina Faso in West Africa who was assassinated in a coup last October, was held in an embezzlement investigation.

Monk shot

Colombo - A Buddhist monk was injured when Sri Lankan police fired on students demonstrating against colleagues' detentions and college closures at Kelaniya University.

Return to US

Hanoi (AFP) - Vietnam gave the remains of 27 US servicemen to an American delegation in the largest such handover since the end of the Vietnam War in 1975.

Nato talks

Madrid - General John Galvin, the Supreme Allied Commander for Europe, arrived here on a three-day visit.

Young protest

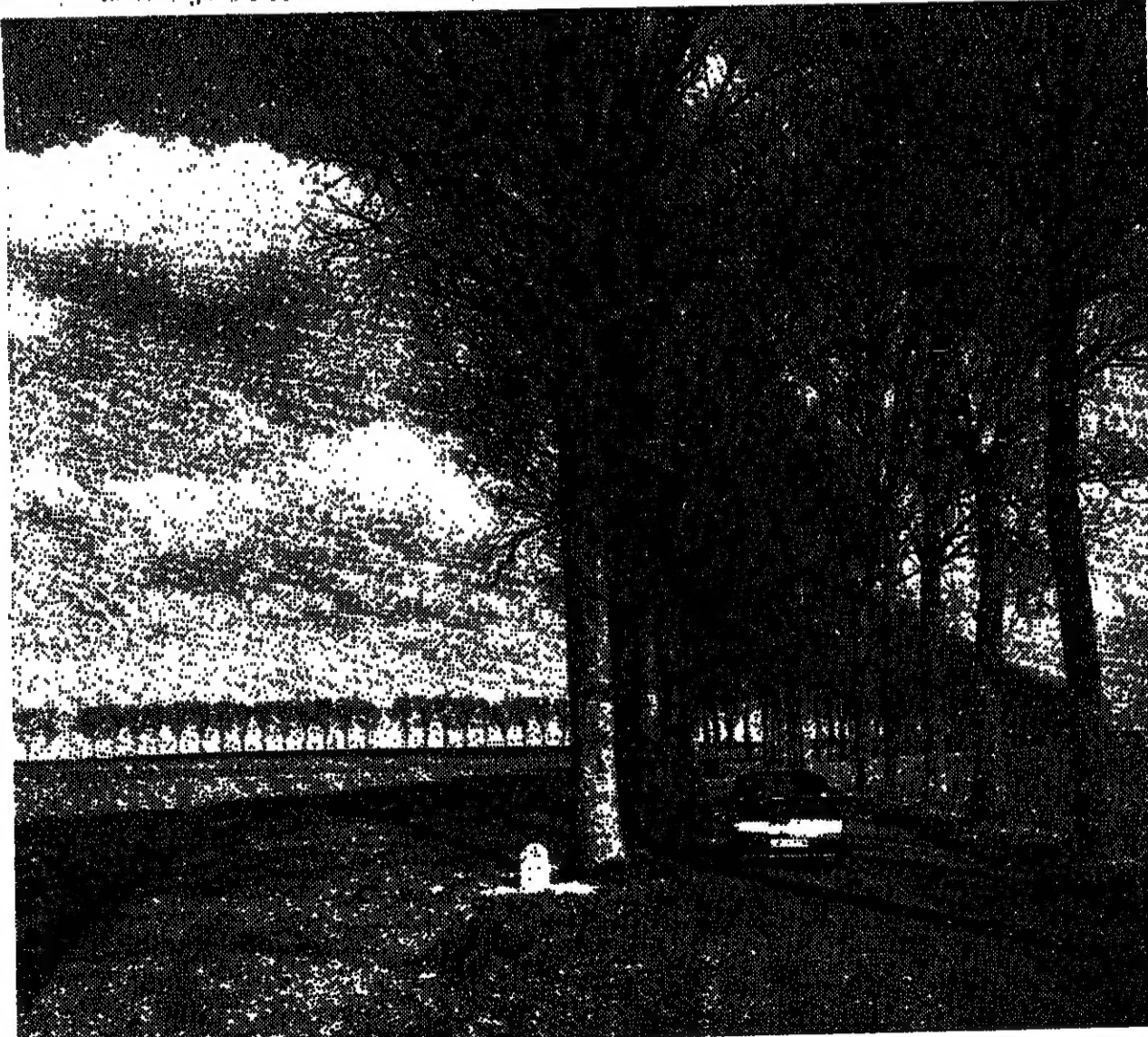
Dhaka (AP) - Nearly 2,000 children of Pakistanis stranded in Bangladesh since 1971 marched through the streets demanding to be sent home.

Data lines

New York (AP) - Police held a couple accused of running a multimillion-dollar prostitution ring that used a computerized client list and bleachers to page its 450 call-girls.

Ababa tells workers to go

Ababa - The Ethiopian government has ordered workers to return to their jobs after a strike. The government says the strike was illegal and that workers should be punished.



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Freedom fighter in the Knesset

THE TIMES PROFILE

YITZHAK SHAMIR

We fight, therefore we are. The words are those of Menachem Begin, but they sum up the spirit in which his successor as leader of the Herut Movement, Yitzhak Shamir, is now taking on the world. The Israeli Prime Minister has spent most of his 72 years fighting seemingly overwhelming odds to establish a Greater Israel stretching at least from the Jordan to the Mediterranean. Fighting has become a habit. The current pressures on him from the United Nations, the EEC and the United States do not stand any more of a chance of breaking him than did the threat of Russian pogroms, imprisonment and exile by the British, and even rejection for years by most of his fellow Jews.

He is short and barrel-chested, with the clipped moustache and haircut of a sergeant-major and a voice like an asthmatic guard dog. As physically fit as a man half his age, he wears a fixed, all-purpose grin that would be the envy of any poker player.

Like a successful card-player, he never reveals any more than he wants. He answers questions with well-tested clichés which allow for all possible interpretation. He is currently using the technique to avoid telling the Americans that he has rejected their peace plan and timetable, even though it is obvious that he has. The technique has turned him into a successful public politician even though he has spent most of his working life as an underground agent, freedom fighter or terrorist, staying out of the limelight.

Yitzhak Jazzericki, as he was born during the First World War at Ruzinov in the Polish part of the Russian Empire, quickly became a militant Zionist. He joined the movement as a law student in Warsaw, and in 1935, long before he had finished his studies, he decided he should practise what he believed and left for Palestine to enrol at the Hebrew University of Jerusalem, as part of a mass emigration from Eastern Europe which hoped to populate the promised Jewish homeland.

He had scarcely arrived, however, when the 1936 Arab Revolt finally led Britain to retreat from its 1917 commitment, in the Balfour Declaration, to set up a Jewish homeland. The young law student realized that there was no possibility of diplomatic pressure on Britain reopening Palestine to Jewish refugees from Europe. He saw that the Jews inside the Mandate area were in danger of becoming a vulnerable minority. The

1939 White Paper, which limited Jewish immigrants to 75,000 over the next five years, turned the subject of the right of self-government of Palestine by Jews into a pressing need for them. Despite the outbreak of the Second World War, in which the Jews realized Britain was the only country standing against the Nazis, the Haganah (underground army) prepared its battle for a statehood.

For some, including both the future Herut prime ministers, the Haganah was not active enough. They believed that only when Britain realized that it was up against a real and dangerous militant Zionist force fighting for a Jewish state was there any chance of its creation. Begin led Irgun, the national military organization, while Shamir—as he later became—was the second commander of the tiny and more extreme LEHY, better known as the Stern Gang.

While the war continued, the militant groups smuggled refugees from Europe into Palestine. They financed themselves by robberies and bank raids and "Yitzhak Yesternitsky" became one of the most wanted men on the Mandate police force books. Arrested in 1941, he later took over the Stern Gang and, when the war ended, used it to oppose British rule. In July 1946, the gang blew up the King David Hotel, the British headquarters, killing 88, including 15 Jews.

Shamir was caught and interned in Eritrea but escaped to France, where he was granted asylum. In May 1948, on the declaration of the state of Israel, he returned to fight with the Stern Gang for full independence.

When the Swedish diplomat Count Folke Bernadotte arrived as the UN mediator in 1948, believing he would achieve peace by bringing back the Arab refugees, he was lobbied by the "Fighters for the Freedom of the Land of Israel", as the gang called itself. The banners said: "Stockholm is yours. Jerusalem is ours. So long as there is a single enemy of our cause, we shall have a bullet in a magazine for him." On September 16, a gang member emptied a machine-gun magazine into the Count.

Just as the King David bomb had been a decisive factor in Britain giving up the Mandate, so the death of Count Bernadotte spelt the end of UN attempts to impose the plan to partition Palestine and keep Jerusalem as an international city. The Stern Gang, by the use of violent methods, had played a crucial role in bringing about the creation of the state.



The boundaries of Israel were no more than ceasefire lines, and there were many who believed that inevitably the final borders would stretch at least to the River Jordan. David Ben-Gurion himself said the state had been established only in "a portion of the land of Israel".

The leader of the Stern Gang now changed his Polish name to "Shamir"—it means "dill weed"—and was a favourite underground codename. For seven years he went into private business in Israel, then in 1955 he became a Mossad secret service agent in Europe for about 10 years, returning to Jerusalem when he was 50.

It was only in 1970 that he joined Begin in Herut and began his career in the party, working first on immigration policy and then on party organization. Elected to the Knesset in 1973, he was made Speaker after the Likud election victory in 1977. He became Foreign Minister in 1980, taking over as Prime Minister and Likud leader when Begin resigned in 1983. With the dead-end general

election of 1984 he pragmatically agreed to enter a national coalition government, taking over again as Prime Minister from his arch-rival, Shimon Peres, in October 1986. That was when the campaign for the next election—still due in November—began in earnest. The one issue is peace, which has eluded Israel for 40 years.

Peres is prepared to trade some of the land Israel occupies in return for that recognition. Shamir is not, and backs Jewish settlers who want to live in the territories captured by Israel in the 1967 Six-Day War. Shamir argues that the Arabs see all of Israel as "occupied land", and that to hand over Nablus or Gaza would be the first step to handing over Tel Aviv or Haifa.

Not personally very religious, Shamir accepts the rabbinical advice that "it is forbidden by the Torah for all Jews, including the Israeli Government, to return even an inch of the territory of Greater Israel in our hands". He claims that Israel has already handed over land to obtain the peace with Egypt, and sees no reason why the Palestinian Arabs should not leave to find homes in

the 22 Arab countries, just as Jews from Arab countries had to leave their homes for Israel. He is determined that there will never be a Palestinian state, even if the Arabs in "Judea, Samaria and the Gaza Strip" are allowed to run their own affairs.

He wants peace, but is not afraid of war, which he sees has brought advantages to Israel over the past 40 years. It led to the enforced mass migration from Arab countries which brought Israel the population it needed; it has created one nation and purpose from the many people of the diaspora; it has extended Israel's controlled territory to something close to the biblical borders envisaged by the early Zionists.

For Shamir, there can be no secure peace if land is handed back, because he feels this would be seen as a sign of weakness that would encourage the Arabs to press on to the Mediterranean. He fights shy of an international peace conference because he believes that a pre-condition would

be Israel's agreement to hand back land. He would be happy to argue Israel's case before any conference in the world, but he is not prepared to attend a negotiating session designed to oblige Israel to leave one inch of the land it now controls. He is not prepared to make any concessions in the face of violence in the Occupied Territories.

He recently summed up his philosophy in two terse answers to questions from journalists. "What is your advice to the settlers?" one asked. "Be strong," he said. "And what is your advice to the Palestinians?" "Be quiet," he warned.

It is the kind of tough response which is admired in Israel, even by his many enemies. Shamir is respected as a man who stands foursquare for his belief in a Greater Israel and who has the will to fight for it against any odds. Many think him wrong, but none doubts his patriotism or courage. He lacks the subtlety to be a great statesman, or the charisma to be loved, but inside the country he helped to create he personifies the battling spirit of modern Israel.

Ian Murray

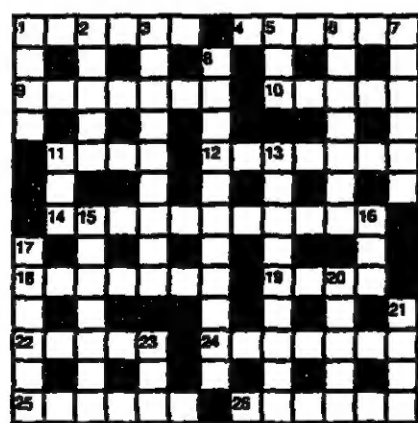
BIOGRAPHY

- 1915: Born in Ruzinov, Poland.
- 1936: Emigrated to Palestine.
- 1937: Joined the Irgun.
- 1940: Left Irgun to join the Stern Gang.
- 1941: Interned by the British; escaped.
- 1946: Interned in Eritrea; escaped to France.
- 1948: Returned to Israel, worked in private business.
- 1955-56: Served as Mossad agent in Europe.
- 1956: Returned to Israel, campaigned for Soviet Jewry.
- 1970: Joined Herut party.
- 1973: Elected to Knesset.
- 1977: Knesset Speaker.
- 1980: Foreign Minister.
- 1983: Prime Minister.
- 1984: After election dead heat, agreed to "rotate" as Prime Minister with Shimon Peres. Served first as Foreign Minister.
- October 1986: Took over as Prime Minister.

CONCISE CROSSWORD NO 1533

- ACROSS
- 1 Food (6)
 - 4 Large US state (6)
 - 9 Traffic jam (5-2)
 - 10 Pick-me-up (5)
 - 11 Give way (4)
 - 12 Core (7)
 - 14 Inside enemy (5,6)
 - 18 Public salute (7)
 - 19 Waste site (4)
 - 22 Irish lake (5)
 - 24 Without halting (7)
 - 25 Garland (6)
 - 26 Brigand (6)

- DOWN
- 1 Speedy (4)
 - 2 Reduce (5)
 - 3 Greek athletes' centre (9)
 - 5 Illuminated (3)
 - 6 Solar ray (7)
 - 7 Impure guilt (6)
 - 8 Enterprising (2-3-6)
 - 11 Boys' Services group (1,1,1)
 - 13 Roman Scotland (9)
 - 15 Contain (7)
 - 16 Door (3)
 - 17 Roll in mud (6)
 - 20 Subdued (5)
 - 21 Discern (4)
 - 23 Wooden shelter (3)



SOLUTION TO NO 1532

ACROSS: 1 Autonomy 5 Acid 9 Puritan 10 Infer 11 Wrong 12 Lance 13 Rogue 14 Diver 15 Crowd 18 Basic 20 Apron 21 Impedance 23 Oats 24 Venerate

DOWN: 1 Appeal 2 Turgeven 3 Nut 4 Mousmouthshire 6 Cafe 7 Drive 8 Disgrace 11 West Bank 14 Gioriana 15 Da Capo 17 Daphne 19 Fret 22 Pie

A case of discredit where credit's due

Last week, Christie's and Sotheby's were revelling in their results, with a 1987 turnover of £600 million announced for the former, and £850 million for the latter. Nobody thought of sending any of the profits in the direction of the academic community, to which a fair proportion of the credit for the respective profit increases—49 per cent for Christie's, 39 per cent for Sotheby's—is due.

Auction houses rely extensively on outside specialists, picking their brains at a moment's notice, quoting them liberally in the catalogue, particularly when the opinion is favourable. Last month, John Martin's "Assuaging of the Waters", an enormous oil painting depicting the moment when the Great Flood abated—fetched a record price for the artist of \$495,000 at Sotheby's. Much of the resounding catalogue entry—which revealed how the idea for the painting came from Prince Albert—was supplied, gratis, by the Martin expert, Michael Campbell.

Despite the hours of labour involved, academics are rarely paid—apart from occasional gestures such as a case of wine at Christmas. The fact is that the taxpayer, in footing the bill for academic work, is inadvertently subsidizing Sotheby's profits.

Over the next few months, a council team will knock on about 80,000 doors in the city's industrial heartland in an EEC-backed exercise designed to coax out public attitudes on wider pollution issues such as acid rain, as well as more local concerns, such as litter, traffic noise and air pollution.

Philly Turner, of Coventry City Council's environmental



SARAH JANE CHECKLAND

A weekly look at the art world

"There is a mood of concern and perplexity about it all," says Dr Marcia Pointon, a member of the executive committee of the Association of Art Historians, 1,000 strong. "We would really like to devise a code of practice. People ring you up and expect you to deliver your knowledge on a plate, when you have worked for years to acquire it. Dealers are by and large more scrupulous, doing much of their own research. Auctioneers want the whole answer."

What particularly irritates university academics is that, while they are doing all this research, funds for universities and colleges are being cut. "We are short of books,

our libraries are underfunded," says Pointon, a lecturer at Sussex University.

Vivien Noakes, the world expert on Edward Lear, is completely freelance, and is therefore more concerned with self-preservation. "To become an authority on the life and work of any painter is a very costly process, in terms of both time and money," she says. Freelance art historians, "depend for their living upon the knowledge they have acquired, as any professional does... I cannot see why dealers and auctioneers should expect to use that knowledge without payment, any more than they would go to their doctor or lawyer and ask his advice for nothing."

There are no simple solutions. Most respectable art historians are terrified of becoming tarred with Bernard Berenson's brush. The name of early 20th-century art historian was synonymous with probity until it was discovered after his death that he had given his opinions for a fee, on occasion getting a cut from the art dealer Lord Duveen. In the 1970s, one London agent says, German collectors refused to buy any painting that had not been certificated by a particular German specialist—but, towards the end of his life, the specialist's wife was writing



Detail from Martin's painting, boosted by free academic help

the certificates for anyone who would pay.

Another complication is the practice of reciprocity, whereby specialists, whether financed by the public or private sector, are often supplied with photographs and catalogues by dealers and auctioneers. "But it is nothing like a quid pro quo," Pointon says. "Many academics are unaware of the potential legal sting if their advice is wrong. My legal advisers inform me that if you give an opinion you become legally liable," Pointon says. "If you take money for it, you become even more liable."

Sotheby's and Christie's have put money into certain

university departments, but Pointon says, "that is a drop in the ocean when you think the whole entity is based on scholarship". She suggests that one solution might involve auction houses "investing in the academic world".

That would still leave people like Vivien Noakes without reimbursement. "One longs for the whole thing to be established on a formal basis, for the doctor does not risk losing his patients if he sends in his bill. I suppose the danger is that many dealers or auction houses will go ahead without involving the expert, and that more works will be offered with insubstantial authentication."

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Come clean

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residents on the safe handling of waste materials produced by domestic cleaning or car maintenance, such as solvents, wood preservatives, and potentially carcinogenic diesel soot.

The team will also give advice on energy conservation and landscape improvement.

Coventry was nominated as a demonstration recycling city in the recently-concluded European Year of the Environment, but the city council extended the brief to take in a wider environmental assessment. Turner believes the exercise, which will cover about a quarter of Coventry's 350,000 citizens, is unique in its scope as an analysis of a city's environmental fits and as a prospectus for improvement.

"At the end of the day we will have a population which is much more aware of environ-

mental issues. They will know what to do to raise pressure and get issues resolved. We hope to persuade people to start projects, such as improving a polluted canal, cleaning up a piece of land, or taking part in energy conservation schemes."

The council's team will also visit local industrialists who are faced with the problem of disposing of increasingly hazardous waste. Every business in Coventry's industrial triangle will be asked about the waste it generates and informed of the opportunities for recycling it.

Gareth Huw Davies
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HEALTH

Back to their roots

Baldness is often thought of as a disease of the male ego; women who lose their hair do not agree. Barbara Lamb reports on how hair is lost — and regained

At first glance, Elizabeth Steel's lustrous wavy brown hair looks like her own. Her beautifully made wig is in the style she used to wear when her hair was thick and glossy, as the photographs in her sitting room remind her. Steel suffers from alopecia areata, which spread from an innocent looking tiny bald patch to her hair coming out in handfuls every time she brushed it. Within a matter of weeks she was bald except for a small clump that mercifully hung on at the back. Now, for the first time in six years, the hair on her crown and at the sides has begun to grow.

Elizabeth Steel is the "pen name" that she adopted when she decided to write about going bald for a women's magazine, an article to which hundreds of women responded, describing cases similar to her own, or more severe afflictions such as alopecia totalis, where all scalp hair is lost, or alopecia universalis, the loss of body hair as well. As Wendy Jones, her real name, she had been working as a freelance television presenter and producer in the Midlands when she started to lose her hair in her thirties.

Like many people, Steel thought that baldness was solely a male affliction. In fact women can suffer from male pattern baldness (alopecia androgenetica) as well as other forms of alopecia. According to Dr David Fenton, a leading dermatologist at St Thomas's Hospital in London who runs his own clinic for alopecia patients, male pattern or "common" baldness can be inherited from either parent by children of either sex. In women the effect is a general sparseness of hair rather than the classic bare crown and temples seen in men. Alopecia areata (patchy scalp loss) can happen at any age and affects men and women equally (although at his clinic Fenton sees twice as many women as men), with 44 per cent of sufferers affected before they are 21 (10 per cent of Fenton's patients are children). A third of sufferers will recover completely, and a third go on to develop the more severe forms of alopecia.

Figures for the incidence of hair loss in women are hard to establish; Steel is convinced from the letters she now receives (up to 300 a day) that they are far higher than hospital statistics suggest — in part because few sufferers will approach a GP, let alone visit a hospital. In America the results of a recently published epidemiological study, conducted by Dr Sigfrid Müller, a world authority on hair loss, at the Mayo Clinic, Minnesota, show that the incidence of alopecia is on the increase in both men and women. Müller confidently predicts that, if the trend continues, by the mid-21st century one in 100 women will suffer from the disease.

While it is generally known that causes alopecia — an auto immune



Bewigged: After she began to lose hair, television presenter Wendy Jones set up a support group for women like her

'A very high percentage of patients have had some sort of severe shock'

disease in which the lymphocytes in the immune system overwork and reject the hair as foreign — what triggers it and how to stop it progressing is still unknown. While researching a book on the subject (to be published by Thorsons later this year) Steel has become convinced that there is a connection with the contraceptive pill. It is more widely suggested that stress may be a factor, and while Steel thinks this "an old-fashioned view" she says the type of woman who writes to her most is "in her late twenties to early thirties, working like mad in a career and trying to keep a family going". Fenton feels there is no typical sufferer, but says: "People have discovered that stress can have an effect on the immune system. A very high percentage of alopecia patients have had some sort of severe shock or experienced an extremely stressful situation, but there is a significant number who have the disease and do not have any form of stress."

Steel has set up a support network for sufferers called Hairline International, which now has more than 1,000 members (90 per cent of whom are women) both here and abroad. It is the only one of its kind in the country and doctors and dermatologists contribute to its monthly newsletter.

The drug Minoxidil has recently been hailed as a treatment for hair

loss. It is present in Regaine, the lotion approved last month by the Committee on the Safety of Medicines, which said it has been shown to restore hair in a significant number of cases. Minoxidil is already known and approved as a treatment for high blood pressure; its additional property was noticed by patients taking it in tablet form for its original purpose. At the moment the lotion, developed by the Upjohn pharmaceutical company, is only available privately and Upjohn says it is likely to work only on those with mild or recent baldness. The safety committee considered it to have no noticeable effect whatsoever on women. But Steel believes that it was an experimental formulation of Minoxidil, discovered by trial and error by her dermatologist, which triggered her regrowth, and she feels that the drug could give hope to thousands. She also has high hopes of another drug to help with severe cases. "Several Hairline members throughout the country are now taking part in trials of biphencyclone, an organic phenol derivative. One woman's hair has grown back for the first time in 54 years."

Fenton, whose clinic has a waiting list, often refers patients to Steel for psychological support as well as practical advice and feels this service is vital for parents of affected children.

When patients first visit him, Fenton will try to ascertain what sort of hair loss they are suffering from, and will carry out blood tests to eliminate the possibility of an underactive thyroid or iron deficiency.

"There is yet another condition known as telogen effluvium which is particularly common after childbirth, although sometimes a high fever or childhood illness such as measles can bring it on. This is a condition equivalent to a human moult, but there is almost 100 per cent recovery within six to nine months."

Fenton has faith in Minoxidil as a treatment for mild cases of alopecia and in a trial with Dr John Wilkinson in High Wycombe he found 50-70 per cent of patients with patchy alopecia had some regrowth. "But for the people who needed it most we didn't manage to regrow any at all."

"The next question was, will it work on common baldness, a much bigger problem? We found for both men and women Minoxidil worked best on those who had started balding within the last few years. Even if it does not make hair regrow it can at least hold it in check or slow down the loss."

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Hairline can be contacted at Hill, Vellacott, Post and Mail House, Colmore Circus, Birmingham B4 6AT.

When depression becomes a killer

MEDICAL BRIEFING

Dr Thomas Stuttard

It is the Oxfordshire's coroner's duty to decide whether Mrs Linda Mockford murdered her children and then committed suicide, but the widespread assumption that this is what happened has arisen because the story is typical of one of the extreme reactions found in severe depression.

Given the feeling of utter hopelessness and total disenchantment with the world that a depressed parent may feel, such actions can be understood as a manifestation of misdirected love. The mother, or father, feels unable to cope with his or her own inadequacies, cannot give the children the protection they need, and is unable to guard them from the sinful, wretched place the world has become. Suicide then seems, in that distressed state, the only answer — but if it is the answer for the parent it also must be the answer for the children the parent so loves. Unable to let them bear the suffering they are assumed to share, the parent murders them.

One of the more gratifying experiences for a doctor is to talk to patients who have been frustrated in their suicidal and/or murderous intentions and marvel with them at the pleasure life still has to offer once their perception has been cleared with appropriate treatment, often of only a few weeks' duration.

Once acute depression has been diagnosed it usually responds remarkably well to treatment; in the young and middle aged, the classic pattern of sleep disturbance, weight loss, a less pessimistic mood as the day wears on, loss of appetite, libido, and enthusiasm for the future usually makes the diagnosis obvious. A few carefully chosen but direct questions about

suicidal intentions are rarely if ever resented; usually they are welcomed with relief.

The problem in the elderly is not so clear-cut; the signs and symptoms are blurred by other features of old age. Dr Catherine Oppenheimer, a consultant psychiatrist at Oxford, writing in *Mims* magazine, reviews the present treatment available for the elderly depressive and discusses its diagnosis. She concludes that doctors have to be very watchful if they are not to miss a few cases.

She looks for three features: a change in behaviour, a history of depression in younger life and morbid thoughts. She says recent research at Duke University, North Carolina, has shown that the normal reaction, however old people are, is to continue to look forward to the future, however limited it may be. In Dr Oppenheimer's view a loss of enthusiasm for life is a pointer to an underlying depressive illness, which can be alleviated by any of the standard methods of treatment.

Mistakes in diagnosis can arise if the natural slowing of intellect found in old age, which in extreme cases could be labelled as dementia, is not differentiated from the slow, confused, repetitive thoughts of the elderly patient who is depressed. Others may become agitated and restless, symptoms which can be misdiagnosed as indicating anxiety, or deluded, which might suggest a paranoid illness were it not that the delusions of old age are laced with feelings of guilt, self-deprecation and nihilism.

Early treatment would reduce the number of people who end a useful life by drowning themselves in the dyke or hanging in a barn.

Life classes



One foreign woman journalist recently commented that it is only in England that you can make a good guess about a man's social background by studying the material from which his socks are made, and confirm it from the style of his underpants. Class differences, however, have a medical as well as sartorial significance, as different social groups have a very different susceptibility to diseases and psychological problems.

Registrar General social classes four and five (essentially manual workers) have a very much higher incidence of nearly all the killer diseases, and in consequence have a markedly reduced expectation of life. In a report from the University of Southampton Dr D.J.P. Barker and Ms Julie Morris have found a close correlation between appendicitis and the provision of bathrooms, hot water and lavatories. The poorer the housing, the lower the standard of hygiene possible, and the more likely the patient is to suffer from gastro-intestinal and chest infection, and appendicitis, which it appears is a sequel to these infections. As standards of housing have improved the number of cases of appendicitis have fallen dramatically.

Another report, from Oxford University (published in the *British Medical Journal*) finds sexual problems in women to be related to,

among other factors, age and social class. Not unexpectedly the older the woman is the greater her likelihood of experiencing difficulties. Impaired sexual interest, a loss of enthusiasm for sex as opposed to physical response, showed a definite correlation to a woman's class; 12 per cent of the women designated by the registrar general as belonging to classes one and two (essentially of the professional class), and randomly selected from two Oxford group practices, had a loss of libido; the numbers rose to 18 per cent of class three patients (blue collar level and its equivalents), and 25 per cent in those from social classes four and five.

Although the Oxford psychiatrists who carried out the survey suggested that general practitioners should look out for sexual problems among women patients, they added that few appeared to express any desire for treatment.

Pain in the back

Avid readers of *Spycatcher*, Chapman Pincher, or Rupert Allason (Nigel West) will have learnt little new of the case against Sir Roger Hollis of MI5 by watching the television "trial". However, they will have been fascinated by the letters written by him when a comparative young man in China to his fiancée. He starts with a very unemotional Dear... and his opening paragraph, rather than containing a few friendly, passionate or even personal

sentiments, is given to a naïve analysis of the political implications of the abdication crisis. The commentators use this as evidence of his loyalty to the Crown, but looked at clinically it could be seen rather more as an extreme example of emotional detachment, or even emotional blunting: useful qualities for either a spy or a spycatcher.

Television viewers will have also noticed that the Americans giving evidence remark, rarely if ever mentioned by British writers. A hunchback deformity is often associated with idiopathic kyphoscoliosis, a hereditary disease, giving rise to abnormal curvature of the spine. However, Sir Roger's deformity, more hunched than hunchback, may have been one of the last examples of one produced by tuberculosis, from which he suffered while he was in China and which could only be treated adequately only 10 years later.

Prolonged tubercular disease in one lung was apt to result in contraction of the rib cage on that side and would, like idiopathic kyphoscoliosis, produce a slight hunch. TB, as it spreads to the backbone, causes decay in the vertebrae and can result in collapse of the spine, producing an even more marked rounding of the back.

In severe cases this can give rise to a silhouette rather like that of a vulture. It is interesting to speculate how Sir Roger's tuberculosis, which necessitated being invalided home, might have altered his approach to life and politics.

Clearing the smear

Ten years ago, when Dr Elizabeth Macgregor tested her patients for cervical cancer, she felt she was giving them something worthwhile. She no longer feels that way.

Cervical cancer is a malignant disease in its pre-cancerous stages. The test itself is simple and painless; the procedures and treatments that surround it are confused and inconsistent.

The Labour health spokesman, Harriet Harman, last month criticized the lack of a computerized call and re-call system, which all health authorities were supposed to have introduced by last month following a Department of Health instruction; Edwina Currie, the health minister, says it is lack of organization rather than finance that is causing problems.

Macgregor, who is leading a five-year project, funded by the charity Birthright, to answer vital questions about how the disease develops, feels the screening system does require better organization. "If we were making best use of resources — and we are not — we would know whether more money was needed." Although Macgregor retired from National Health Service practice in 1985, Birthright took the unusual step of making it a condition of the £250,000 grant that she co-ordinated the research.

A highly respected pathologist and an expert on cervical cancer, she admits she is now rather ashamed of the screening programme which seemed to promise so much. "Now there are so many different methods of dealing with abnormal smear results, so much overload in the laboratories and such awful delays in getting treatment, that we are no longer offering a good service. She is not, however, plan-

Cervical screening has become so confused that doctors are to re-examine tests



Leading a five-year project: Dr Elizabeth Macgregor

ning to join the medical Jeremiahs who want the system scrapped. Cervical screening may be flawed, she says, but it is undoubtedly saving lives, and it could save many more.

Macgregor and her team hope to establish how the disease develops, and how women with mildly abnormal smears can be most effectively treated. According to the Health and Personal Social Services Statistics for England, published last September, the number of positive (mildly, moderately or severely abnormal) cervical smears has tripled in the past 10 years. At the same time, the number of smears has increased by 54 per cent.

Many doctors believe it safe to leave women with mild to moderately abnormal smear results untreated, while offering them regular repeat smears. But because the "no treatment" regime has not been scientifically established, doctors in some parts of the

country prefer to treat all such women in hospital.

This involves examination of the cervix under a medical microscope (colposcope), often followed by either laser or freezing (cryosurgery) treatments to destroy the abnormal cells. As a result, many outpatient clinics are overwhelmed with women who, some doctors believe, don't need to be there. These women face months of anxiety before they are given their treatment and the all-clear.

It is hardly surprising, therefore, that many women prefer to go to private clinics like the London Cervical Screening Centre, which offers a test for £18.50.

Macgregor expects her study to resolve many of these issues. The first part of the project will investigate 500 Aberdeen women who had mildly to moderately abnormal smears 10 years ago. The original tests will be removed from cold storage and re-assessed, and the women from whom they were taken will be asked to come back for a further smear. They will also be asked questions about their lifestyles then and now. Another 500 women who had a normal smear in 1978 will act as a control group.

At the same time, Dr Ann Ludbrook, a health economist, will study the cost effectiveness of cervical screening, and Dr Stephen Bell, a psychologist, will look at the psychological impact of the wait for treatment.

Meanwhile, a similar project at several centres, including the Whittington Hospital, London, will look at the progress of 600 women whose smear results were mildly abnormal five years ago, but only half of whom received treatment.

Ann Kent
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At the present time in the United Kingdom there are more than 3,500 patients on some form of renal dialysis treatment waiting for a kidney transplant. The number of transplants carried out in 1987 was less than half this figure. Some patients have waited for many years; some will die on dialysis.

The waiting list of patients for hearts, lungs and livers is much smaller, and totals 350. There is a grim reason for this much smaller figure without transplants these patients die.

It is clear that there is a need for many more organs. There are potential donors in this country, but often no effort is made to find out what the wishes of the possible donor were in his lifetime and if unknown, what the wishes of the family are in death.

There are two questions to be asked: does the existing system for securing organs for transplantation work? And is there a need for change?

There can really be no doubt that the existing methods do not work. In this country we use an opt-in system — each of us is invited to declare whether we wish our organs to be transplanted when we die. This invitation is contained in educational programmes and publicity measures, run by transplant units and by the Department of Health, with the organ donor card scheme. Approximately 80 per cent of the British population favour organ donation, and yet fewer than 20 per cent carry donor cards.

There are a number of computerized registries of people willing to be donors. But the schemes themselves are of only modest assistance, for several reasons: a positive action is required by the individual to place his name on the registry and the registry will be of no use unless someone within the hospital caring for the donor is prepared to consult the registry and then to call the family. At the present time in the United

SECOND OPINION

Ross Taylor

Kidney donors please

Kingdom the carrying of a donor card is considered not to be legal authority for removal of organs. Sometimes families of a card-carrier have refused consent for organ donation.

There have been other suggested forms of opt-in, such as the declaration of intent on a UK driving licence; on the five yearly census forms; and even the placing of inconspicuous tattoos. The driving licence method has recently been withdrawn because it does not conform to EEC regulations. The Government will not use the census. Tattoos require a very positive act, and problems arise after change of mind. Other countries like Belgium and France have adopted an opt-out system. Opting-out means that each of us is assumed to be a willing organ donor unless we previously register our wish not to be.

But the solution to the problem is very simple and is contained in the system now adopted in the United States, called required request or routine request: whenever a person on a ventilator is declared dead, there is a requirement of the doctors caring for him to find out what his wishes were with regard to organ transplantation in life, and if that is not known, what the wishes of the family are at his death.

Opponents of routine re-

quest say that in some way it is an infringement of rights and contains compulsion, but the only compulsion is upon medical staff to ensure that a simple question is asked at the appropriate time.

Another argument suggests that if routine request were adopted there would be such an increase in donors that the resources of intensive care units would be stretched, but transplantation is economically so sound that the money saved in removing patients from expensive dialysis to transplantation could be used to provide additional resources for intensive care units.

Not all patients on ventilators can be donors (for example patients with extensive malignant diseases) and any legislation should contain a clause to the effect that in such cases the transplant team should be consulted and should agree that it is unnecessary to consult the family before the ventilator is disconnected. Asking for organs from recently bereaved families, contrary to popular belief, does not always add to their distress; failing to offer the opportunity for organ donation neglects a very real need within the families.

The recent report of the Conference of the Medical Royal College on organ donation does not recommend routine request because it seems afraid of antipathy within the medical profession, although it does acknowledge that the principle of asking families is correct.

The British public have given the Government a huge mandate in support of transplantation. A Private Member's Bill, advocating routine request, is scheduled for its second reading on April 15. If everyone who agrees that we all have the right to decide about donation writes to his MP and the Minister of Health, then the Government would surely need to respond. Ross Taylor is consultant surgeon at the Royal Victoria Infirmary, Newcastle upon Tyne

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Terence Moore, TLS February 12 1988
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THE TIMES LITERARY SUPPLEMENT

TIMES DIARY

ANTHONY SMITH

The last thing you need the day before you take a holiday is for something interesting to happen. But it has done. The replica carriage from the Agit Prop Train, named in its day the "V.I. Lenin", has suddenly taken form at its allotted space in the new Museum of the Moving Image on London's South Bank.

The builders worked from photographs of the original vehicle, which spread the news of revolution to the remotest corners of the Soviet Union. On the train there was a laboratory as well as a cinema. The revolutionaries filmed the peasants, developed and printed the results and showed them to startled audiences as the train moved across the vast Soviet terrain. It is a fascinating and important moment of the history of cinema for anyone wanting to follow the history of 20th century methods of political propaganda.

Our constructors, Kimpton Walker, have produced the academically correct track profiles, wheels, sleepers, colours and perilous access steps; we shall provide an academically correct (living) Soviet train guard to help you up them, equipped with an equally correct Equity card. In the train, which is covered inside with contemporary posters, you will be able, seated on rough-hewn wooden benches, to watch Soviet classics of the 1920s. Roll on opening day.

A few days after a particularly brutal rape, the victim had a photograph taken by a national daily as she was leaving church. The picture duly appeared, her identity barely disguised.

Some of our popular papers regularly contain stories which invade the privacy of individuals for no reason of public interest; which show insufficient concern for good taste and decency; which on occasion are outright inventions.

We have lapses of standards in broadcasting, too. But they are not on the same scale, and they tend to occur more from individual misjudgement, or poor management in particular areas, than from a general failure to develop a code of ethics. There is a long tradition at the BBC, for instance, of producing detailed guidance and guidelines for journalists. We are reviewing these guidelines and adding to them in response to changing attitudes.

The BBC will also produce policies on the use of sexist language and the reporting of events with a racial dimension. The language we use must be neither partisan nor emotive.

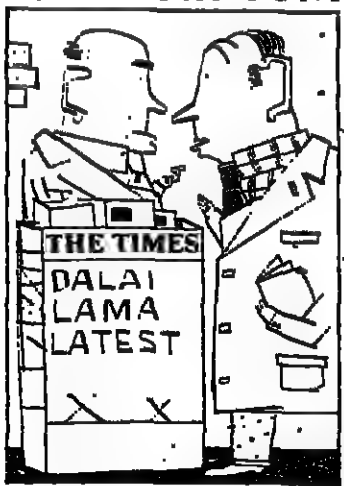
We have been examining our use of labels, particularly in relation to political groupings. Terms such as "hard left" and "extremist" carry with them an undercurrent of disapproval, whereas the word "moderate" seems to imply a level-headed balance. It will be the BBC's aim to describe groups in a way which is accurate and value-free.

When the review is complete, the BBC's guidelines — the ethical code which underpins our journalism — will be published. We can see no reason to keep it secret.

The Press Council was set up 35 years ago. It is a voluntary body created by the newspaper proprietors of the time in response to the threat of a statutory body. The Council itself presses for good standards, and has had some beneficial impact, particularly on the regional and local press. But unlike broadcasting, the Council does not have a comprehensive code

I often wonder whether there are people or places who are the magnets for these eerie moments, when you meet your next-door neighbour in a distant place or overhear in exotic locations conversations about people you know. It is of course a thrill to hear people 6,000 miles from home, discussing something you've written. But when you discover that the person at the next table is referred to in the book you've been reading or that the hotel proprietor is married to a never-mentioned sister of a close friend, your neck hair bristles. Coincidence is indeed a cogent force, not a trivial phenomenon. It's latency at all times is a powerful glue. It is one of the things that prevents you from ever leaving yourself behind.

BARRY FANTONI

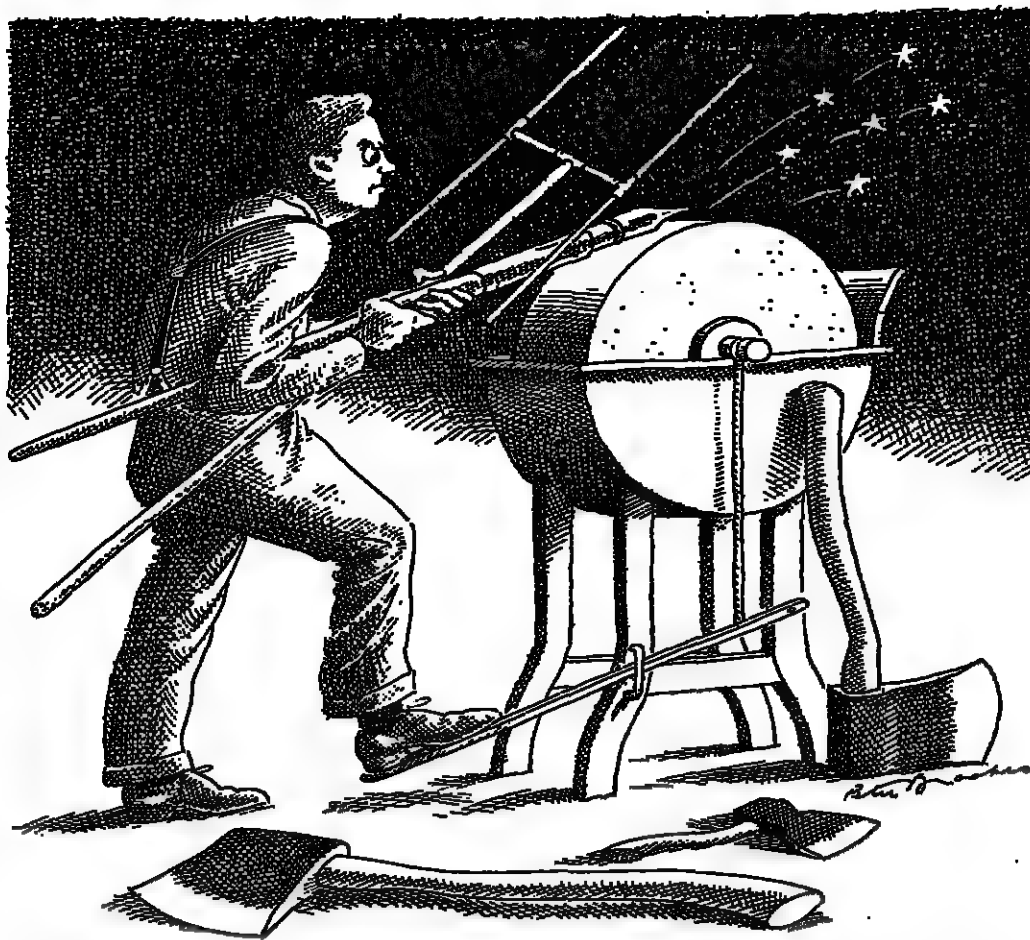


"Of course, the Government would be happier were he a Trappist"

In a slightly derelict Anglican church in northern India I have come across a wonderfully concise definition of the most admired virtues of a largely vanished class of British people. In themselves the values are of course universal, but they belong to a way of life which circumstance has placed somehow out of reach; for those who have no affinity, by education, gentility or inclination, with the social group that gave rise to them, the statement is all the more moving, because it represents something both ineffable and ungraspable. It is on a memorial plaque which records the virtues of a 49-year-old major in the 22nd Regiment who, by force of character and clearness of judgement added to a pure and unvarying benevolence, which neither prosperity nor misfortune could impair, obtained an unsought influence over all around him as beneficent as it was modestly exercised — an influence whether to soothe, to succour or to reconcile, which was never invoked & seldom exercised in vain. Perhaps British Brahmins are the only true untouchables.

Newsmen in need of rules

John Birt, Deputy Director-General of the BBC, analyses the ills besetting press and broadcasting, from inaccuracy to axe-grinding, and recommends some remedies



The ethical foundation of British journalism is not firm. Craft standards are slipping. British media operate under a system of law which undervalues our legitimate role. The institutions we report on, particularly the state, are too secretive.

All told, British journalism is not in healthy condition, and is not capable of serving or being allowed to serve society as it should. Until we in the media put our house in order we shall not win the argument for a free flow of information. If we do not put our house in order, more restrictions are likely, and we risk a spiral of decline.

When the Princess of Wales was pregnant in 1982, a newspaper published holiday pictures of her wearing a bikini. The next day, the paper noted there was a suggestion the pictures had in some way transgressed the Royal Family's privacy, and apologized — the apology illustrated by reprints of the offending photographs.

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of ethics. What directions it does make are increasingly ignored by some sections of the national press, and its judgements are often treated with contempt. As a voluntary body it has no power to impose its penalties; and it can no longer rely upon the strength of its moral authority to instil higher ethical standards in the press.

It has, for example, condemned payments to relatives or associates of criminals. But last year, a newspaper bought up the stories of three women. Each had been the girlfriend of a man convicted of serious crimes: multiple murder, rape and attempting to blow up an airliner. The Council duly ruled that there was no serious or overriding public interest in publishing these three stories.

The Press Council has limited ambitions; but it does not always achieve even them.

So far I've been talking about how the media deal — or fail to deal — with the knotty ethical problems of our profession. But what of the quality, the craft, of the journalism itself? Some of our popular papers present an easy target. But what of the rest of the national newspapers? A welcome newcomer has joined the depleted ranks of those who still do aspire to — and do for the most part achieve — quality of craft. But I detect worrying signs, even in some broadsheets, of a drift in standards.

On occasion, too little care is taken over fact. Anonymous allegation and rumour are reported unchecked. Sometimes a late check is made and a blunt and brief denial is placed at the end of a story, confusingly. But an untruth and a denial do not balance. I fear that the painstaking, wide-ranging drive to get to the bottom of a story, to search for the truth, is slipping slowly out of fashion.

Where then is impartiality and a sense of fair-play in the press? It can still be found; but increasingly common is the sound of grating axes, from proprietors, editors and individual correspondents, shifting the balance away from journalism where the fruits of the inquiry allow the reader to form his own opinion, towards journalism conducted in support of previously held opinion about people, institutions and ideas. A blast of well-argued opinion, strongly held and from whatever quarter, is a pleasure to read — on the comment page. And journalism of opinion has its place too. But we are in need of more journalism of inquiry, and a greater seriousness of purpose in our national press.

Are craft standards better in broadcasting? More broadcast journalism needs to match the expertise and sense of discovery of the best of the written press. We are more scrupulous, however, about fact than some of our colleagues in print, though not always scrupulous enough. I am sorry to say, though, that impartiality in broadcast journalism is a withering plant in need of some sustaining care and attention. And many broadcasters certainly need to have a keener sense of fairness to their contributors. There are too

many stitch-ups in our studios and on our films: too many contributors who vow never to return.

The modern BBC is proud to identify itself with the classic journalistic values of accuracy, impartiality and fair-mindedness. We shall emphasize the need for accuracy: to double-check even rudimentary facts; to cross-check the controversial; to seek standards of evidence in relation to damaging allegations which will withstand a legal test.

We shall emphasize the importance of impartiality: of giving due weight to significant opinion on all sides of an argument when programmes cover controversial matters. Despite its obligations under the Broadcasting Act, that's what *World in Action* failed to do a few weeks ago in its programme on the BBC. We have nothing to learn from such a polemic. It was a good example of a standard of journalism we don't want to see on the BBC.

We shall emphasize fair-mindedness: that is, giving those in a programme against whom allegations or criticisms are made a proper sense of the charges and a reasonable opportunity to rebut them as well as to be tested firmly about them.

An emphasis on such values — vigorously applied — should not lead to bland journalism. It should lead to surprising findings and to unpalatable thoughts; to the exposure of wrong-doing and to the revelation of mismanagement. It should lay bare muddled thinking or inadequate policies. It may also expose uncomfortable choices, and the advantages and disadvantages that accompany all proposed courses of action.

The classic BBC virtues are in particular evidence on Radio 4 where an impressive corps of specialist correspondents at home and abroad supplies expert journalism to an astonishing

array of daily, weekly and occasional outlets, and in a tone of reason and dispassion that makes it a national treasure-house. Television can benefit from radio's experience.

The pursuit of accurate, impartial, fair and inquiring journalism of quality on television and elsewhere comes easiest to those who have open minds; a sense of humility about the permanence of understanding and the fluidity of circumstances and ideas; a respect for the complexity of problems and their causes; a willingness to get out and about and to do some hard work. It comes hardest to those imbued with a disdain for, and not just a healthy suspicion of, established centres of power; and with a preference for pontificating rather than for discovery. Television needs more of the former and fewer of the latter.

Another strain of thought, with more respectable credentials, has influenced and to some extent infected the debate about British television journalism: the developing culture of the "investigative" journalist. Note that I say the culture, and not the honourable practice. There are some memorable characters I've known and worked with, who were born suspicious. On occasions, they are proved triumphantly right and they tell the rest of us startling and unlikely but true facts that have major implications for institutions and for policy.

The tradition veers off course, however, when it forfeits its place in a broad-based service of journalism, attuned to a wide spread of events, and starts to assume that only journalism which produces villains has any validity. This is a bleak, black vision, which some of the tradition's best exemplars now seem to share.

The pursuit of accurate, impartial and inquiring journalism of quality comes easiest to those who have open minds, a sense of humility and respect for the complexity of problems and their causes.

Most journalism of value involves mining for gems that no one is trying particularly hard to stop you discovering, but which are painfully difficult and which require real skill to pick out.

Television journalism must be concerned with a huge array of activities. Most important of all it must scrutinize the problems that confront society; the people and institutions whose task it is to deal with those difficulties; and the ideas that are proposed for their resolution.

There is another problem with the investigative culture: there are now too many who assume that an alleged fact must be true if it bears out a suspicion. To such journalists I say: throw away your hatchets and buy a scalpel.

I fear it will be only a matter of time before there are further controls on the print media and these could apply to broadcast media too. The risk is that these controls will take the form of laws enforced by the courts or of regulatory bodies set up by statute. Courts and quangos would be blunt and unwieldy instruments to deal with the scale and subtlety of the problem. The necessary rights and legitimate activities of good journalists could be eroded in the process. Or, put more precisely, even further eroded.

How are the media to avoid impositions which could restrict their legitimate activities? A determined and radical move towards self-regulation is the answer. First, the press should give the Press Council wider authority and new powers. The new Council should develop guidelines covering every aspect of journalistic practice, values and ethics, taste and standards. All newspapers and journals which are members of the Council should enter into legally binding contracts to observe its rules and to accept its sanctions. The Council's new powers should include the right to make directions about the prominence, as well as the wording, of retractions and rights of reply; and the right to levy substantial fines on newspapers for persistent offence, or for failure to comply with rulings. What of those who might not wish to sign on? In a voluntary system they could not be forced to; but in the

long run there would be peer group pressure — even the pressure of peers: worse still, the lack of peers!

Second, there should be a new voluntary forum — a Council of the Media — where the revamped Press Council, the IBA, the new Radio Authority, the Cable Authority, the Broadcasting Complaints Commission, the proposed Broadcasting Standards Council and the BBC would discuss questions of editorial policy and ethics, and harmonize their approach where there is a need for consistency. The Council of the Media could also make common cause — as the media have so often failed to do — on questions of media law reform and other matters of common concern, like journalistic training.

Third, individual newspapers and broadcasting organizations could each introduce an Ombudsman. Thirty big newspapers in America have one.

If British broadcasting had found a way of dealing with complaints with credibility, it might have avoided the rigidities of the Broadcasting Complaints Commission that was eventually imposed upon it. The Commission has not always shown itself sensitive to the proper needs of journalists, as its posture on the advance submission in some instances of questions to interviewees has demonstrated. Perhaps broadcasting might still retrieve some ground by embracing an Ombudsman system. It is something the BBC will ponder. If newspapers were to embrace an Ombudsman system they might ward off something worse.

Fourth, individual journalists must strive for high standards — the soundness of purpose and firmness of principle we associate with the professions, and which we can note to some extent among American journalists working on major papers and national journals. It would not be possible — or indeed right — for journalists to see themselves up as an exclusive self-regulating profession. An alternative would be a longer and more formal period of training, to give them not only a thorough grounding in journalistic practice but in ethics too, underpinned by formal national qualifications: a recognized national diploma perhaps, or even a Bachelor of Journalism degree. Ideally, the word "journalist" should carry as much weight as "lawyer".

Fifth, a small but significant innovation would be to introduce into the British media the American notion of the "fact-checker". A fact-checker is an encouragement to accuracy in general and is a safeguard in particular against inaccuracies being propelled ever onward through constant reference by busy journalists to the cuttings file. This autumn, we shall introduce a fact-checker to the BBC television news operation.

The media, if they so chose, could put their own house in order. They should work towards a greater sense of integrity, reliability and fairness, all for its own sake. We should have decent media. Society would show its approval if there were a way it could. But another problem remains. The media won't be wholly decent in the more colloquial sense of the word — adequate for their purpose — unless and until they and others tackle the problems I want to outline tomorrow.

This article is an abridged version of the Fleming Memorial lecture which Mr Birt gave to the Royal Television Society last night.

areas are worn away, leaving tiny craters and bubble-like structures. The mammillae help to anchor the mineral eggshell to organic layers beneath. In heavily eroded shells (such as those left by newly-hatched domestic chicks) these layers become detached from the shell itself, the weakened mammillae having been broken by movements of the chick.

With domestic chicks, there is little erosion until about 11 days into the three-week incubation period, but after 65 per cent of the incubation time in both hen and quail, the mammillae tips have disappeared. After 80 per cent of incubation time, the mammillae are found to be deeply scarred and pitted, with many tips broken off completely.

The researchers say this pattern of erosion could be important if all parts of an eggshell were plundered equally, erosion around the pore canals through which the egg breathes would increase water loss.

The same pattern has been found in the eggs of other precocial species, including waterfowl, but ostrich eggs show greater erosion around the sides of the mammillae than at the tips. But the eggs of altricial species such as kestrel, moorhen and white fantail pigeons survive more or less intact until hatching.

Henry Gee

© Nature-The Times News Service, 1988

Unhatched birds take different amounts of minerals from their eggshells, depending on their maturity at birth, according to a study in the *Zoological Journal of the Linnean Society*.

The study was carried out by zoologists and materials scientists from the University of Bath, working together to show how eggshells are eroded from the inside during incubation as the developing chick exploits the shell's reserves of calcium and magnesium to form its own bones.

The group at Bath examined the inner surfaces of eggshells at different stages of development using a scanning electron microscope. This shows details of their structure which may measure only a fraction of a thousandth of a millimetre.

The new research suggests a sharp distinction between species (called altricial) whose young hatch in an immature state to be nurtured by their parents in the nest and species whose young leave the nest almost immediately after hatching.

The eggs of these precocial species are much more heavily eroded. That is not surprising. The mineral content of eggshell is by far the most important source of calcium and magnesium for the chicks of precocial birds. The young of domestic chickens, in this group, get 30 per cent of their calcium and 80 per cent of their magnesium from the shell.

But the chicks of altricial birds depend more on food provided by their parents.

The erosion of the inner eggshell surface is far from uniform. Instead, calcium is drawn from well-defined areas called mammillae protruding from the inner surface of the shell into the membrane of the egg.

Although these structures are visible under the scanning electron microscope, chemical analysis has failed to reveal differences between the mammillae structures — the centres around which minerals accrete while the egg is forming — and the rest of the shell.

In the eggs of domestic hens and quail (both precocial), these mammillae bear the brunt of erosion during incubation. The tips and central

areas are worn away, leaving tiny craters and bubble-like structures. The mammillae help to anchor the mineral eggshell to organic layers beneath. In heavily eroded shells (such as those left by newly-hatched domestic chicks) these layers become detached from the shell itself, the weakened mammillae having been broken by movements of the chick.

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Henry Gee

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Commentary • RONALD BUTT

Airing the issues

On the face of it, John Prescott's challenge to Roy Hattersley for Labour's deputy leadership is more embarrassing to Mr Kinnock than the joint Benn-Heffer candidature for his own and Hattersley's jobs. For whereas Benn and Heffer will be resoundingly defeated, Prescott will almost certainly give Hattersley a hard run.

A Prescott victory is improbable, but if Hattersley wins only narrowly that will be a serious blow to Kinnock's own credibility after his total endorsement of Hattersley — though he could hardly have done less — and his rebuttal to Prescott. Yet despite all this, it's the Benn-Heffer challenge that really matters, for Prescott's is based essentially on personalities and on rival concepts of the job, whereas the Benn-Heffer challenge is starkly based on an ideological difference. On this, Hattersley has publicly revealed, he and Heffer agree. It is, moreover, an ideological quarrel which will not go away once the contest is over. If Labour won the next election, Kinnock's pragmatic "moderation" would be under constant attack by the atavistic left-wing socialism which Benn represents. The size of the Benn-Heffer support, therefore, will help the public to assess the significance of the harassment that Kinnock would continue to face as prime minister.

This, however, is not the principal sense in which Messrs Benn and Heffer are doing an involuntary public service by standing against Kinnock. Much more important is what this ideological contest will reveal

of the policies which both sets of candidates would offer the nation. Benn is a great one for talking about issues and declaring himself to be loftily uninterested in personalities, but he is adept at discussing the issues in the rhetoric of a general appeal to socialist values and not in concrete terms.

If Kinnock can smoke him out to be more precise about his concept of the class struggle, his commitment to the importance of Karl Marx in Labour's thinking, his belief in "the common ownership of the commanding heights of the economy" (which Kinnock is apparently forsaking) and in party democracy (that is, the supremacy of the party machine over its elected representatives in Parliament), so much the better.

It would be helpful to know, for instance, whether the hard left, whose primary inspiration came from the impulses behind the Russian and Chinese revolutions, acknowledges any change of attitudes (towards market forces for instance) as a result of watching Mr Gorbachev and China's present leaders trying to inculcate new attitudes. Kinnock may help us to discover more about all this and about Benn's particular brand of unilateral disarmament.

Far more important, however, is the fact that Kinnock cannot logically expose Benn without differentiating himself more from his opponents and coming clearer about what he himself stands for. He cannot get to grips with a rival who purports to stand for the old socialism without disowning it far more

precisely than it has suited him to do so far. He cannot fight Benn without discussing the issues, and how can he do that without disclosing more of the broad outlines of his own new policies?

He will have to say more about his view of where Labour stands on economic policy and planning, control of investment, nationalization, market freedom. The revised statement about Labour values still accepts the important place of market forces in the economy, and as the research groups work away one of the proposals is for graded tax Germany, something like the West German, starting at 15 or 18 per cent. But that is not credible without a clear commitment to adjust public spending accordingly.

Above all, he will have to come clearer about his own ambiguous drift to unilateralism and the more he does so, the more he will offend not only Benn but many on the softer left who are uneasy with his more pragmatic approach.

The real significance of the contest lies in the hostages Kinnock will be forced to give to fortune and his attitude to Benn's insistence that policy-making remain the prerogative of the Labour conference, with its block votes.

The irony is that Kinnock and Benn both come from the same way of thinking, but Kinnock wishes to change in the pursuit of power. The question is how far he dare own up to the change to win over the public and how far he must disguise it to appease his party.

SCIENCE REPORT

Shelling out

Unhatched birds take different amounts of minerals from their eggshells, depending on their maturity at birth, according to a study in the *Zoological Journal of the Linnean Society*.

The study was carried out by zoologists and materials scientists from the University of Bath, working together to show how eggshells are eroded from the inside during incubation as the developing chick exploits the shell's reserves of calcium and magnesium to form its own bones.

The group at Bath examined the inner surfaces of eggshells at different stages of development using a scanning electron microscope. This shows details of their structure which may measure only a fraction of a thousandth of a millimetre.

The new research suggests a sharp distinction between species (called altricial) whose young hatch in an immature state to be nurtured by their parents in the nest and species whose young leave the nest almost immediately after hatching.

The eggs of these precocial species are much more heavily eroded. That is not surprising. The mineral content of eggshell is by far the most important source of calcium and magnesium for the chicks of precocial birds. The young of domestic chickens, in this group, get 30 per cent of their calcium and 80 per cent of their magnesium from the shell.

But the chicks of altricial birds depend more on food provided by their parents.

The erosion of the inner eggshell surface is far from uniform. Instead, calcium is drawn from well-defined areas called mammillae protruding from the inner surface of the shell into the membrane of the egg.

Although these structures are visible under the scanning electron microscope, chemical analysis has failed to reveal differences between the mammillae structures — the centres around which minerals accrete while the egg is forming — and the rest of the shell.

In the eggs of domestic hens and quail (both precocial), these mammillae bear the brunt of erosion during incubation. The tips and central

areas are worn away, leaving tiny craters and bubble-like structures. The mammillae help to anchor the mineral eggshell to organic layers beneath. In heavily eroded shells (such as those left by newly-hatched domestic chicks) these layers become detached from the shell itself, the weakened mammillae having been broken by movements of the chick.

With domestic chicks, there is little erosion until about 11 days into the three-week incubation period, but after 65 per cent of the incubation time in both hen and quail, the mammillae tips have disappeared. After 80 per cent of incubation time, the mammillae are found to be deeply scarred and pitted, with many tips broken off completely.

The researchers say this pattern of erosion could be important if all parts of an eggshell were plundered equally, erosion around the pore canals through which the egg breathes would increase water loss.

The same pattern has been found in the eggs of other precocial species, including waterfowl, but ostrich eggs show greater erosion around the sides of the mammillae than at the tips. But the eggs of altricial species such as kestrel, moorhen and white fantail pigeons survive more or less intact until hatching.

Henry Gee

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PENTAGON TO PUNJAB..

Relations between India and Pakistan look menacing at the moment. The Indian army's sealing of the border between the two countries is a genuine cause for alarm. Although high tension is nothing new here, the current visit to the subcontinent by the United States Secretary of Defence, Mr Frank Carlucci, is well-timed.

The Indian army's move is an attempt to cut off the supply of arms to the Sikh terrorists operating in the Indian border state of Punjab. India has accused Pakistan of supplying the terrorists, and has claimed that these supplies have increased of late. Evidence of this, the Indians say, is the terrorists' improved firepower, which has allowed them to outgun the ordinary police, and to carry out their dreadful massacres.

Pakistan has always denied this charge, claiming that the terrorists are buying their arms on the huge open arms market of the area. In recent years the Pakistani authorities have been very cautious about meeting publicly with Sikh leaders. None the less, there is strong circumstantial evidence that Pakistan is, at least, tolerating the terrorists who cross its border into India. Mr Carlucci should make quite clear to Pakistan the folly and immorality of this, also the acute dangers to itself which stem from such behaviour.

India, while hating and fearing Pakistan, should now be seen by its neighbour as a satisfied power in territorial terms. Only if Indian unity is at stake is there the temptation for Indian politicians to try to bind their country by a successful foreign war.

There have long been sporadic voices in Delhi arguing that India should launch a "preventive war" to destroy the "terrorist bases" inside Pakistan (if formal bases exist, which is doubtful). If the Punjab crisis comes to look wholly insoluble, and if Pakistan is seen as having a hand in it, these can be expected to grow louder.

So far, India has held back, partly out of fear of the international repercussions, partly because of the cost, and partly because of the danger of a Chinese intervention. But the political landscape of the region is shifting. The key factor in India's restraint has been the

abundant supplies of American weaponry to Pakistan which have made it by no means certain that India would win.

The main reason for this American generosity has been the Soviet presence in Afghanistan. As this comes to an end, the Pakistani Government is afraid that its special relationship with Washington may follow suit. This gives Mr Carlucci great leverage over President Zia, which he should use to the full.

It may be, of course, that Mr Gandhi will succeed in bringing about a political settlement in Punjab. As we pointed out last week, however, his present initiative in the state is a last-ditch effort. Although his intended negotiating partner, Mr Jasbir Singh Rode, does seem to be making a real effort to bring the Sikh militants to the negotiating table, and to have had some success with two of them, the other three main terrorist groups seem likely to reject any conceivable settlement.

Their ambitions for the extent of their hoped-for state of Khalistan (including, Pakistan might note, large areas of its territory also) are as vast as they are wholly without reason. His own extremist background makes it hard for Mr Rode to come very far to meet the Indian Government's position.

The next overtures are expected to be made on or around April 13, the date of the Sikh Spring Festival, when Mr Rode has called a Sikh conference at Taiwanti Sabo. But the auguries are poor. Too many transients are waiting to drown any settlement in blood. If the negotiations fail, and if Mr Carlucci cannot force an end to the arms trade from Pakistan, the world should prepare itself sooner or later for a fresh Indian clampdown in Punjab.

The systematic oppression of the Sikh community would be bound to arouse international indignation. But people in the West, and above all Sikhs living outside India, should clearly realize that in the last resort India must prevail. If the Sikh extremists ever did succeed in tearing Punjab out of India, it could sound the death knell of the whole Indian Union. The disintegration of India would bring bloodshed and international danger on a scale not seen since the Second World War.

PARIS TO MASHAD

Meanwhile closer to home, speculation over a French deal to free their remaining hostages from Lebanon is intensifying. Following last month's decision to release a suspected terrorist in Paris, the recent movements of both ministers and officials have served only to confirm the general suspicion that another more comprehensive package is being arranged.

If France is ready to end any last hopes of achieving a united European front in the war against terrorism, it deserves (and will surely get from Britain) the strongest condemnation. But that may not stop the electioneering M. Chirac.

The likely price for Paris is reported to be a large ransom and the resumption of diplomatic relations with Iran. These were severed last summer when an official of the Iranian Embassy refused to co-operate with French police investigating the previous year's fearful bombing campaign in Paris. By agreeing to resume them so easily and so soon, France would play directly into the hands of the Tehran regime.

The French Prime Minister is struggling in the run-up to the presidential election — the first round of which is now less than three weeks distant. Few doubt that the safe return of any hostages would give M. Chirac a powerful advantage in his bid to unseat his Socialist rival President Mitterrand. A complaint from within Tehran that President Mitterrand himself is trying to frustrate any deal negotiated by his Prime Minister serves only to confirm the impression that the hostages are about to be used as bargaining counters in a

game of national politics and international intrigue.

It would not be the first time that M. Chirac has acted in this way. At the end of this year he released an Iranian diplomat, suspected of terrorism, in exchange for two other hostages from Beirut. Then came last month's decision by a judge to release their latest "captive" — despite furious opposition by the prosecution.

The West Germans too admitted last year to doing business with the terrorists — just before another German businessman was kidnapped. This is despite repeated assurances by European leaders that they will not flinch in the face of the "men of violence." Mrs Thatcher has already made clear to M. Chirac that this country would take a serious view of further surrender to the terrorists in Lebanon. Now it seems that her latest warnings too may have gone unheeded.

The timing of a French deal now would be doubly unfortunate — while hostages remain on the hijacked Kuwaiti airliner in Iran. Both Kuwait and Britain, the two countries most under pressure to give in to Arab demands, have so far refused to bargain — and rightly so. Their position would be disastrously undermined if France surrendered.

The bartering of the French hostages in Beirut would endanger the lives of the others who remain. It would show that terrorist crime pays handsomely. Terrorists act without law, and often without reason too, but they understand the politics of gain. Wherever they are, only by denying them gain, can they and their cause be beaten.

WHOSE CHIP IS IT ANYWAY?

If European industry is to compete in new electronic technologies with the United States and Japan, individual companies need to collaborate with each other to share costs and combine expertise. That is common ground in the European Community and has become the cornerstone of Britain's new national approach to industrial research and development aid.

The Department of Trade and Industry recently abandoned aid for individual companies. Instead it has offered £29 million over the next three years for national collaborative ventures in information technology, backed in some areas by £55 million from the Department of Education and Science. After much huffing and puffing, Britain is also to put £200 million over five years into the latest Esprit programmes of the European Community.

One problem with this logic, however, is that companies are often far too suspicious of each other to collaborate in areas where they might otherwise hope to steal a march on their domestic rivals. The collapse of the joint venture between Plessey and GEC to build up a British capacity in mass production of gallium arsenide microchips is a case in point. Plessey withdrew from the project before the £25 million of government aid was spent essentially because it thought it could already compete in the world on its own.

This is not necessarily a failure. Government aid is there to fill potentially profitable gaps left after individual companies have pursued their own interests. If Plessey can go it alone, the earmarked money can be switched to where it is needed.

The commercial potential of gallium arsenide may also have changed. It has the advantage of allowing microchips to operate faster than those based on silicon, though at greater expense. Thus far, it has only been used for specialized applications, not least in defence electronics. That is why the industry and the DTI moved to ensure Britain did not

lag in a potential new generation of large-scale microchip production as it had in silicon chips. In the event, however, silicon technology has advanced apace, keeping its practical lead over what is a theoretically superior technology.

The history of rivalry between Plessey and GEC is, however, legendary. The two have finally pooled their telecommunications interests, but only after damaging delays.

Such rivalries are not confined to Britain's shores. A plan to merge the medical electronics interests of GEC and the Dutch multinational Philips failed for the same reason. The joint European semi-conductor silicon programme is already faltering over suspicions between Germans and French. The Germans fear that such projects always seem to end up in French control.

This is all far from the Japanese experience. There, government orchestrates co-operation between domestic rivals with a firm hand and companies seem to have little difficulty combining a common interest in the success of Japanese industry and technology with fierce competition at home.

Britain has little alternative than to pursue collaborative ventures at a national and European level in a traditionally more hostile industrial culture. And alongside the rows and failures, there are successes. Collaboration between the DTI, Plessey and Racal, for instance, has helped a British-Scandinavian narrow band cellular radio system become the European standard, at modest public cost.

By the end of next week, the DTI will have received industry's reaction to its new draft plan for co-operative research in three important new areas pinpointed by the electronics industry itself. This will no doubt lead to more haggling and personal rivalries. These damage industry's efforts to secure government support, let alone raise it to the levels which companies so often say they would like.

Rylands library sales defended

From the Pro-Vice-Chancellor of Manchester University
Sir, In their letter (April 2) about the John Rylands Library sale Lord Eccles and others claim that the University of Manchester is breaking a trust intended to benefit the city. The exact opposite is the case.

For many years the John Rylands Library has remained a museum, unrecognized by most Mancunians. We have identified second copies which we have every legal right to sell. The disturbance to the Christie and Spencer collections is minimal. All the money from the sale is to be spent on the John Rylands Library, on conservation, exhibitions and cataloguing.

We have located all second copies available, and there will be no further sale. Benefactors can rest assured that their collections will not be sold; the main difference is that in future we will have money to make them accessible to scholars.

This is an enterprising inner-city development to create a dynamic library worthy of this great city. We believe Mrs Rylands would be on our side. Yours sincerely, BRIAN COX (Chairman of the Library Committee), University of Manchester, Manchester, M13 9PL, April 5.

Spiritual guardians

From Mr A. F. Jenson
Sir, Alan Coren's sledge at 33 to 1 against finding a patron saint of bookmakers (Diary, March 30) may be reasonably safe, but his typesetters are triply covered by saints Augustine, Genesis and John of God, the last of whom is also responsible for booksellers.

These three saints are all patrons of the whole printing process and may therefore be invoked by those processing words on computer screens. In fact, as Genesis is also the patron of secretaries he may be invoked by those whose technology is not as advanced as electronic composition.

St John the Evangelist and Apostle is considered by some authorities to be the patron of "all involved in the production of books" and could therefore semantically be responsible by extension for a pious turf accountant, but his customers could have other ideas, depending on their view of his piety.

For those customers who think betting is as safe as houses perhaps St Matthew, patron of bankers and accountants, would suffice, whereas for the more timorous St Christopher, invoked for safe journeys, might well spring to mind.

Those concerned with the well-being of the horse may find either St Hippolytus or St George efficacious, and we should not forget St Jude, patron of lost causes and desperate cases, as being another likely to have an effect on the racing faithful. ALAN F. JENSON, Bible Society's Librarian, Cambridge University Library, West Road, Cambridge, March 30.

Musical deluge

From Mr Rowland Oakley
Sir, Three cheers for Martin Cropper (TV review, March 28) who asked, "One would like to know why practically everything on television, from harmless documentaries to golden goals, is deemed to need the decoration of synthesised music or, indeed, any music at all?"

Why, indeed? Do naturalists go around the countryside, or guides round country houses, with blaring transistor radios? Of course they do not. Why, then, must we endure music with nature, archaeological and similar films on television, often even while the introducer is speaking?

Yours faithfully, ROWLAND OAKLEY, Gowerbank, Littleworth, Chipping Campden, Gloucestershire, March 29.

Mark of distinction

From Mr H. L. SALTER
Sir, Several years ago I attended a party given by a friend who was retiring after many years' service as manager of a large West End branch of one of the big banks.

He stood on a chair to address the assembled gathering. His opening gambit was that this was one of the finest moments of his life and, as he jumped on to his bowler hat which had been placed on the floor, smashing it to pieces, said that he had waited 12 years to do this.

Yours sincerely, H. L. SALTER, 207 South Norwood Hill, SE25, March 29.

Peterhouse plaint

From Dr P. W. M. Copeman
Sir, Lord Dacre's "assumptions" (March 30) concerning gentility are historically unsound and curiously egotistic. A gentleman, by definition, is one entitled to bear arms, but he who is so honoured need not necessarily behave as a gentleman. Yours truly, P. W. M. COPEMAN, 82 Sloane Street, SW1, March 31.

Private interest in prison reform

From Lord Windlesham
Sir, Your leading article (April 4) on the cost of prison overlooked the potential importance of an item included in the Home Secretary's statement in the House of Commons on March 30. In addition to announcing a number of measures to contain the rising prison population, Mr Hurd said that he intended to publish a Green Paper on private-sector involvement in all aspects of the remand system and at the same time to engage consultants to help in working out the practical implications.

This innovation is timely and welcome. There are currently about 12,000 men and women in custody awaiting trial or sentence, amounting to nearly a quarter of all those in prison. Some may need the high security of the grossly overcrowded local prisons in which they are typically contained, but many do not. Moreover, the very term remand prisoner obscures a crucial distinction between the punishment of convicted prisoners and the pre-trial detention of persons accused of a criminal offence punishable with imprisonment.

Accident units

From the President of the Casualty Surgeons Association
Sir, Those of us who work in accident and emergency (A&E) departments will not have been surprised by the findings of Dr Saunders (March 24) that a proportion of our patients attend with relatively non-urgent conditions. Many previous surveys have identified a similar discrepancy between a patient's prospective assessment of the urgency of a problem and a doctor's retrospective assessment when treatment has been completed.

This conflict is not easily resolved and even the introduction in some A&E departments of experienced triage nurses has not significantly diminished the number of patients who need to be registered and seen by a member of the medical staff.

Smoke hoods

From the Director General of the British Safety Council
Sir, I warmly welcome Harvey Elliott's article (March 31) on the dangers of so-called smoke hoods.

Following a spate of hotel fires in America, the Mediterranean coast and the UK in 1982, so-called smoke masks/hoods appeared on the market, giving the impression that they were perfect for escape or even rescue in case of fire.

Not one of the masks/hoods that we tested ourselves filtered out the most common smoke that one finds in fire.

We became very concerned that some of the companies in cor-

It is quite wrong that the conditions in which those on remand are confined are now indistinguishable in most respects from the restrictions on liberty imposed by the courts in the name of punishment.

The time has come to plan entirely separate facilities, outside the prison system, for the pre-trial detention of those who have been refused bail as well as for their escort to and from court. As the Home Secretary acknowledged, there may also be room for developing privately-managed bail hostels, providing a higher level of security than is currently available.

Although anathema to the vested interests determined to preserve the existing public-service monopoly in the staffing of prisons, administrative reforms on these lines offer the best hope of making a really significant contribution towards resolving the acute and continuing crisis of prison overcrowding. Yours faithfully, WINDLESHAM, House of Lords, April 5.

It is even less surprising that the number of these non-urgent patients should increase during the summer months, because many of them do not realise that they can register on a temporary basis with a local general practitioner if they are taken ill whilst on holiday away from home. However, even this facility is not available during evenings and weekends when A&E departments, many of them with insufficient staff, are under greatest pressure.

This association is bringing these problems to the attention of the Minister of Health, in the hope that some solutions can be found before the quality of care yields to the quantity of demand.

Yours faithfully, DAVID J. WILLIAMS, President, Casualty Surgeons Association, The Royal College of Surgeons, 35-43 Lincoln's Inn Fields, WC2, March 29.

porate membership of the British Safety Council were purchasing these devices with a view to passing them over to salesmen for use in hotels and aircraft.

We have just written to Douglas Hurd, the Home Secretary, asking that some kind of warning be issued to people who may have bought what is, after all, the false sense of security which is inherent in a smoke mask. But, in the meantime, we welcome your excellent article of March 31.

Yours faithfully, JAMES TYE, Director General, British Safety Council, National Safety Centre, Chancellor's Road, W6, March 31.

under the care of the local education authorities, has shared with that further education its general statutory purposes, but no longer. For the first time, the whole of higher education is to be provided for on a statutory basis (university HE being outside the 1944 Act, and now included), and it is to be without a statutorily declared purpose.

There may, of course, be legitimate differences of view about the purposes of higher education, and therefore about how such a declaration should be framed. But clear options exist: it could be analogous to that for the other three phases; it could be in terms drawn from the purposes first enunciated by Robbins (instruction in skills, promotion of the general powers of the mind, the advancement of learning, and the transmission of... standards of citizenship); or it could follow the line of thinking developed in the Government's own White Paper of last year, in which there are six paragraphs on the aims and purposes of higher education.

It may not be easy, but difficulty is not an excuse, still less a reason, for a refusal to try, still less for leaving the whole of higher education, after the Bill, without any high declaration of purpose.

May I, Sir, through your columns, urge all concerned to seek to ensure that higher education has its purpose(s) enshrined in law — purposes no lower in their ideals than those for schools and further education.

Yours faithfully, JOHN S. BEVAN, Felstead, 4 Woodland Way, Bidborough, Tunbridge Wells, Kent, March 26.

Voices unto the Lord

From Mrs E. M. Murray
Sir, With reference to Mr B. Harte's letter (April 4) on birdsong, meeting with over 100 other parishioners in our Finchley churchyard at 5.30 am on Easter Sunday for the first Easter service we found the place full of birdsong even before the dawn.

Being so entranced by their music we omitted to ask if the birds were singing for Mrs Thatcher or the Bishop of Durham.

If Mr Harte joins us in London next Easter he has my permission to ask them. Yours faithfully, E. M. MURRAY (Churchwarden, St James's and St John's, Friern Barnet), 48 Alexandra Grove, N12, April 4.

Making all clear in the Lords

From Lord Rochester
Sir, Clause 17 of the Employment Bill is concerned with ballots on industrial action affecting different places of work.

When it was debated in the House of Lords on March 8 I sought without success to exclude the clause from the Bill, partly on the grounds that the House should not pass legislation couched in language so obscure that it might not be comprehensible to those affected by it.

In responding to an amendment moved by Lord McCarthy when the clause was discussed again on March 29, the Government spokesman, Lord Trefgarne, said (Hansard, col 543):

In relation to the subsection covered by the amendment, this means that separate ballots will not be required where the balloting constituency includes members employed by a number of employers if entitlement to vote is given to every member of the union employed by any one employer who shares an appropriate, common distinguishing factor with other members in the balloting constituency employed by the employer and does not share with any member employed by that employer who is not in the constituency. The common factor which distinguishes the group of members employed by one employer need not be the same factor used to distinguish the members employed by a second employer from those who are not entitled to vote.

I am sure the noble Lord will agree that that clarifies the matter beyond peradventure...

Plain words? Yours faithfully, ROCHESTER, House of Lords, April 2.

ON THIS DAY

APRIL 7 1917

Within six weeks of the US declaring war on Germany was made to enlist a million men. On June 9 General Pershing, Commander-in-Chief of the American forces, arrived in London.

U. S. DECLARES WAR.

PROCLAMATION BY PRESIDENT. CREDITS FOR ARMY AND NAVY. \$280,000,000 TO BE DEMANDED.

The United States of America are now at war with Germany. Congress having passed the resolution declaring that a state of war exists with Germany, the Senate, by 82 yeas to six, and the House of Representatives by 373 to 50, President Wilson yesterday formally affixed his signature. Enormous credits are to be asked for the Army and Navy. Messages have been sent by the British War Cabinet, the French President, and Mr. Aquino to the United States expressing gratitude to, and sympathy with, American people.

(FROM OUR CORRESPONDENT.) NEW YORK, APRIL 6.

The die is now irrevocably cast. The United States is at war with Germany.

Half derisively, half fearfully, Germany is asking — according to accounts sent from Berlin — "What after all can a nation such as the United States, which is both mentally and physically unprepared for war, do against us?"

The reply to this contemptuous question is already assuming surprising dimensions. First of all the Government is prepared to spend over \$280,000,000 for its own initial war preparations. Over and above this amount it plans to lend to the Allies, as soon as they require it, far vaster sums at a rate of interest which will probably not exceed 3½ per cent.

The details of the first War Budget of the United States were officially revealed yesterday by the Secretary of the Treasury, Mr. McAdoo. Here are the details:

(1) To raise, organize, train, and equip within a year an army of 1,000,000 men — \$286,507,186; (2) To increase the enlisted strength of the Navy from its present authorized emergency strength of 150,000 men, and to increase the Marine Corps from its present authorized emergency strength of 17,500 to a full war strength of 30,000 men — \$35,171,152;

(3) Extraordinary expenditures on materials for naval establishment (including guns, ships, equipment, aviation, storage facilities, and ordnance supplies), \$58,587,758.

These are only preliminary items, for at the War Department it is pointed out that \$1,200,000,000 will be required for the Army, if after the first year its numbers are raised as contemplated to 2,000,000 men.

... The Government intends to provide for large additional taxation. The income-tax, which is now very small, will probably be trebled, with heavy, possibly confiscatory, surtaxes on incomes of over \$20,000...

THE ARTS

TELEVISION

Sounds of hope

BBC Television showed last night how different can be the sounds of silence as well as the bizarre noises produced by people making music. In *The Musical Mariner*, the first part of his two-part film for *Worldwide* (BBC2), David Fanshawe, the composer, musicologist and endearing eccentric, recorded various sounds of "silence", most strikingly the musicless dance of the dirt-encased mud men of Papua New Guinea.

Fanshawe, who made the award-winning *African Sanctus*, took us on part of his remarkable 10-year journey round the Pacific, recording ethnic — and less authentic — music, including the Papua New Guinea bamboo pipes, beautifully played with rubber flip-flop, accompanied by primitive electric guitars.

In *Breaking the Silence* (BBC1), for Q.E.D., the sound engineers tried to reproduce the internal noises — "a horrendous mixture of sounds" — heard by a 40-year-old woman, Christine Harding, when she went completely deaf. She underwent a cochlea implant operation to restore some hearing.

The programmes offered contrasting styles — the madcap character as narrator imposing his personality on another world and the subject drawing the audience in to her out-of-the-ordinary world with her own narration. Both helped us to empathise with the extraordinary.

Some of the "primitive" rituals seem very staid and normal, compared with the frenzied prancing and pronouncements of Fanshawe, as he waved his extended microphone like a phallic totem. Christine Harding looked so attractive and sounded so calmly rational, as she explained her handicap, that any guilty resistance to the worthy voyeurism of filming the disadvantaged was removed.

Both films were full of hope and joy. The excitement of Harding when she heard something again was uplifting. Fanshawe, who enthused throughout, got married during the film and is basing a composition on his recording.

But there was also regret. Some of the music will soon survive only on Fanshawe's tapes; and cochlea implants are not available on the National Health.

Andrew Hislop

Good news

CINEMA

Broadcast News (15)
Odeon Haymarket

The Believers (18)
Leicester Square
Theatre

The Time to Live
and the Time to Die
ICA

James L. Brooks's *Broadcast News* looks at first as if it is going to be a bold exposé of television, but in the end it has nothing more original to say in this regard than that news reporting is show business like anything else; and that in the sincerity game that is fundamental to television, the secret of success is not to be a good man but to be a good actor.

The film belongs rather to the genre of the organization drama. Hollywood and television long ago discovered the dramatic potential of the politics of big business, the intrigues and *coup d'état*, executive rises and falls.

Here the arena is the Washington bureau of a television news network, with its local hierarchy always looking nervously towards the New York head office, ruled over by the autocratic chief editor and anchorman: an enjoyable comic performance by Jack Nicholson as a shifty-eyed elder statesman.

Brooks clearly knows the setting: in his early days he worked in a television newsroom. The intrigue he places in it is a romantic triangle that would be traditional and conventional, but for the special political mechanisms that condition the characters and their relationships within the organization.

Jane (Holly Hunter) is a crack news producer, neurotic (she is given to frequent attacks of crying) and hyper-efficient, tormented rather than stimulated by the conviction — very discouraging to the men around her — that she is smarter than anyone else on the block.

The men in her life are Aaron (Albert Brooks), an informed and gifted news reporter without a shred of conviction or charisma on the screen; and Tom (William Hurt), a former sports reporter, promoted to news anchorman.

Even if he doesn't know the Cabinet from a chest of drawers, and has to be talked through his broadcasts on an earphone, Tom has the gift of seducing the audience with his air of sincerity and grave authority. He is bound for the top of the media world.

In the corporate rat race these three take their falls and win their prizes — which do not, in Brooks's book, include romance. The characters work in too much proximity, under too much stress, too exposed to one another: the triangle is never resolved.

An epitome, seven years after, reveals that each member of the original triangle has in the end found emotional fulfilment outside it. The epilogue, and a matching epilogue showing the three central characters as children, their future characters clearly foreshadowed, are odd, awkward devices.

Brooks learned his craft in television soap opera (*The Mary Tyler Moore Show*, *Law & Order*) and still writes his characters in the broad, clean-cut stereotypes of the style. There is nothing inherently wrong in that; great drama has often been built on stereotypes; and in this case well-cast and excellent actors develop the predictable stereotypes into characters whom we believe, at least, to be humanly unpredictable in their behaviour.

Holly Hunter's incorrigible, tougher-than-the-boys careerwoman is interesting and likeable, precisely because she sees herself clearly and detests her own type; equally, William Hurt's subtly narcissistic newsman seems genuinely to regret his shallowness and inability to commit himself to a relationship.

Albert Brooks (whose own films as director include the caustic *Lost in America*, *Modern Romance* and *Real Life*) is refreshingly combative and without self-pity as a man who recognizes himself as one of life's losers. There are fine supporting performances, too, by Robert Prosky as a veteran news editor and Peter Hackes as the icy ruthless studio chief.

In the early scenes of *The Believers* it is easy to see what might have attracted John Schlesinger to the script, if, as he asserts, "an estimated three million Americans practise some form of

Santería... Its origins are in the Yoruban religion of Nigeria, as the slaves adapted to their new lives in Haiti, Cuba, Jamaica and Central America, they combined the gods of their ancestors with the saints of their Catholic masters".

Mark Frost's script, from Nicholas Conde's novel *The Religion*, explores what happens when the benign magic turns to black, with human sacrifices and demonic possession. Schlesinger, with his keen outsider's view of America, predictably delights in such incongruities as New York police investigating ritual killings, a tough Cuban cop possessed by evil spirits, and an eruption of voodoo in a polite Manhattan socialite party.

In the early stages, when Martin Sheen as psychiatric counsellor to the police force (an essential service it would seem) is bringing cool science to bear on the phenomena, it is all quite promising. Around half way, however, the script gives in to prevailing vogues of schlock horror, with insects crawling out of people's cheeks and like horridness.

The grand finale is set, inexplicably, in one of those vast multi-storied industrial buildings — mazes of iron stairs and grilles and elevators — whose only purpose seems to be to house thriller set-pieces.

Schlesinger is at all times a compelling story-teller and a meticulous craftsman. Even the industrial site finale has a visual style that takes it out of the ordinary. His way with horror is subtle, eerie suggestion, rather than crude visceral shock. His skills deserve better scripts than this.

The current flowering of cinema in the Far East is not confined to Communist China. Three years ago a new director from Taiwan, Hou Hsiao-hsien, appeared with one of the best films about children's discovery of the world, *Summer of Grandpa's*. Since then he has made something very like a masterpiece in *The Time to Live* and *The Time to Die*, which was first seen at the 1986 Edinburgh and London Festivals. This autobiographical recollection is also a fresco of Taiwanese history over the 40 years of the director's lifetime.

Hou Hsiao-hsien's family were among the two million refugees from Communist China who arrived in Taiwan (formerly known



Crack news producer who is usually on the verge of cracking up: Holly Hunter on the case in *Broadcast News*

by its Portuguese name of Formosa).

The narrative is episodic: time and the seasons pass; people grow up and grow old. Simply related and finely controlled, the film is photographed on location, with the same unpretentious pictorial elegance as *Summer of Grandpa's*.

The family saga is intimate, human, often comic; and yet there is always a sense of an epic background, a deep involvement in the complex and emotive

situation of Taiwan itself. In the minds of Communist and Nationalist Chinese alike, the country remains a province of Mainland China; the dream of "going home" retains a compulsive hold on the characters around A-ha.

The land and its problems, are far off, perhaps; but Hou Hsiao-hsien compels our human concern with them.

David Robinson

Opening her heart and voice

RECITAL

Margaret Price
Covent Garden

This was the recital we had been waiting for. When Margaret Price sang at the Wigmore Hall last December, she was certainly not in the right place at the right time. The voice was the instrument we knew and loved; but it remained an instrument, played upon by an over-tense mind and an anxious spirit. Last night saw a transformation on every front. Voice, mind and body were co-ordinated in relaxed yet intense concentration; Price seemed to be enjoying it all as much as her audience.

It was partly a question of scale. The arching prosopium and the larger auditorium seemed to give her room to breathe; and she chose a programme of matching proportions. The evening was, in fact, a succession of expansively paced scenes. First, there was Haydn's *Scena di Brenice*, not only a formidable heroic persona in



Relaxed: Margaret Price seemed to enjoy it as much as the audience

which to sink herself, but also a vocal gymnasium for every muscle of the voice.

Having assured herself and us that they were in pretty fine form, Price turned to Beethoven. "An die Hoffnung", with its verbal and harmonic questioning of the divine presence, celebrated her distinctive dramatic use of the most

lightly moulded legato; and then came Beethoven's setting of two linked poems by Burger. In the course of their long span, built and sustained by Price's relishing of line and language, the theme from the "choral Fantasia" suddenly pealed out, and Price judged its turning point to a nicely.

It was an inspired touch, too, to

precede Schumann's *Frauenliebe und Leben* by his two *Lieder der Braut*, little studies in tender, nervous expectation which may have been intended by Schumann as reassurance for his future wife, Clara. The final whispered cry of "Lass Mich" became absorbed into the piano's prelude to the cycle; it became clear what was the other important contributory factor to Price's performance.

In Graham Johnson, Price has found an accompanist who seemed to sense, even anticipate, every movement of her nervous antennae. Throughout the Beethoven, he had tautened and underlined the voice, alternately nudged and nourished its progress. There was a constantly self-renewing, often spontaneous train of reaction between voice and keyboard.

It made "Ich kann's nicht fassen" move at the speed of thought; it turned "Du Ring an meinem Finger" into an overheard soliloquy; and it gave Price the confidence to open both voice and heart in one of her finest performances in recent years.

Hilary Finch

Brief encounter

CONCERT

LPO/Tate
Festival Hall

For a young American soprano yet to make her name here, Candace Goetz's appearance with the London Philharmonic Orchestra on Tuesday night was tantalizingly brief. She sang *A Mind Of Winter*, George Benjamin's short, evocative 1981 setting of a poem by the American Wallace Stevens, of which Miss Goetz recently gave the first New York performance.

I have written here before of its meticulous instrumental colours and carefully shaded dynamics, to which the vocal line is in places but a strand in the texture. However, the soprano was musically alert to the wintry word-painting in a way that suggested that her operatic reputation elsewhere should not be long in extending itself to our experience, too.

Another transatlantic soloist in this programme was Ofra Harnoy, the gifted young Israeli-Canadian cellist. She tackled the Concerto No 1 by Shostakovich with considerable assurance and no lack of resourcefulness in meeting its demands, but for a work in which the element of virtuosity is governed by the extent of its musical logic, it has to be said that her performance lacked the conviction of her

In this respect, Jeffrey Tate's conducting was less than inspiring. Any tendency to exuberance on the soloist's part in the first movement was anchored to pedestrian rhythm and phrasing, though the intentionally prominent solo horn was a welcome feature.

The cellist was at her best in the expressive shading she brought to bear on particular phrases, here and in the linking cadenza between the two later movements, though the finale achieved an effect more dutiful than exhilarating. Neither of these works, with their clarity of texture and relatively limited orchestras, had much relevance, either of context or contrast, to Bruckner's Ninth Symphony as the concert's second part.

In a performance that constantly seemed to anticipate more than it ever achieved, it was strange to note the central scherzo movement — almost nervously shedding the sinister qualities usually associated with it, in favour of a positively balletic charm, from stamping dance to delicate lilt.

Otherwise, the performance was of a kind to stress Bruckner's naivety of thought and character rather than disguise it, and although there was resonance and warmth in the orchestral playing, the outer movements seemed to be only tentatively explored.

Noël Goodwin

JAZZ

Gang of Three/
Human Chain
ICA, London

Just when fusion music appeared to have exhausted its limited vocabulary, along comes Gang Of Three, an imaginative young trio led by the saxophonist David O'Higgins.

Opening a concert celebrating the 50th edition of *Wire* music magazine, the band combined high volume riffs with thoughtful arrangements of bebop classics and jazz-funk routines.

A graduate of the National Youth Jazz Orchestra, O'Higgins possesses the cool, confident demeanour of a rock star and a tone which inclines towards the patron saint of fusion players, Michael Brecker. Since leaving NYJO he has turned up in a number of different settings, including the jazz-rock quartet *Roadside Picnic* and the relentlessly commercial *Menzaforte*.

In the Gang Of Three he is matched against the agile bassist Laurence Cottle and the drummer Mike Bradley, who switched comfortably between a solid backbeat and more sophisticated jazz rhythms. On "Drama Lee" and "Freedom Jazz Dance" the group developed an almost telepathic understanding as they swerved through the changes in tempo.

O'Higgins's own compositions, "Raining" and "In An Ideal World" were, understandably, less assured, the latter sounding like a romantic interlude from the latest Hollywood teen film. Happily, there was a return to form in Tower Of Power's strutting "Ebony Jam".

Later, Django Bates took to the stage in dressing gown and bobble hat to lead Human Chain into fragmentary pieces inspired by Japanese flower-arranging and the like. As with their *Parcell Room* recital last autumn, much of the interest lay in counting the number of instruments on display: Stuart Hall alone managed to play violin, bass, pedal steel guitar, piccolo and guitar.

Since Bates and the drummer Steve Argüelles are both members of Loose Tubes, it is hardly surprising that Human Chain's music is full of ingratiating humour and cross-cultural references.

One day, no doubt, someone will call it post-modern.

Clive Davis

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True but trite

THEATRE

The Little Heroine
Nuffield, Southampton

On the posters for Neil Dunn's new play, her first since the success *Strangers*, the final "e" of the title is set in different type, thrusting the other letters into eye-catching prominence. Drugs is what this play is about: a poor little rich ex-addict's summer-long struggle, to keep herself and her dippy boyfriend off "smack".

We are introduced to young Esther on the day her exquisitely successful father (Michael Culver) brings her back from her cure. They play a duet on the piano he has bought for her, and he draws our attention to the pair of Rennie Mackintosh chairs, climbing like black ladders against the rear window of the prettily arranged set (by Jane Green). But what are wealth and taste, without the wise love that permits the growing child to discover its true self?

As though following guidelines in a playwright's manual, Esther's over-loving father is contrasted with Jonny's contemptuous mother, a ludicrously unlikely character, who comes effing and blinding after her errand lad — "You never cared about me!" — "I sacrificed my life for you!" — and gratefully played by Georgina Hale, smacking her lips at words like *poach* and *paradise*. You can hear the p's bouncing off the walls.

I did not see *Strangers*, but cannot believe it took so summary a route through the lives of its characters. Esther needs time to find herself, Jonny stays with her, she finds his presence irksome, after leaving, he comes back.

Katharine Schlesinger, entrancingly beautiful, gives urgency to her protests, and Greg Crutwell has his moments as the workshy Jonny. But the occasionally perceptive lines, or even short scenes, do not dispel the stale air of contrivance that hangs over the whole enterprise. Director: Ian Watt-Smith.

Jeremy Kingston

Love and survival

Winter in the
Morning
Watford Palace Theatre

The Warsaw ghetto, scene of Jacqui Shapiro's new play, based on the autobiography of Janina Bauman, is represented by ripped-up baroque arches supported by titans, bowed not just by the weight of stone. In front of them the designer, Voytek, has positioned two great piles of boots on one side, trunks on the other, unavoidably suggestive of the great pile of corpses which the ghetto was to become.

The air of faded grandeur is appropriate to the Bauman family — middle-class people, hanging on to both possessions and codes of a different time. When the play opens (it is early 1940, just before the establishment of the ghetto), Janina is a naive 14 year old, notably less street-wise than her friends Zula (Susannah Harker), a

glamorous red-head, and Daniel (Laurence Kennedy).

Jacqui Shapiro's most cunning and telling device is the use of a cabaret double act (supported by offstage clavier, accordion and percussion) to provide links between scenes and times and an authentically Jewish comic commentary, which takes self-mockery to the brink of self-annihilation.

This may suggest a comparison with the film *Cabaret*, but life for the Baumans, mother and daughter, is short of any glamour. Robin McCaffrey, while retaining a winning girliness, is impressive in showing Janina's sudden growing-up.

Sometimes I felt that Jacqui Shapiro's play, inclined towards a rather bald literalism, could have done with more fantasy. But Lou Stein guides the fine cast sensitively and they produce serious, rewarding drama which poses questions about survival and love.

Harry Eyres

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BOOKS

Declining the American Empire

Andrei Navrozov scans the transatlantic horizon and finds one book on New York and one on Anglo-American relations. He likes one and dislikes the other

AN OCEAN APART

By David Dimbleby & David Reynolds
BBC/Hodder & Stoughton, £14.95

IMPERIAL CITY

The Rise and Rise of New York
By Geoffrey Moorhouse
Hodder & Stoughton, £12.95

It would be unwise to assume that the relationship between Britain and America will continue indefinitely in its present form. "Close personal friendships alone will not insulate traditional policies against changing international realities." Today America is painfully adapting to the loss of its economic supremacy and, at the same time, establishing a more structured if still adversarial relationship with the Soviet Union. These three hoary clichés occur on page 333 of the Dimbleby-Reynolds exercise in transatlantic banality. *An Ocean Apart*, developed from the BBC TV series of the same name.

The perfect cliché is always an equation with more than a single unknown: conceptual vagaries like "indefinitely", "changing", or "structured" give their authors enough latitude to witness the Second Coming and claim to have prophesied it. If such opinions and ideas matter at all, such shambles fence-straddling cannot be dismissed as a quaint trait of the international-relations crowd. In 1938, its brightest lights hailed the Munich Pact as "far-reaching and pregnant with hope". It was that all right, as any fool could tell at the time, but not for Czechoslovakia; as for its ultimate effect, it should have taught the world to

measure the cost of banality in blood and tears. Instead, while becoming increasingly telegraphic, the pundits have grown more and more intellectually irresponsible.

This book about the "special relationship" between the US and Britain is an encyclopaedia of received wisdom, from the Mayflower to the remarkable personal alliance of two leaders who "had restored their countries' pride" and a third, Mikhail Gorbachev, "who was anxious to reduce the defence burden on the inefficient Russian economy". Actually, as of 1982, Russia produced 142 million tons of steel a year (a T-72 tank

weighs in at 36 tons), compared to America's 68 million (including 203 thousand tons for "all ordnance and other military uses"). True, under Mr Gorbachev, titanium rather than steel is beginning to be used in submarine construction, but otherwise one doubts that the "defence burden" is a source of much anxiety to him. As for the Reagan-Thatcher "personal alliance", 12 lines on we find "Reagan and Gorbachev... chatting like old friends around the fireside in Geneva." Where's Mrs Thatcher? Old friendships, it appears, are even more remarkable than personal alliances.

One might mention that "the movies, music, make-up and the monarchy all play their part". The magnificently inventive alliteration (you have, of course, noticed that many of the words here begin with the letter "m") is the blurb-writer's, not the authors', achievement; yet somehow it captures the spirit of the whole effort better than any single example. Still, the urge to quote from the conclusion of Chapter 14, "Living in the American Age", is more than a far less

bewildered reviewer can hope to suppress. Brazen, monstrously glib, and feeble-minded as the authors are as historians, it is their philosophical insights that open new vistas into the ageless realm of imagination-defying, toe-curling twaddle: "For the modern world was becoming a global village" in which the winds of change blew from many directions, not just one. In short, as Cicero would have said had he lived to see it on television: O Dimbleby! O Reynolds!

The reference of the famous citizen of Rome is not out of place as we turn to *Imperial City*, a portrait of New York by Geoffrey Moorhouse. After the phantasmagoric tele-glimpse of Uncle Sam chatting up the Russian Bear on Wogan, it seems a relief, a welcome reminder that people still can and do write books. Like all books, it has strengths and weaknesses, yet its very flaws seem modest, civilized, even noble, when compared with the vacuous shrillness of Anglo-American platitudinizing.

Mr Moorhouse's greatest strength is his patient, observant prose:

Be different at any cost became the watchword now, and it has produced some truly eye-catching shapes, chiefly to impress inspectors of the horizon, it sometimes seems; for it is, after all, difficult to appreciate a skyscraper from the adjacent sidewalk unless you lie flat on your back.

One gets the distinct feeling that the author has done just that, lain on his back under the Chrysler Building and every other protuberance and incurvity to be found on the island of Manhattan, enjoying everything that, to a native New Yorker, is more often than not just a city and a bit of a nuisance.

This, of course, is the traveller's prerogative, and Mr Moorhouse exercises it combining the enthusiasm of Alexis de Tocqueville with the detachment of Guglielmo Ferrero. Little of what actually stands or moves in New York has escaped his attention, from the Abyssinian Baptist Church of Harlem to

Mortimer Zuckerman, from Louis Auchincloss to Zabar's Delicatessen.

The greatest flaw of this entertaining and factual book is the author's inability or unwillingness to look beneath the surface of people and institutions, fascinating as that surface may be for a foreign observer and his intended audience. New York's intellectual and cultural insularity, for instance — camouflaged as it is by the city's "international" reputation — is a unique condition that invites diagnosis, yet Mr Moorhouse seems to accept the bluff at face value. He is equally reticent about New York's status as a one-newspaper city and the deadly role of *The New York Times*, its one "quality paper" since the collapse of *The New York Tribune* a generation ago, as the national arbiter on all matters cultural and political.

On the eve of the First World War, Guglielmo Ferrero, the now almost forgotten chronicler of the self-destruction of the Roman Republic, was largely optimistic as he drew a parallel between the civilizations in Ancient Rome and Modern America. For the most part, so is Mr Moorhouse, charmed by the "slightly rotten apple" of today. One can only hope that, in the long run at least, history proves these visitors right.

Captain Morpheic

David Jones

THE PRESENCE OF THE PAST

By Rupert Sheldrake
Collins, £15

The best scientific practice is no longer magical. The modern chemist does not feel the need to invoke any particular incantation over his reaction-vessels; the modern engineer seldom christens his structures in blood to appease the local demons; even those who read and write the astrological sections of our popular press do not seriously believe in a magical connection between the movements of the planet and human affairs.

Rupert Sheldrake, however, wants to put the clock back. His book, *The Presence of the Past* (his second publication on the topic), suggests that the world is, after all, governed by sympathetic magic. He doesn't call it that, of course; he gives it a proper pseudo-scientific name: "the morphogenetic field". He posits uncounted millions of such fields, superimposed throughout all space and enduring through time, each one with the job of keeping its own bit of nature in line. There's a special foggy field, for example, evolved over the ages by the accumulated forms of all past foggiest, whose "morphic resonance" causes each new foggy to resemble its ancestors. There's another for sugar crystals, which makes sure that new sugar crystallizes in the same patterns that sugar has traditionally adopted. And there's one for every aspect of human and animal behaviour, making it easier for every species to do the things which that species has done in the past. The overall notion is that the regularities of nature are not manifestations of stable laws;

they are merely "habits", slowly evolving and stabilizing over time as past experience builds up in millions of morphogenetic fields.

As a scientific theory this is outrageously uneconomic. The established mechanisms of genetics already provide a perfect believable account of why a foxglove should resemble its progenitors. Molecular physics already has a very clear picture of crystal formation. The whole super-colossal undetectable magical apparatus of morphogenetic machinery has practically nothing to do. To be taken seriously, a theory should make more arbitrary assumptions than it has facts to explain. Furthermore, it should make specific predictions.

To his credit, Sheldrake rises to this challenge. He does suggest a variety of experiments, most intriguingly in the field of human learning. Thus he reckons that it should be easier for an Englishman to learn a Persian nursery rhyme than a set of Persian nonsense-syllables, both being equally unintelligible to him, because of the morphogenetic field established by the generations of Persian-speakers to whom the rhyme has been familiar. Such an effect, essentially a form of collective time-span-

ning telepathy, does not actually contradict any known physical principle, since the activities of conscious minds (unlike those of sugar crystals) are still outside the region in which the writ of physics runs. So far the results of such tests display the usual ambiguous and arguable and possibly positive results so infuriatingly characteristic of paranormal investigations.

But even a positive result to such a test would not save morphogenetic theory from being nonsense. It is so vast and formless that it could easily be made to explain anything, or to dodge round any opposing argument — though I would like to know, for example, why the massive morphogenetic influence of the past has not by now made all foxgloves totally identical. Sheldrake has sadly aligned himself with those fantasists who, from the depths of their armchairs, dream up whole new grandiose theories of space and time to revolutionize all science, drape their woolly generalizations over every phenomenon they can think of, and then start looking round for whatever scraps of evidence that seem to them to be in their favour. With his scientific background, he ought to know that this is the wrong order of precedence. Let him obtain some real, unarguable, reproducible experimental results; and we will then see what is the minimum modification of existing theory required to accommodate them. Meanwhile, the whole unwieldy and redundant structure of his theory falls to Occam's Razor.

All about Bartok

CHILDREN

Brian Alderson

CHILDREN'S BRITANNICA

Fourth Edition

20 vols

Edited by James Somerville

Encyclopaedia Britannica Inc., £249

Time was when a children's encyclopaedia meant Arthur Mee — those fat, red volumes, jumbling up in their enticing, old-fashioned way so much diverse entertainment. Reading about steam engines you never knew if the next page would lead you to an episode from *Alice* or instructions on how to make a model village out of cardboard.

We manage things differently now. The thinner, more plentiful, red volumes of *Children's Britannica* bring the world to alphabetic heel: Aardvark, Abacus, Abalone... and because the world is not entirely susceptible to such dragooning, everything is re-analysed in a hefty Reference Index which gives, as bonus, many additional brisk descriptions. The nearest you can get to Mee-like fun is to make trails for yourself through the cross-references (Canterbury — Chaucer — English Language — Dialect, etc.).

But is it worth it? Is an imposing enterprise like this needed to bridge the gap between simple, unambitious children's encyclopaedias, like those put out by Macmillan's, and its own massive parent —

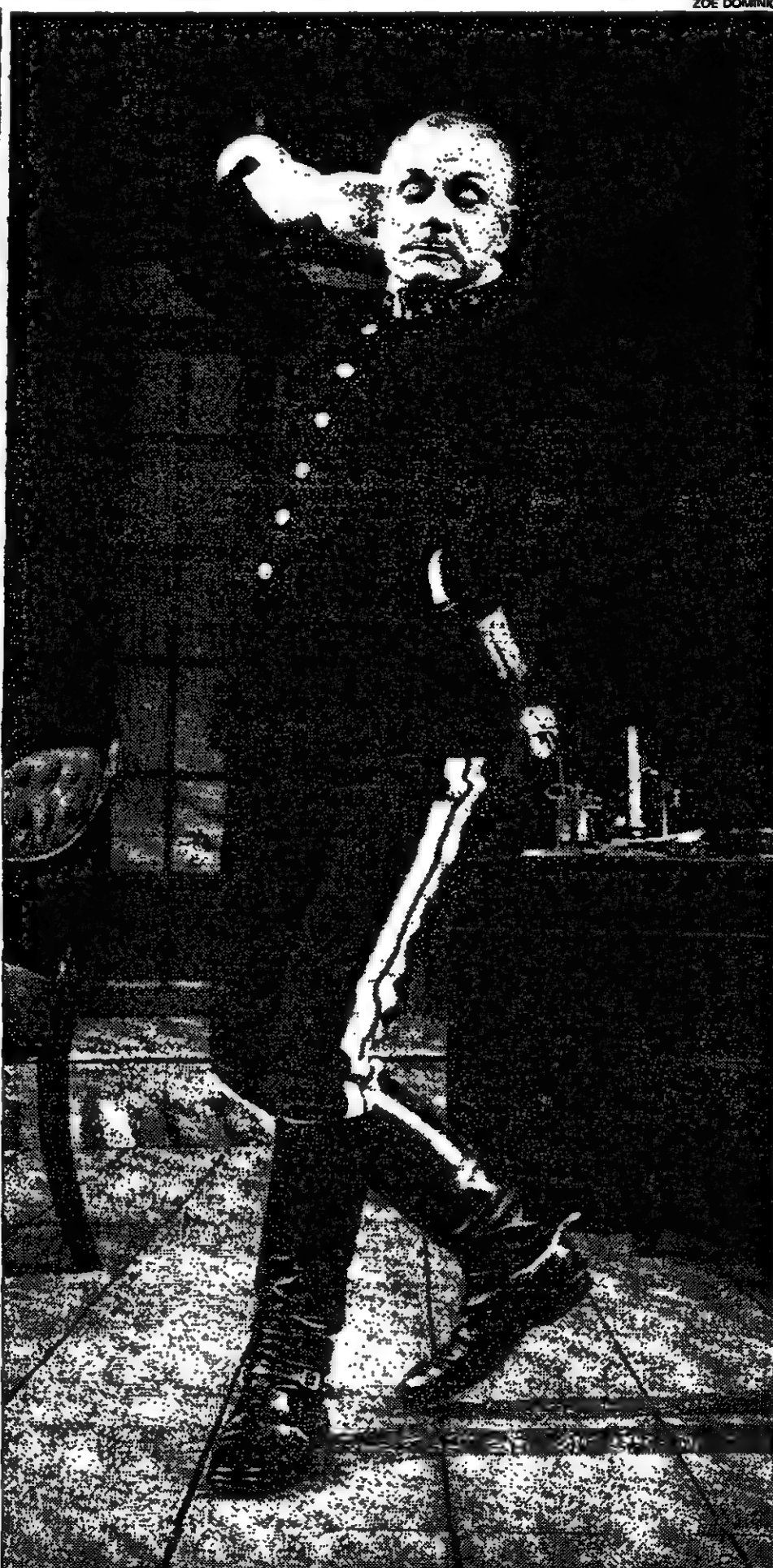
on whose "Micropaedia" many of the present articles seem to be based? If your child is up to reading the four columns on PROBABILITY, or if he has conceived a passion for BARTOK, will he

not be on the brink of seeking out more substantial treatments than he gets here?

As it happens, those two articles summarize quite well the strengths and weaknesses of the *Encyclopaedia*, which (fourth edition or not) is faced with the impossible task of presenting a world of complex relationships to readers of uncertain maturity.

PROBABILITY exemplifies how well the scientific and factual articles provide systematic explanations that lead step-by-step from the obvious to the more obscure, although once an historical dimension is brought in there is confusion over what needs to be said and how to incorporate it. BARTOK shows that such a wobbly approach to the humane arts is not an isolated weakness. Time and again the editors fail in their treatment of non-specific matters involving feeling and imagination. The real Bartok is hidden behind trite summaries of life and works (which include the erroneous information that he only wrote one violin concerto). Oddly, for a children's encyclopaedia, the articles on children's books and writers are particularly wrong-headed.

For sure the editorial team has worked hard to make *Children's Britannica* a comprehensive and up-to-date work. The spread of subjects is carefully chosen; there are sensible notes already on, say, contemporary word-processors, Zurbiggen's 1987 shalom, AIDS: the mechanics of the indexing are excellent. It is true that the book's American origins remain apparent (big coverage of all those States; American Literature with the same space as English), but the fluctuating levels in the treatment of subjects — and much careless proof-reading (eg Jane Austin; *Fleurs de Mal*) — raise doubts about editorial perceptiveness. And since the thing will surely be called upon by "young students" for their school projects it could usefully have given more directions about the information that is still to be had from real books.



There were giants then: *The Best of Plays and Players 1953-1968*, edited by Peter Roberts, (Methuen, £14.95) covers the years in which British Theatre gave us *Waiting for Godot*, *Look Back in Anger*, and *The Royal Hunt of the Sun* and reviewers such as Caryl Chessman, Frank Marcus and Tom Stoppard. Above: Olivier in Strindberg's *The Dance of Death*.

NEW BOOKS

The Deputy Literary Editor's selection of interesting books published this week:

Quiller Couch, A Portrait of Q, by A.L. Rowse (Methuen, £14.95) One Cornishman rubs the back of another. Remembrance. What makes it. What breaks it, by Helen Franks (The Bodley Head, £12.95) The triumph of hope over experience. Rubik's Cube Compendium, by Ernő Rubik, Tamas Varga, Gerson Kari, György Marx, and Tamas Vekery (OUP, £14.95) Everything on the cube, nothing on how to pronounce the authors.

The Colonial Image, Australian painting 1800-1880, by Tim Bonyhady (Elisav, £35) Distant pict. The Oxford Dictionary of Art, by Ian Chivers, Harold Osborne, and Dennis Farr (OUP £15) Know your Impasto from your scumbling.

Cardus on Music, A centenary collection, edited by Donald Wright (Hamish Hamilton £16.95) Tales from the old Manchester Guardian.

Hitler's Gladiator, by Charles Messenger (Bressey's, £14.95) The life and times of Obergruppenführer and Panzer general Oberst der Waffen-SS Joseph (Sepp) Dietrich. Collins Concise Dictionary, New Edition, Chief Editor Patrick Hanks. (99.95) Aardvark to Zymurgy.

Holland, by Adam Hopkins (Faber, £14.95) Brief history of what Donne called the "Spungie hydroptique Dutch." Strange colour photos.

The Final Frontier, The rise and fall of the American Rocket State, by Dale Carter (Haymarket, £24.95) Weird history of the space race, beginning with Pynchon's *Gravity's Rainbow* and ending with Dr Strangelove's "Main Filter, I can wait!"

Shakespearean Negotiations, The Circulation of Social Energy in Renaissance England, by Stephen Greenblatt (OUP, £22.50) Exorcism, cross-crossing, colonial propaganda and marital law codes in the Bard.

The Unresolvable Plot, Reading Contemporary Fiction, by Elizabeth Dipple (Routledge, £25) "Elizabeth Dipple is anxious to dispel readers' fears about contemporary texts." Perfect for sufferers from Nabokov-anxiety, Beckett-fear, Borges-terror, and general undirected bibliophobia.

See Naples and laugh

FICTION

Andrew Sinclair

THUS SPAKE BELLAVISTA

By Luciano de Crescenzo
Translated by Avril Bardoni
Picador, £10.95

STEPHEN AND VIOLET

By Susan Barrett
Collins, £10.95

OUT OF MIND

By J. Bernlef
Translated by Adrienne Dixon
Faber, £10.95

FORTY STORIES

By Donald Barthelme
Secker & Warburg, £10.95

We only have Robin Hood, and we know that he is more myth than matter of fact. But in Naples, theft is good where property is movable, robbing the rich is the only way the poor may live, and Maid Marian is certainly a mother, if not a whore. *Thus Spake Bellavista* is a most engaging and amusing book about a city which lives to surrender to its conquerors in order to exploit them. The dialogues of Luciano de Crescenzo's Professor with his assistant deputy porter Salvatore and the unemployed artist Saverio are those of Socrates with Monty Python. Yet from them emerge uproarious explanations of the feckless anarchy of Naples, which has always deluded its many occupiers and enraptured its critics.

The old saying is — see Naples and die. After this book, it will be — See Naples and laugh. The best of humour is subversive: kings may be mocked off their thrones. Any King of Naples became a clown by taking the job, and the city's only revolutionary hero, Masaniello, was the lunatic player of a *commedia dell'arte* in the course of which a few hundred died. If Naples means more to you than ice cream, you must read this book, which does what only the best of comedies may do. It transforms a foreign world into an arena of delight and new consideration.

The road from Corfu to London through Italy is familiar, but Stephen and Violet provoke new views of old ways. Susan Barrett sets her situation well and drives it home. The aged Violet suffers from an infected leg in Greece and is abandoned in hospital by her tour. Her uncouth great-nephew Stephen conveys her back to England in his van. Two generations and many assumptions and all the seven deadly virtues divide the old from the young.

Susan Barrett has a direct style. She writes plainly, without nonsense. This appears to be so exactly how it is and was that Stephen and Violet seems no fiction. The events may never have happened, but they are the facts dictated by a true imagination. The novel is a documentary of a journey involving two characters whose credibility is stamped on the pages like a visa on a passport.

Out of Mind is a mental odyssey into disintegration and nothingness. A man in his

70s begins to forget, to deny. He cannot understand what he is doing. His loving wife cannot support the senility of her spouse, but the remembrance of their 50 years together give her a measure of strength and tolerance. It is a remorseless case history that leads to the actual crack-up of the prose. The book ends in random thoughts, small phrases, the series of dots that signify breaks in thought and sense and the signs for infinity. J. Bernlef has won literary prizes in Holland for his understanding of the deteriorating intellect and the aged. *Out of Mind* could not be better written, but is gruelling to read.

The consequences of the *Forty Stories* by Donald Barthelme have nothing to do with forgetfulness. He seeks to tease with incongruity, to shock by contradictions, to stimulate by applying a *non sequitur* like a cattle prod. He has read his Sterne, and black squares ornament one story so that anything may be read into them. Mock Victorian etchings illustrate another couple of tales with wondrous captions — my favourite is of a volcanic outburst, tagged with the comment: "We auditioned an explosion."

Barthelme's stories require a special taste. They are surreal, their humour is pitch-blende, their vagaries lead to surprised recognition or amused rage. To my mind, he occupies a special place in the art of the short story where only Borges may dare to tread.

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THE TIMES INFORMATION SERVICE

This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Saturday section by a preview of the week ahead. Items for inclusion should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XN

BOOKING KEY
★ Seats available
★ Returns only
(D) Access for disabled

THEATRE
LONDON

★ **BLOODY POETRY:** Nigel Terry plays Byron and Mark Rylance is Shelley in a set of Howard Brenton season "Three Plays for Utopia". Royal Court Theatre, Sloane Square, London SW1 (01-730 1745). Tue: Sloane Square, Mon-Sat 8-10.30pm, mats Sat 4-6.30pm (but not April 9). Preview until April 12, 8-10.30pm. Mon: all seats £4, Tue-Sat eve 25-£12, Sat mat £2-£23.

★ **THE COMMON PURSUIT:** Simon Gray plays the fortune teller, undergrate friends, splendid cast led by Rik Mayall, John Sessions, Stephen Fry, John Gordon Sinclair. Phoenix Theatre, Charing Cross Road, WC2 (01-836 2294). Tue: Tottenham Court Road, Opens tonight 7-10.15pm, then Mon to Thurs 8-10.15pm, Fri and Sat 8.45-11pm, Tue and Sat 8-11.15pm. 25-£14.50.

★ **COWBOYS:** Red Shift take a satirical look at the Wild West myth by holding an English cowboy freak back in time to face the real thing. Gate Theatre, Prince Albert Pub, 11 Pembroke Road, London W11 (01-229 0709). Tue: Nothing Hill Gate. Mon-Sat 7.45-10.40pm, £4.

★ **EXIT ENTRANCE:** Play by Aidan Mathews, a sell-out at Dublin's Abbey Theatre, an ageing couple review their life, a younger couple look forward in hope. Donmar Warehouse, 41 Earlham Street, WC2 (01-240 8230). Tue: Covent Garden, Mon to Sat 8.00pm; mats Wed and Sat 5pm, 25-£10.

★ **LETITIA AND LOVAGE:** Maggie Smith and Margaret Tyacke wage eccentric war against the modern world in Peter Shaffer's new comedy. Globe Theatre, Sheshbury Avenue, W1 (01-437 3667). Tue: Piccadilly Theatre, Mon-Sat 7.45-10.15pm, mats 8-9.30pm, 27-£14.50. (D)

★ **THE MUSICAL COMEDY MURDERERS OF 1940:** New York comedy-thriller starring Simon Cadell, Tom Baker, Margaret Courney, Sheila Steafel, Maria Friedman: set in a country mansion out of (you guessed) by snow. Greenwich Theatre, Greenwich Hill SE10 (01-858 7755). Tue: Greenwich, Mon-Sat 7.45pm, mats Sat 2.30pm, 23-£10.

★ **NANA:** Shireen Experience's vigorous production of Zola's tale of decadent abandon in *Le roman expérimental*. Menier Theatre, Sheshbury Avenue, W1 (01-236 5588). Tue: Blackfriars, Mon-Fri 7.30-9.30pm, Sat 8-10pm, mats Wed 3pm-5pm and Sat 4.30-6.30pm, 25-£10.50.

★ **THE TUTOR:** Drama by 18th century playwright Heinrich Lenz, adapted by Brian Cleeve. In the author's *The Seven Years War* and directed by revered Brechtian actress, Angelica Hurwitz. Vite Theatre, Waterloo Road SE1 (01-828 7818). Tue: Waterloo, Mon-Fri 7.30-10.30pm, Sat 7.45-10.45pm, Mats Wed 2.30-5.30pm and Sat 4-7pm, 24-£14.

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WORD-WATCHING

Answers from page 20

LERRUP

(a) Cornish dialect for a clumsy person who takes his time to finish a job and is not happy until the job is done.

LULUBU

(a) The earlier form of lollipop, origami, possibly connected with the Northern dialect *lolly* the tongue. "Several little cakes where you have fruits lollies and lollies."

SNASH

(b) To go impudently and aggressively to work, possibly imitative of German *schmerz* words to take at last and noisily, e.g. the West Frisian *snash*, and the Middle Low German *schmerz* the ending of *snash*.

ANGINETTE

(c) A variety of round, fleshy, delicious Italian biscuits, literally "little angels".

8108/9/01... ★ **Kiss Me Kate:** Savoy Theatre (01-836 8886)... ★ **Les Liaisons Dangereuses:** Ambassadors Theatre (01-836 5111, cc 01-638 1171)... ★ **Me and My Girl:** Adelphi Theatre (01-240 7913/4)... ★ **Les Misérables:** Palace Theatre (01-434 0259)... ★ **Phantom of the Opera:** Her Majesty's Theatre (01-836 3028)... ★ **Starlight Express:** Apollo Victoria (01-828 8555)... ★ **Yak and the Bear:** Duke of York's Theatre (01-836 5122).

OUT OF TOWN

SOUTHAMPTON: ★ **The Little Hercules:** Theatrical School, General Hotel, 177/179, Mon-Thurs, 7.30pm, 23-£5. 25.50, Fri & Sat 8pm, 24.50-27.50, Sat 24.50-27.50.

MUCH ADD ABOUT NOTHING: ★ **Maggie Stead and Clive Merrison** in first play by a woman (D) on the main stage. Shakespeare Theatre, Stratford-upon-Avon (01789 256231) Mon-Sat 7.30pm, mats Thurs & Sat 1.30pm, 24.50-27.50.

STRATFORD-UPON-AVON: ★ **Much Ado About Nothing:** Maggie Stead and Clive Merrison in first play by a woman (D) on the main stage. Shakespeare Theatre, Stratford-upon-Avon (01789 256231) Mon-Sat 7.30pm, mats Thurs & Sat 1.30pm, 24.50-27.50.

FILMS

★ **Also on national release**
★ **Advance booking possible**
★ **BAGETTE'S FEAST:** (U) One of Karen Allen's higher talents transferred to the screen by a fellow Dane, Gabriel Axel. With Stephen Audran as a famous Parisian chef who teaches her to cook. 105 min. Renos (01-837 8402). Progs 2.10, 4.20, 6.35, 8.45, 10.55.

★ **DRAGNET (PG):** Lavish attempt to parody the films TV police series, with Dan Aykroyd and Tom Hanks. Directed by Tom Mankiewicz (105 min). Cannon Piccadilly (01-437 3561). Progs 2.10, 4.20, 6.35, 8.45, 10.55.

★ **FATAL ATTRACTION (15):** A spurned lover (Glenn Close) takes revenge on Michael Douglas, his wife (Anne Archer) and family. Adrian Lyne directs this unsettling thriller (115 min). Cannon Piccadilly (01-437 3561). Progs 2.10, 4.20, 6.35, 8.45, 10.55.

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TELEVISION TOP 10

National top 10 programme in the week ending March 27

BBC 1

1. **Eastenders** (Thurs/Sun) 22.10m
2. **Neighbours** (Thurs) 21.30m
3. **Neighbours** (Thurs) 21.30m
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BBC 2

1. **Eastenders** (Thurs/Sun) 22.10m
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BBC 3

1. **Eastenders** (Thurs/Sun) 22.10m
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BBC 4

1. **Eastenders** (Thurs/Sun) 22.10m
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BBC 5

1. **Eastenders** (Thurs/Sun) 22.10m
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BBC 6

1. **Eastenders** (Thurs/Sun) 22.10m
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BBC 7

1. **Eastenders** (Thurs/Sun) 22.10m
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BBC 8

1. **Eastenders** (Thurs/Sun) 22.10m
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BBC 9

1. **Eastenders** (Thurs/Sun) 22.10m
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BBC 10

1. **Eastenders** (Thurs/Sun) 22.10m
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BBC 11

1. **Eastenders** (Thurs/Sun) 22.10m
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BBC 12

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BBC 13

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BBC 14

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BBC 15

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BBC 16

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BBC 17

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BBC 18

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BBC 19

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BBC 20

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BBC 21

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BBC 22

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BBC 23

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BBC 24

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BBC 25

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BBC 26

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BBC 27

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4. **Neighbours** (Thurs) 21.30m
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6. **Neighbours** (Thurs) 21.30m
7. **Neighbours** (Thurs) 21.30m
8. **Neighbours** (Thurs) 21.30m
9. **Neighbours** (Thurs) 21.30m
10. **Neighbours** (Thurs) 21.30m



**Compiled by Peter Dear
and Jane Rackham**

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MEMORANDUM FOR THE DIRECTOR

SUBJECT: [Illegible]

[Illegible text follows]

BBC2

5.55 Open University: Social Science - Computers and Coal. Ends at 7.20.

6.00 Ceefaz.

6.50 Film: Mighty Joe Young (1948), black starring Terry Moore and Robert Armstrong. The story of a hand-reared gorilla that can only be controlled by the girl who looked after it in the jungle. When he is taken to New York by showmen to be a night club's star attraction the beast goes berserk. Directed by Ernest B. Schoedsack.

7.20 Royal Institution Christmas Lectures. In the fifth of a series of six lectures Professor D. Phillips discusses the light fantastic (r).

7.30 Holey Cakesy, A See-Saw programme for the very young (r). 1-35 King of the Rocketmen (r). 5 episodes after the 12-part cliffhanger serial 1.48 Popeye Classics (b/w).

7.50 News and weather followed by **10.00 Great Sporting Moments.** The time in August 1951 when Seb Coe and Steve Cusack threw three attempts at the world mile record.

7.15 Racing from Aintree. Action from the first day of the Grand National meeting - the coverage of the Chances Right, Cup Chase (2.35), the Seagram 100 Pipers Top Novices Hurdle (3.10), the Glenlivet Trophy Handicap Chase (3.45), and the Champagne Mums Club Novices Chase (4.20). Includes news and weather at 3.00 and 3.55.

7.35 Is There Something After Death? Part three of **Junian** analyst Alan Beggs's six-part programme probes enquiry into whether or not there is an hereafter.

8.05 My Music. Lighthearted music quiz presented by Slew Race. With Frank Muir, Leslie North, John Amis and Ian Wallace (r).

8.30 Holiday 88 features a cruise from the Mediterranean to Madeira (r). (Ceefaz)

8.50 BBC2 Science Fiction: Galactica 1980. The first of a two-part science fiction story starring Lorne Greene.

9.45 Tax Avery Double Bill. Two cartoons.

Ronan Atkinson stars as Edmund, Lord Blackadder II (BBC2, 9pm)

7.00 Cover to Cover includes a discussion on **Grimm's The Drowned and the Saved** and Scottish writer **Una Flatt** talking about her first novel **Revisiting Empty Houses**.

7.30 The Education Programme. This last programme of the series investigates Sheffield's local Curriculum Development Initiative.

8.00 Top Gear. This first of a new series includes a look at the plans to reopen Brooklands; the reasons for the success of Cosworth and a test drive of the new Sierra Cosworth; why cars are rarely serviced properly and what can be done about it; and a road test of the new Peugeot 405.

8.30 News feature an investigation by John Howard into coastal sewage; and a report on ten of Britain's best beaches.

9.00 Blackadder II. Edmund, impoverished by the spendthrift Virgin Queen, seeks to debt-collecting visit from the Bishop of Bath and Wells - armed with a red-hot poker (r).

9.30 40 Minutes: Who Will Love Baby? (Ceefaz) (see Choice)

10.10 Cabaret at the Jockeys. The last in the series starring alternative comedians.

10.45 Newsnight 11.30 Weather

11.35 Open University: Weekend Outlook 11.40 Fundamentals of Computing. Ends 12.15am.

CHANNEL 4

12.00 Just 4 Fun. Three programmes for young children.

12.30 *Barney's Diner*

1.00 *Sesame Street*. Educational series for pre-school children. The guest are jazz man Herbie Hancock and Latin American singing group Marisela.

2.00 *Ten Basque Melodies*. A music film from Spanish television capturing the life and landscape of the Basque country to a performance of Astor Gurruti's *Ten Basque Melodies* played by the National Orchestra of Spain conducted by Astaio Argenta with dances performed by the Dindiri Dance Ensemble (5).

2.30 *Film: Chances Are Charlie* (1944, b/w) starring Tommy Trinder, Stanley Holloway and Jean Kent. Comedy musical set in the 1880s about the rivalry of two music hall stars whose on-stage feuding in song ends in a real-life duel. Directed by Cavalcanti.

4.25 *World of Animation*

4.40 *Film: The Payee* (1922, b/w) starring Charlie Chaplin as a construction worker whose inability to wield a shovel properly leads the foreman to make him a brickie. His prowess at this skill becomes famed and a drunken celebration leads to a series of disasters. Directed by Charlie Chaplin.

5.05 *Film: This Man Is News* (1938, b/w) starring Gerry K. Burnes and Valerie Hobson. Comedy thriller about an investigative newspaper reporter who tracks down a gang of jewel thieves with the help of his wife. With Alesia as the man's doubting editor. Directed by David MacDonald.

6.30 *The Sharp End* presented by John Lloyd. In the week the TUC tries to find a formula for no-strike deals to please all parties, *The Sharp End* reports from a Japanese company in Lowestoft where the electricians' union has secured an eight per cent rise for its members in a no-strike pendulum arbitration. Plus, nurses who are working in the United States reveal why some of them have discovered that the American dream is not for them.

7.00 *Channel 4 News* with Trevor McDonald and Nicholas Owen.

7.50 *Commentary* on the subject of mountain rescue. Followed by *Weather*.

8.00 *Opinions*. New York-based Indian writer Vaid Mahta, author of 12 books including *Ghandi and His Disciples*, talks about his bimbasa which he has had from the age of three after suffering from meningitis (1).

8.30 *Treasure Hunt*. Arrive's Rice, with the help of the Royal Green Jackets, whisks around Wiltshire in the hunt for hidden treasure at the behest of studio-based commentators Ann Mitchell and James Williamson. With Kenneth Kendall. (Cracle)

9.30 *Film on Four: East the Peach* (1986) starring Stephen Brannan, Emma Montson, Catherine Byrne and Niall Tobin. Comedy based on a true story, about Arthur, a redundant factory worker in southern Ireland who decides to build a motorcycle 'wall of death' on his local vegetable patch after seeing Evis Presley's film, *Roustabout*. As the height of the wall increases, funds diminish and Arthur is forced to do some cross-border smuggling for the local "commodity-relocation" entrepreneur. Directed by Peter O'Grady. (Cracle)

11.15 *The Terence Davies Trilogy*. Three films about the life of a Liverpool man. *Children* is a 14-year-old; in *Madonna and Child* he is middle-aged and finding conflict between his Roman Catholicism and sexuality; *Death and Transfiguration* is a kaleidoscope of memories in which the aged man finally comes to terms with himself, his love for his dead mother and his own mortality.

1.00am *Film: My Dinner With André* (1981) starring Wally Shawn and André Gregory. The conversation between a New York playwright and an avant-garde director who are dining together in a restaurant when meeting each other after a space of six years. Directed by Louis Malle. Ends at 3.10.

[illegible]

Ken Gosling

Peter Davalle

1.W (long wave), (st) Stereo on VHF
8.55am Shipping Forecast **6.00**
News Briefing: Weather
7.00am News Today **6.25**
Prayer for the Day (S) **7.30**
Today, incl **6.30-7.30**
6.30 News Summary **6.45**
Business News **6.55-7.55**
Weather **7.55-8.00** News
7.25-8.25 Sport **7.45**
Thought for the Day
8.25-9.00 William Shakespeare by
Richard Crompton (4)
William the Philanthropist
8.27 Weather; Travel
9.00 News **9.05** Sue An
opportunity for members
of the public to make their own
independent radio
programme
9.45 The Legacy of the Dream: In
his third interview with the
Radio 4's Martin Armstrong,
King, who was assassinated
20 years ago, Gordon
Cough meets Bernice King
10.00 News: The Natural History
Programme: Peter Harrison
reports on his recent trip to
Brazil. At Amazonia: Island which
is a bird-watcher's paradise
10.45 An Act of Worship (S)
11.00 News: Travel; Children (te)
11.25 Radio 4
MacGregor in conversation
with Dame Alicia Markova,
a pioneering figure in British
opera
11.50 Smith and Son: Phil Smith
presents the second of six
revelations about being a
father for the first time:
The First Birth
12.00 News; You and Yours
with John Howard
12.25 Playing the Flag: Comedy by
Alex Shearer starring
Gordon Tanner as the
British ambassador in a
talking people's republic (S of
S) **12.55** Weather
1.00 The World At One
1.40 The Archers **1.55** Shipping
2.00 News; Woman's Hour:
Includes features on
infertility and stress, and
whether people really are
going mad on holiday.
The last three of the serial
Dangerous in Love
3.00 News; Dear Letter Days:
Play by Andy Barker with
Godfrey Matthews,
Christopher Tomlinson,
Pauline Letts, and Jonathan
Taitler (S)
4.00 News **4.05** Bookstart: with
Nigel Farrow
4.25 Kaleidoscope (F)
5.00 PM
5.50 Shipping **5.55** Weather
6.00 Six O'Clock News; incl
Financial Report
6.30 Prompt Sheila Hancock
joins the theatre cast with
guests Dinsdale Landen,
Lyndie Baron, Josy Accland
and Liz Smith (F)
7.00 News
7.25 The Archers
7.20 Any Answers? An
opportunity to raise some of
the subjects tackled in last
week's Any Questions?
Introduced by Brian Gear
From Rio to Rajar: Forty
Years of Independence. The
BBC's Delhi Correspondent
Mark Tully charts India's
progress since the British
left (1). Revolution or
Consort? how Jawaharlal
Nehru tried to lay the
foundations for a
democratic state amid the
shambles of partition (I)
8.15 Lock Down: David Wheeler
visits the top-security prison
at Marion, Illinois to talk to
inmates, their lawyers, the
prison psychologist and
warden, and asks why the
British prison authorities
can learn from their
unorthodox methods
9.00 Does He Take Sugar? A
magazine of special interest
to the disabled
9.30 Times Present: Ian
Skinner in conversation
with taxpayer Sandy
Jaroze (F)
9.45 Kaleidoscope: Includes
Reviews of the film *The
Refugees*, an interview with
Neil Dunn and Ian Watt-
Smith about *The Little
Herford* opening at the
Hurlingham Theatre, and a
report by Ken Garner on
preparations for
Mishalharata, a nine-hour
theatrical epic about the
history of the world
10.15 A Book At Bedtime: Leaving
Home, written and read by
Garrison Keillor (G of 10)
10.25 Weather
10.30 The World Tonight:
presented by David Sells
11.15 The Final Frontier Tonight
11.30 The Medium and the
Message: Trevor Barnes
talks to Doris Collins about
the art of clairvoyance (F)
12.00 News, incl **12.55** Weather
12.55 Shipping
VHF as above except **1.55-**
2.00pm Listening Corner **11.30-**
5.50-6.55 PM (continued) **11.30-**
12.10pm Open University: **11.30**
Mondays 11.55-12.10pm
FolkSong and the Romantics.

50p FIXED PRICE OFFER CLOSES 15th APRIL 1988 • UP TO 2% LAUNCH DISCOUNT

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The rules for investment have changed.

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RD: Christine Curry, FREPOST, TSB Trust Company Limited, Blue Chip and Gilt-Edged Fund Prospectus, Ainslie, Hampshire SP10 1BB. Please send the TSB Blue Chip and Gilt-Edged Fund Prospectus on the terms of which alone applications will be considered.

Name _____

5.30am Adrian John 7.00 Mike Smith's Breakfast Show 8.30 Radio 5
9.00am 12.30 Radio 5
(Frank Partridge) 12.45 Gary Davies 3.00 Steve Wright 5.30 Newsbeat 5.45 Bruno Brookes 7.30 Simon Mayo 8.30 The Hit Factory 10.00 12.00 Andy Kernewsh 1999 Stereo Radio 2
10.00 As Radio 2 10.00 As Radio 2 12.00 4.00 am As Radio 2.

Radio 2

9.00 (medium wave), Stereo on VHF (see Radio 1)
10.00am News on the hour, Sports Round 12.30pm
4.00am Colin Berry 5.30 Chris Stuart 7.30 Derek James 8.30 Ken Bruce 1.00 Jimmy Young 1.05 David Jacobs 2.00 Gloria Hunniford 3.30 Joe Brown 5.00 John Dunn 7.00 Wally Whetton 8.00 Paul Jones
featuring Big Joe Dusick 10.00 News Huddlines 10.30 Star Sound Cinema (Nick Jackson)
11.00 Brian Marlowe (presenters)
12.00 The Night 1.00am The Night
Lunt presents Nightlife 3.00-4.00 A Little Night Music.

WORLD SERVICE

All times in GMT. Add an hour for BST.
6.00 Newsweek 6.30 Great World Daily
6.40 Farming World 7.00 World News 7.08 24 Hours 7.30 Juice Box 7.45 Newslink UK 8.00 World News 8.06 Reflections 8.15 Country Style 8.30 John Peel 9.00 World News 9.05 Review of the British Press 9.15 World Today 9.30 Financial News, Sports Roundabout 9.50 Sports Roundabout
Summary 10.01 Assigned 10.30p
London Mid 11.00 World News 11.09 News About Britain 11.15 News Khab 11.25 Newsline From England 11.30 12.00 Sports Roundup 12.15 Multitrack 2 12.45 Sports Roundup 1.00 World News 1.09 24 Hours Newslink 1.30 2.00 Newslink UK 2.00 Outside 2.45 Time On ... 3.00 Radio Newsline 3.15 The Pleasure's 3.40 World News 4.00 Commentary 4.15 English by Radio 4 London 5.00 5.30 Heats Audio 7.00 Outside 7.30 Sports Market Report 7.45 Herts & Herts 8.00 World News 8.08 24 Hours 8.20 Meridian 8.30 Newsline 8.51 Telling From ... 8.15 A Joyful Song Show 10.00 World News 10.08 The Great World Daily
later From England 10.30 Financial News 10.40 Reflections 10.45 Sports Roundup 11.00 World News 11.01 Commentary 11.15 English News 11.30 Great World Daily 11.40 Farming World 12.00 World News 12.09 News About Britain 12.15 Radio Newsline 12.30 Multitrack 2
Summary 1.01 Telling From 1.30 Juice Box 1.45 Telling From ... 2.00 World News 2.08

7.30 Schubert, Inverse Lizard (Cl) Forster: Jorge Borge, (piano)

7.35 Morning Concert contd: Colander (Letter from Home: LSO under the composer); Mendelssohn (Springtime in Farnen, Op 42: University Choir Little Muck, St Mary's School, Aldenham's Choir and Odense SO under Tamas Vore); Beethoven (Romance No 2 in F, Op 50: Philharmonique under Tunderberg with Yehudi Menuhin); Stanford (Irish Rhapsody No 3: Ulster Orchestra under Handley)

8.30 Composers of the Week: Tchaikovsky, Recordings of State Radio, Moscow USSR Radio Chorus and Orchestra under Rozhdenskiy, with Nina Zdobychinsk, mezzo-soprano, and Alexei Polyakov, baritone) and Concert Fantasy (LPO under Whittier, with Dmitriy Sgourov, piano)

8.35 Hartley Piano Trio: Performance of Gordon Crossie's Piano Trio and Dyvack's Piano Trio No 4, Op 90

10.35 Vienna and Points East: Stephen Bennett, clarinet, and Joyce Riddick, piano, perform Leo Weiner's "The Verbunk" and Rudolf Jettli's Sonata in B flat, Op 100 (p)

11.10 Lindsay String Quartet: performance of Haydn's "The Four Seasons", Op 81 and Bartok's Quartet No 3 (p)

11.45 Robert Mayer Concert: French music performed by the London SO, with Malcolm Messiter, oboe, recorded at the Royal Festival Hall last month. Chabrier's Espana; Ravel's Pavane pour une infante defunte; Debussy's Images 1: L'Horloge de Pele; Faure's Overture to Masques et bergamasques; and Poulenc's Suite: Les Saisons

1.05 John Ogdon: Piano recital. (Continues Lambert's Sonata 1928-30); Trevor Holst's Will Kemp - His Nine Days Wonder; and Mendelssohn's The Bride and the Bridegroom

Norwegian Moods:
The Oslo Orchestra under Chailly.

9.40 Russian Violin and Piano
Music: Lydia Morokovitch
and Roger Young play
Prokofiev's Five Melodies,
Op 35b; Tchaikovsky's
Meditation (Soviet Union
sampler, Op 42); and
Prokofiev's Sonata No 2 in
D, Op 94a (r).

9.50 Aici, Galaxie & Poletto
perform by London
Baroque under Medema
of Handel's Italian Serenades,
With Emma Kirkby, Carolyn
Westerlund, and David
Thomas.

9.55 Mainly for Pleasure: with
Edward Secaucus.

10.00 The Natural History
Society: Brochure and
Riesbeck Band under Derek
Broadbent perform Jean
Baillet's *Sinfonietta* No 2
and Claudio Cavalcanti's
Tune Figures.

7.00 News.

7.10 Third Ear: Michael Hall talks
to the conductor Christoph
von Dohnanyi.

7.30 Los Angeles Philharmonic
Orchestra: Haydn's *The
Reparations of Chaos*
(The Creation); Peter
Maxwell Davies's *Black
Pentecost*; and Mozart's
Symphony No 41 in C
(K511, Jupiter). With
de Casual, mezzo-soprano,
and Michael Rippon,
bassists. Conductor is
Simon Rattle. **5.25** Interval
ending.

9.05 What Was Wrong with
Gauguin: Patrick Heron
argues that Paul Gauguin
was both a bad painter and
a great one.

9.25 Violin and Piano: Dennis
Stanton and Keith Sawer
perform William Huddell's
Sonata in D minor and
Thomas Pittell's *Sonata* No
2.

10.00 Music in Our Time: New
Music Group of Scotland
under Edward Harper
perform Geoffrey King's
Sonata, Op 29, for two
pianos; Peter Nelson's
*Quartet for flute, clarinet
and horn*; and Thomas
MacMillan's *Piano Sonata*.
Songs of a Just War, for
soprano and ensemble.

11.00 Composers of the Week:
Alan Recording the
Diabolicals. Op 83 No 45.

Prayer for the Day (r) 6.50
and **8.30, 7.30**.
6.30 News Summary **6.45**
Business News 8.55, 7.55
Weather 7.00, 8.00 News
7.25, 8.25 Sport **7.45**
Thought for the Day
8.45 Five More William Stories by
Thymal Crook (r)
and the Philanthropist
8.57 Weather; Travel
9.00 News **9.05** Purses: an
opportunity for members of
the public to make their own
investigative radio
programme
9.45 Legacy of the Dream: in
his third interview with the
children of Martin Luther
King, who was assassinated
last week, **9.45** Peter
Clough meets Bernice King
(r)
10.00 News; The Natural History
Society: Peter Harcourt
reports on his recent trip to
Diego Ramirez Island which
is a bird-watcher's paradise
10.45 The World of Whirlip (r)
11.00 News; Travel; Citizens (r)
11.25 Conversation Piece: Sue
MacGregor in conversation
with Anne Alcock, a pioneer,
a pioneering figure in British
ballet (see Choice)
11.50 Smith and Son: Phil Smith
presents the second of six
revelations about being a
father for the first time:
Nesting instincts
12.00 News; You and Yours with
John Howard
12.25 Flying the Flag: Comedy by
the Weaver Studio
Dissemble London to the
British ambassador in a far-
lough people's republic (5 of
8) (6.15) **2.45** Weather
1.00 The World At One
1.40 The Archers **1.55** Shipping
Forecast
2.00 News; Woman's Hour:
Includes features on
infertility and stress, and
whether people really enjoy
going abroad on holiday -
plus part three of the serial
Dangerous in Love
3.00 News; Dead Letter Days:
Play by Andy Barker with
Kathryn Matthews and
Stephen Tompkinson.
Pauline Lotts, and Jonathan
Taitler (r)
4.00 News **4.05** Bookshelf: with
Nigel Forde
4.30 Bookends (r)
5.00 PM

7.00 News
7.05 The Archers
7.10 Any Answers? An
opportunity to raise some of
the subjects tackled in last
week's *Any Questions?*
Introduced by Brian Gear
7.30 From Raj to Rajiv: Forty
Years of Independence. The
BBC's Delhi Correspondent
Maul Tully charts India's
progress since the British
left. (1) Revolution by
the law. How Jawaharlal
Nehru tried to lay the
foundations for a
democratic state and the
assemblies of parliament (r)
8.15 Look Down: David Wheeler
visits the top-security prison
at Marion, Illinois to talk to
inmates, their lawyers, the
prison psychologist and
governor, and asks what
British prison authorities can
learn from their
unorthodox methods
9.00 Does He Take Sugar? A
magazine of special interest
to the disabled
9.30 Times Present: Ian
Siddimart in conversation
with taxidermist Stanley
Jareze (r)
9.45 Kaleidoscope: Includes
review of the film *The
Believers*, an interview with
Neil Dunn and Ian Watt-
Smith about *The Little
Herzogs* opening at the
Alfama Theatre, and a
report by Ken Garner on
preparations for
Mahatara, a nine-hour
theatrical epic about the
history of the world
10.15 A Book At Bedtime: Leaving
Home, written and read by
Garrison Keillor (5 of 10)
10.20 Weather
10.30 The World Tonight:
Presented by John Sells
11.15 The Financial World Tonight
11.30 The Medium and the
Message: Trevor Barnes
talks to Doris Collins about
the art of clairvoyance (r)
12.00 News, and **12.15** Weather
12.23 Shipping
VHF as above except: **1.55** -
2.00pm Listening Corner
5.50-6.55 PM (continued) **11.30** -
12.15pm Open University: **11.30**
Mathematics 11.30
Folk Song and the Romantics.

Government advisers say reforms will hit the needy

By Martin Fletcher, Political Reporter

The Government yesterday suffered further embarrassment over its reform of the social security system when its own advisory body published a report highlighting the increased hardship the changes will mean for many of the young, the low-paid and the needy.

The report, by the independent Social Security Advisory Committee, comes four days after the Bishop of Durham created a furor by saying that the benefit changes would make the rich richer and the poor poorer. He accused the Government of being "wicked".

It provided further ammunition for the Opposition, who have been waging a campaign at Westminster against the new arrangements which come into force on Monday.

Mrs Margaret Beckett, Labour's social services spokeswoman, welcomed the report and said it reinforced what she and her colleagues had been saying for months about the severe effect the changes would have, for instance, on the young and on families in low-paid work.

Introducing the report, Mr Peter Barclay, the committee chairman, said that the Government's aims of simplification, improved targeting of benefits, and improved incentives to work were to be welcomed.

But he said the purpose of the report was to focus on the impact of the changes on "small minorities and those that do not fit easily into the prescribed pattern" because "almost any improvement in one area is bound to bring disadvantages in another".

The report acknowledges that calculating in-work benefits on the basis of net earnings would end the unjust system whereby an increase in earnings could result in reduced net income.

However it says some low income families would still face marginal tax and benefit

withdrawal rates of more than 90 pence in the pound.

Although substantial extra resources were to be made available through family credit rather than family income supplement, the improvements would often be less marked, and in some cases non-existent, when the changes to housing benefit were also taken into account.

Although the committee has dealt with the new Social Fund in a separate report, it says the basic benefit rates have not been increased sufficiently to allow for the fact that claimants needing major items of furniture are now to be offered help through a repayable loan rather than a grant.

It expresses concern at the narrowing in the scope of housing benefit.

The report suggests that the withdrawal of income support from most 16 and 17-year-olds would encourage them to take up training or a job, but that there was no corresponding improvement in the incentives for young people from low income families who wanted to stay on at school.

It "regrets" that lower rates of personal allowances would make it very difficult for 18 to 24-year-olds to live independently and virtually impossible for those 16 and 17-year-olds who need to do so. This would cause hardship for those leaving home to find work.

The report says that low income families would suffer by not receiving help with high fuel bills.

It suggests that benefit sanctions such as the four-month restriction on the payment of mortgage interest and tighter controls on voluntary unemployment could have the opposite effect to that intended.

The Department of Health declined to comment. Sixth Report of the Social Security Advisory Committee, 1988. (Her Majesty's Stationery Office).

High-flier manages hijack crisis



Mrs Lynda Chalker with Mr Ivor Roberts, head of security co-operation, in the Foreign Office nerve centre (Photograph: Denzil McNeelane).

By Andrew McEwen

The Foreign Office was last night managing the crisis involving the hijack of the Kuwaiti airliner from an underground nerve centre close to the Cabinet war rooms from which Winston Churchill plotted the course of the Second World War.

The operation rooms, as the Foreign Office calls the centre, brings together more than 20 staff co-ordinating different departments. In one room rows of officials sit in blue swivel chairs taking calls from embassies overseas, anxious relatives and airline liaisons.

Each telephone console has a code allowing the staff to reach any of Britain's embassies by dialling a three-figure number.

When the order was given, at 6pm on Tuesday, to open the rooms, it was the first time they had been used since being completed last year. The previous operations rooms were last used during the crisis in Britain's relations with Iran in May 1979, and before that they played a vital role in the Aken evacuation in 1986.

The rooms will be manned round the clock throughout the crisis with staff taking turns to sleep and make meals. Ten officials stayed overnight in dormitories linked to the rooms.

Mr Ivor Roberts, head of the Foreign Office security co-operation department, runs the centre from a small office with the title "Crisis Manager" on the door.

Another room is set aside for the

Foreign Secretary, but will be used by Mrs Lynda Chalker, Sir Geoffrey Howe's deputy, in his absence. "One of the things one has to be skilled in doing is dealing with the latest information as it comes in and relating it to the myriad pieces of earlier information," she said.

It has fallen to Mrs Chalker, aged 45, to steer the Foreign Office through its most serious crisis in 11 months because of the absence of Sir Geoffrey, who is in Malaysia. She found herself facing a highly valuable position with 12 British lives at stake and no British diplomats in Tehran.

The most important part of her role has been to show that the Government has a policy and to give anxious relatives sound reasons for its refusal

to negotiate. In times which broke no doubt yesterday, Mrs Chalker declared: "There will be no deals. That is the policy and by that we stand."

Mrs Chalker, MP for Wallasey since 1974, tried to combine clarity with firmness while also showing that she understood the relatives' anguish. The feeling at the Foreign Office yesterday was that she had made a good fist of it.

The clear voice, the simple message delivered slowly and forcefully, could have come straight from the Prime Minister himself. However, it is one of the few ways in which she is compared with the Prime Minister, and she does not mind admitting that she learned much from Mrs Thatcher.

Kuwait's policy holds key to hijack solution



Two of the freed women, Nicola Appleby and Susan Silcock. Among the men held are, from left, Mark Appleby, James Yarrow and David Carew-Jones

Continued from page 1

to say that he had treated two Arab women, one of whom, according to the Iranian news agency, was "not satisfactory". The women are presumed to be the two al-Sabah sisters.

Second ordeal: For the Egyptian-born pursuer of the aircraft it is the second hijacking ordeal he has been through (Harvey Elliott writes). He was also a member of the crew on the Airbus A300 which was

hijacked to Tehran in 1984 and was largely responsible for keeping the passengers and the hijackers calm during their ordeal.

Two of the main questions still to be answered is whether the hijackers knew that there were three members of the ruling al-Sabah family on board, and whether the Shia town of Mashhad was chosen deliberately by the hijackers or was forced on them as a final destination because the air-

craft was genuinely running out of fuel.

It is now believed that at least two of the hijackers are Kuwaitis, possibly with links to Shias in their own country and in Iran.

British fears: Concern was growing at the Foreign Office last night after persistent efforts to contact the released British women at their hotel failed, and there were no signs of their being allowed to leave

Mashhad (Andrew McEwen writes).

The refusal of the Iranian authorities to let two Swedish envoys travel from Tehran to Mashhad to see them added to the worry.

Diplomatic sources emphasized that all signs so far suggested that Iran was acting in good faith, and they praised the helpfulness of its Charge d'Affaires in London, Mr Akhond Zadeh Basti. But he was called to the Foreign

Office to be told of the Government's worries by Sir David Miers, a senior official.

The Swedish Embassy in Tehran, which has represented UK interests since the last British diplomat was withdrawn last July, applied to send Mr Gunnar Somer, the third-ranking Swedish diplomat and head of the British interests section, to Mashhad with a locally-engaged Persian speaker, a Mr Hashemi. But the two men were held back by an Iranian ban

Pay row teachers may halt classes

Members of the National Association of Schoolmasters/Union of Women Teachers yesterday threatened to disrupt classes in a fresh dispute over pay.

Delegates at its annual conference in Blackpool voted heavily in favour of a campaign - including, possibly, industrial action - to improve their salaries.

A move to launch a national levy of members to finance sustained industrial action was rejected.

Mr Martyn Wilson, from north Hampshire, said: "The threat of industrial action sends a message to those within education to remind them we are still here and just as determined as before."

Mr Mick Mumford, another north Hampshire teacher, said the public had failed to see the problems in state education. "There are times when nothing other than strikes seems to work," he said.

Mr Graham Terrell, a member of the union's executive, said a recent EEC report showed that primary and secondary school teachers in England and Wales were tenth in the European pay league.

Teachers in Denmark, Germany and Luxembourg were being paid at least twice as much as their counterparts in Britain, he said.

Mr Gerry Lee, the union's treasurer, called Mr Kenneth Baker, Secretary of State for

Education and Science, a "hypocritical bully boy" and accused him of using education "as a vehicle to 10 Downing Street".

He added: "While the generals of other teachers' organisations have folded their tents and gone away demoralized, the message has to go out from this conference that we will not go away."

The teachers rejected a call to boycott marking the new GCSE examination.

Delegates voted instead to continue the campaign to secure fees for marking the course work. There could still be disruption this summer because of new guidelines already drawn up by the union's executive as part of its bid to win extra payments.

The guidelines, which will be sent to the union's 121,000 members next week, will affect the final stages of marking the GCSE and could delay results for up to two months.

Mr Fred Smithies, general secretary, said: "We are anxious to avoid committing our members to disruptive action which targets pupils coming to the culmination of exam courses."

British pupils learning mathematics must not be allowed to lag behind youngsters from our industrial competitors, Mr Baker said yesterday.

In a speech to teachers and lecturers, he said the level of mathematical competence of the nation would be an increasingly important factor in improving the country's prosperity.

Birt offers media plan

Continued from page 1

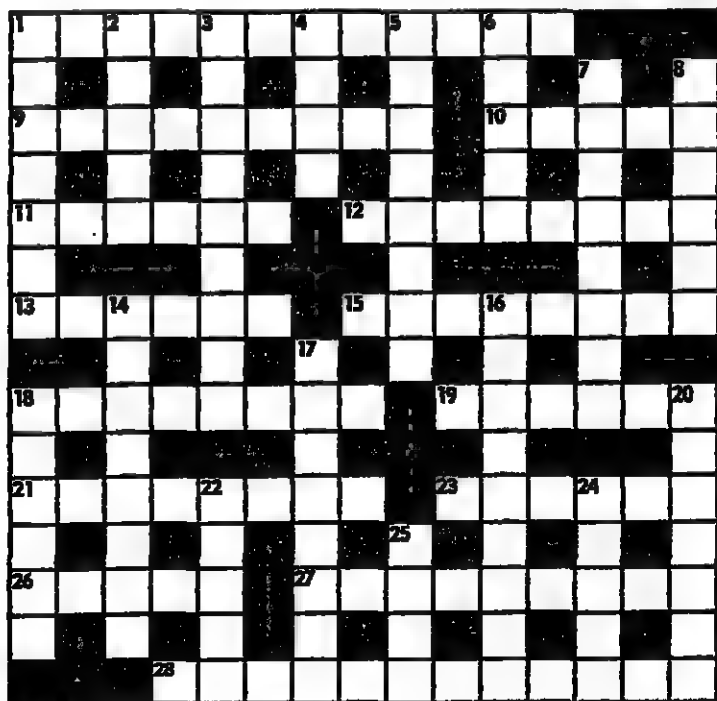
A five-point plan put forward by Mr Birt, who is also the BBC's editor-in-chief, specified:

- A revamped Press Council with wider authority and new powers, including the right to levy "substantial fines" on newspapers for persistent offences or failure to comply with rulings. All newspapers should enter into legally binding contracts to observe the Council's rulings;
- The setting up of a Council of the Media, made up of representatives from existing bodies like the Press Council, IBA, Cable Authority and the proposed Broadcasting Standards Council, which would discuss editorial policy, ethics and present a clear voice on issues like media law reform;

- An independent Ombudsman for each of the big newspapers and broadcasting organizations who could consider complaints on such grounds as inaccuracy, lapses of taste, and invasion of privacy - and set up their own investigations;
- Individual journalists striving for high standards, helped possibly by longer and more formal training;
- The introduction into newspapers of US-style "fact-checkers" whose job is to check facts in submitted articles or programmes. A fact-checker will be appointed at BBC TV news this autumn.

Mr Birt said: "The media, if they chose, could put their house in order. They should work towards a greater sense of integrity."

THE TIMES CROSSWORD PUZZLE NO 17,637



ACROSS

- On motorway, certain about coming accident (13).
- Teach 150 in special sort of collage (9).
- Give up in pro game (5).
- City's side at sea in scoreless draw (6).
- Sounds like obscure Scots explorer in London area (4,4).
- Cut lumber (6).
- Her pronunciation's relevant (8).
- Something soothing spoken in castle (8).
- Do some stock-taking with odd result (6).
- Perfectly fit model of pacifism to follow (8).
- Main force in Troy, for example (6).
- Girl waits for its performance (5).
- Waste one on flight (9).
- First illustration shows face of building (12).

DOWN

- Spirits of a sort holding up party procedures (8).
- Painting becomes firm after a short time (5).
- Give two pounds, nothing more, to sculptor (9).
- Terrific ache in a head (4).
- Scorers mentally switching parts (8).
- Sounds like coarse fish (5).
- Player given an awful roasting (8).
- Inexperienced soldier that is attached to castle (6).
- Release, in a manner of speaking (8).
- Cheese that's demonstrated success in long run (9).
- A couple of boys in Essex town (8).
- Clothing articles dropped by Boadicea (6).
- Understanding contents of ten, in triplicate (7).
- Rebel who became US president (5).
- For audience, could be chaps making appearance (5).
- Endlessly on the go in Italian town (4).

WORD-WATCHING

A daily safari through the language jungle. Which of the possible definitions is correct?

By Philip Howard

- LEERUP**
a. An impatient ejaculation
b. A riding stool
c. A clodhopper
- LULUBUB**
a. A lollipop
b. The anamylis lily
c. A fair-breasted woman
- SNASH**
a. Fried mackerel tweeds
b. To bad-mouth
c. A clerical ribbon
- ANGINETTI**
a. An Italian sports car
b. Female putti
c. Mischief

Answers on page 18, column 1

Solution to Puzzle No 17,636

ACROSS
1. OVERTAKE
2. PACIFIST
3. TRAILOFF
4. SCOTLAND
5. LUMBER
6. CUT
7. SCOTLAND
8. CASTLE
9. STOCK
10. PACIFIST
11. TROY
12. BUILDING
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14. FLIGHT
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Pay for
teacher
may halve
classes

Members of the Association of School Teachers/Union of Women Teachers yesterday threatened to disrupt classes in a dispute over pay.

Delegates at its annual conference in Blackpool heavily in favour of a 10% pay rise, including industrial action - to raise their salaries.

A move to launch a new levy of members to the sustained industrial action was rejected.

Mr Martyn Wilson, north Hampshire school teacher, threatened a message to within education to which we are still determined as determined as before.

Mr Mick Mumford, north Hampshire school teacher, the public had failed to see problems in state education. "There are times when work", he said.

Mr Graham Terrell, member of the union's executive, said a recent EEC secondary school teacher in the European pay package.

Teachers in Denmark, many and Luxembourg being paid at least as much as their counterparts in Britain, he said.

Mr Gerry Lee, the treasurer, called Mr Ken Baker, Secretary of the

Call for unity

Education and Science "hypocritical bully" accused him of using education "as a vehicle to Downing Street".

He added: "While the teachers of other countries have folded their arms and gone away demanding the message has to be given to this conference that we not go away."

The teachers rejected to boycott marking the GCSE examination.

Delegates voted to continue the campaign secure fees for marking course work. There could be disruption this year because of new grade already drawn up by union's executive as part of bid to win extra pay.

The guidelines, which were sent to the union's members, must not affect the final stages of the GCSE and could result in up to two years.

Mr Fred Smith, secretary, said: "We must avoid committee members to disruption which targets pupils at the culmination of a course."

Mr Smith said that pupils must be allowed to log behind us from our own teachers. Mr Smith yesterday.

In a speech to teachers, he said the educational system of the nation would be increasingly important in improving the prospects.

PM

YESTERDAY

MANCHESTER

ON TODAY

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Executive Editor
David Brewerton

STOCK MARKET

FT 30 Share

1386.8 (+3.9)

FT-SE 100

1745.0 (+7.4)

Bargains

33189 (35662)

USM (Datastream)

144.72 (+0.41)

THE POUND

US dollar

1.7890 (-0.0005)

W German mark

3.1297 (-0.0005)

Trade-weighted

78.2 (-0.1)

Profits up

at London

Forfeiting

London Forfeiting, the international trade finance company which joined the USM in February, made profits before tax of £16.5 million in the year to December 31.

This was in line with the expectations stated in the company's prospectus issued in conjunction with its flotation, and represents an increase of more than 23 per cent on the previous year.

The shares rose 1p yesterday to 155p, which is 5p below the flotation offer price.

Earnings per share were 17p and the company intends to pay a dividend of not less than 6.5p a share for the current year.

Sun Alliance

profits drop

Sun Alliance Insurance Group made pretax profits in 1987 of £171.5 million against £180.4 million. British weather losses totalled a record £199 million against £39 million in 1986, with £128 million caused by the October hurricane. The total dividend was raised by 31.9 per cent to 31p.

Tempus, page 22

M6 profit dip

Pretax profits of M6 Cash and Carry, the USM-quoted wholesaler, fell from £1 million to £750,000 during 1987. A final dividend of 2.74p was declared, making a total of 3.8p (3.55p). However, the current year has started well.

SUMMARY

STOCK MARKETS

New York

Dow Jones 2034.98 (+37.47)

Tokyo

Nikkei Average 2851.17 (+196.82)

Hong Kong

Hang Seng 2556.56 (+12.39)

Australian Gen

All Ordinaries 246.9 (+5.2)

Sydney AO

All Ordinaries 1406.9 (+5.8)

Frankfurt

DAX-Index 1381.7 (+13.7)

General

FTSE 100 1745.0 (+7.4)

Paris CAC

CAC 3500 246.9 (+5.2)

Zurich S&P Gen

S&P 350 1406.9 (+5.8)

London

FT-30 Share 1386.8 (+3.9)

FT-100

1745.0 (+7.4)

FT Gold Mines

97.49 (-0.07)

FT Fixed Interest

92.49 (-0.07)

FT Govt Secs

90.93 (-0.1)

Recent News

Closing prices

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The challenge of investing a £152,000 windfall

By Maria Scott

Mrs Jennifer Chelley, winner of £152,000 in the Portfolio Accumulator competition, said yesterday she had not decided what to do with her windfall. She does not play the stock market and has no preferences about how she might invest her winnings.

There is no shortage of choice. Antique jewellery, fine English watercolours, property in the heart of London and shares in a leading high street bank were just some of the suggestions put forward by investment experts.

Mrs Chelley's priority is her two children, aged six and 11. The eldest is due to start at a private school in September, and covering the school fees was top of her list.

Mr Andrew Curtis, an assistant

Jennifer Chelley has won the Portfolio

Accumulator competition. *The Times*

asked several City experts to suggest

how she might use her winnings

tant director in the private

client section of National Westminster Bank's stock-broking offshoot, thinks that after spending some of her winnings on a good holiday, about £30,000 could be put into a lump sum annuity plan to pay school fees.

Mr Curtis says she ought to be able to provide for her children's education at top public schools from the ages of 13 to 18. That leaves roughly £120,000, about half of which, he believes, should go into a high interest deposit account.

But £30,000 could be split equally between a selection of gilts and shares in "first class UK companies". He includes Midland Bank in his list of companies to invest in because of Midland's "strong recovery prospects".

Mr William Ansell, an assistant director at Kleinwort Greaveson Investment Management, is also recom-

"I take the view that the markets could go lower," says Mr Curtis, "so I am adopting a cautious approach."

used to cover fees via a specially constructed insurance plan. For instance, a £10,000 lump sum investment starting in 1989 through a recognized school fees insurance scheme would secure £1,000 of fees a

Then, he would suggest 20 per cent go into gilts, 30 per cent into British equity-based unit trusts and 15 per cent into overseas unit trusts. The

remainder should go into cash awaiting investment.

A personal equity plan would sit well with the unit trust investments. Mr Ansell believes the tax advantages of PEPs make them attractive enough to be "essential" for the long-term investor.

The unit trusts should be high yielders. In volatile markets these are attractive because of their dividends.

Mr Fred Carr, deputy head of the investment management division of Capel Cure Myers, agrees that provision for school fees will be a priority.

He will not commit himself on how to invest the surplus either, pointing out that some people feel much happier putting their money into paintings or Chinese ceramics than stocks and shares.



Andrew Curtis: cautious approach to share buying



William Ansell: £20,000 for a rainy-day account



Fred Carr: providing for school fees a priority

mending investment in a plan to pay school fees. About £20,000 could go into the building society straight away "as rainy-day money" and to pay the first year's school fees and further money could be

used to cover fees via a specially constructed insurance plan. For instance, a £10,000 lump sum investment starting in 1989 through a recognized school fees insurance scheme would secure £1,000 of fees a

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Work clothes supplier dresses for success



Models of growth: John Prior said all areas had contributed to profit growth (Photograph: James Morgan)

Alexandra leaps 32% to £5.1m

Alexandra Workwear, the Bristol supplier of working clothes, reported a 32 per cent profit increase for the year to end-January to £5.1 million. This reflected a rise in profitability as the growth in sales to £40.7 million was a more modest 23 per cent.

Mr John Prior, now chief executive but to become chairman at the end of the financial year, reported that Alexandra's return on capital increased from 45 per cent to 48 per cent during the year and gearing fell from 28 per cent to 21 per cent.

A final dividend of 2.1p was declared making an annual total of 3.2p. Earnings per share rose 27 per cent to 10p. The shares remained unchanged yesterday at 157p.

Tempus, page 22

Kleinwort slips to £64.3m

A continuing poor performance in securities markets dragged down pretax profits at Kleinwort Benson Lonsdale, the merchant banking and securities group, by £14.5 million last year.

The group yesterday announced profits of £64.3 million, compared with £78.8 million, as securities operations turned in a loss for the year following severe settlement and management problems.

Kleinwort would not disclose the extent of the shortfall, although it includes a £7.5 million securities trading loss in the first half. The only profitable period of the year was the last three months despite the market crash.

Mr Jonathan Agnew, head of securities operations, said that the group had not made

substantial losses in the crash and British equities had traded profitably during this period. This was partly because Kleinwort did not make markets in second-line stocks which had fallen most sharply.

Mr Agnew added that Kleinwort's market share of the British equity business had risen. The group also maintained its share of the gilt-edged market at about 5 per cent.

He added that the securities settlement problems experienced by Kleinwort soon after Big Bang had now been resolved at a cost of less than the £10 million put aside for them.

Investment management operations, which had suffered from settlement problems earlier in the year, were hit by the crash, with funds under management falling by £2 billion to £8 billion and a consequent drop in fee income.

Other areas of the group however, continued to produce strong profits, including corporate finance which ended the year with record profits despite a slow start. Business had been strong shortly before the crash but had tailed off since then. Banking profits had also been good.

Mr David Peake, chairman of Kleinwort Benson, said that despite lower profits the group's strategy of integrating its operations was beginning to work successfully.

An unchanged dividend of 14p was announced.

Comment, page 23

Bank acts on
sterling as
reserves soar

By David Smith, Economics Correspondent

The Bank of England intervened successfully yesterday to hold down sterling, as figures showing a \$2.2 billion (£1.2 billion) rise in the official reserves last month were released.

The strong increase in the reserves underlined the extent of the upward pressure on sterling last month, before the decision was taken on March 4 to "uncap" sterling by removing the unofficial DM3 ceiling.

The figures suggest that had the Chancellor not been persuaded by the Bank and the Prime Minister to allow sterling to rise, the increase in the reserves last month would have comfortably exceeded the record \$6.7 billion rise of October last year.

Mr John Banham, the director general of the Confederation of British Industry, says today that companies may cancel investment plans if the pound's strength continues.

In an article in *The Times*, he says: "The experience of West Germany and Japan shows that a strong currency can be associated with a strong economy. But we cannot put the cart before the horse. The recovery of British industry is not yet secure."

"To invest, companies need both the incentive and the resources to do so," Mr Banham adds. "This will not be forthcoming unless the stability of the pound against

our major competitors is maintained."

The Bank's action to hold down sterling came as the pound was pushing at the DM3.14 level, amid market hopes that its strength could force a cut in base rates.

Dealers said that the Bank's selling of sterling, while not substantial, was highly visible.

The Bank of England appears to have increased the proportion of the reserves held in currencies other than the dollar. The March revaluation showed a \$2.2 billion rise in the value of non-dollar currencies. This varies with dollar performance. A year ago, after a bigger dollar fall, the revaluation was \$2 billion.

and had succeeded in temporarily taking the steam out of the pound.

"They clipped the pound's wings by intervening this morning," one senior London foreign exchange dealer said. "But the pound is still strong."

Dealers said that the Bank's action may have been to discourage further moves into sterling by foreign exchange operators, and appeared to be aimed at preventing the pound from gathering momentum for a push towards DM3.20.

The Bank's action also appeared to be aimed at showing that modest currency intervention will be used in preference to base rate cuts, as

long as there are worries about credit growth and inflation in the economy.

"The pound is quite likely to push up further," Mr Richard Jeffrey, director of economic research at Hoare Govett, the broker, said.

But officials indicated that prolonged, large-scale intervention will not be used to hold sterling below certain fixed points.

The pound closed more than half a pence down at DM3.1310, and slipped marginally to £1.8780. The sterling index edged down by 0.1 points to 78.2.

The reserves stood at \$47.52 billion (£25.22 billion) at the end of last month, compared with \$42.93 billion (£24.21 billion) at the end of February.

Of the increase, \$2.88 billion was due to the annual revaluation of gold and the other components of the reserves. Without the revaluation, the reserves would have stood at \$44.64 billion.

Britain's reserves are sufficient to cover nearly four months' imports. There was no borrowing under the exchange cover scheme last month, because of a change in the scheme announced in December. This removed the 1/2 per cent interest rate advantage of borrowing under the scheme and prevented borrowings of less than \$25 million under the scheme.

How business suffers, page 24

Koppers hedges
over Beazer bid

By Rodney Hobson

Koppers, the US aggregates company that is the target of a takeover bid by Beazer, has admitted that its financial advisers, First Boston and Dillon Reed and Co, are unable to declare the bid inadequate from a financial point of view.

Koppers has also admitted that its board is unable to take a position on the \$60 (£32) a share tender offer that Beazer is making through its subsidiary, BNS.

The US company said that at a meeting on Tuesday between Mr Charles Pullin, its chairman, and Mr Brian Beazer, the BNS chairman, neither man was prepared to

discuss much of mutual interest.

The information is contained in filings made by Koppers with the US Securities and Exchange Commission.

However, Koppers is not currently in talks on a sale and did not identify any parties.

The bid by BNS, which was formed by Beazer, Shearson Lehman Hutton Inc - with 46.1 per cent - and National Westminster Bank - with 4.9 per cent - values Koppers at \$1.7 billion.

Koppers has been opposing the BNS takeover bid. It said the board considered that alternatives could provide greater value.

Two other members of the council of management, including Professor Thomas Kempner, the chairman, became non-executive directors and shareholders of Tudor Street after the purchase of the Henley Centre.

Tudor Street changed its name to the Henley Centre and last week WPP announced it was buying the company for an initial £3 million - £2 million cash and £1 million in WPP shares. Further payments are contingent on Henley achieving certain profit targets.

The document critical of the sale

claims: "The private acquisition of the assets of a national charity (for the private gain of some individuals who were in a position of trust towards the charity) is absolutely unprecedented."

Mr Passey points out that the sale of the charity was carefully vetted and authorized by the Charity Commissioners, who even went so far as to insist on the district valuer checking on the price Tudor Street was paying for Henley's lease.

Moreover, he said the negotiations were conducted "very much at arm's length" and the members of the council of management who were also interested in the management buyout played no part on behalf of the charity.

"They were fenced off from representing the charity," he said. "The council was a very independent sort of body."

He said a very full and fair price was paid for the company, particularly in view of the fact that its principal assets were the employees who were buying it.

London move for
Standard & Poor

By Our Banking Correspondent

Standard & Poor's Corporation, the US credit rating agency, is moving its international operations to London.

Mr Edward Enamer, managing director in charge of international rating operations, is moving to London from New York as part of a move to increase European and other international business.

He said that London, as the heart of the international market place, was the logical place from which to expand S&P's business outside the US.

TEMPUS

Sun Alliance dispels clouds

Sun Alliance's higher than expected October storm losses of £128 million failed to dampen the shares which bounced 19p higher to 913p. The market has started to lick its lips over the potential profits boost this year, assuming hurricanes do not strike twice and in view of the abnormally mild winter weather in the first quarter.

Sun Alliance, in line with the other insurers, will be putting up household rates, probably by about 11 per cent. An increase was on the cards before the hurricane.

SA has no plans, however, to resume buying catastrophe reinsurance cover. Although it is out of pocket since it ceased buying reinsurance two years ago, with reinsurance rates rising it could be back in pocket in another couple of years.

Weather aside, the underlying trend in Britain was upwards with premium growth in the home division of 15 per cent. The underwriting loss on the motor account was reduced, particularly at the specialist Bradford-Pennine subsidiary. SA, unlike GRE, is not making promises to hold rates.

The US produced a strong turnaround from an underwriting loss of £7.1 million to a profit of £14.3 million, on premiums 18 per cent lower in sterling terms but 4 per cent higher in dollar terms. The overall exchange rate effect on the group was to reduce pretax profits by £22.7 million.

The New Jersey-based Chubb Corporation writes most of SA's American business and has clearly been chasing quality rather than quantity of business. Contrary to most insurers, SA reports

improved market conditions and higher profits in all property classes and marine and aviation accounts.

The stock market crash wiped out the gains of the first nine months of 1987, but no more than that. The solvency margin at the year end was 85 per cent against exactly 85 per cent at the end of 1986.

SA had prudently decided that equities were overpriced and had been channelling its cash flow into gilts and fixed-interest investments from the beginning of the year. It had no qualms about increasing its dividend by a handsome 31.9 per cent to 31p, which is still twice covered.

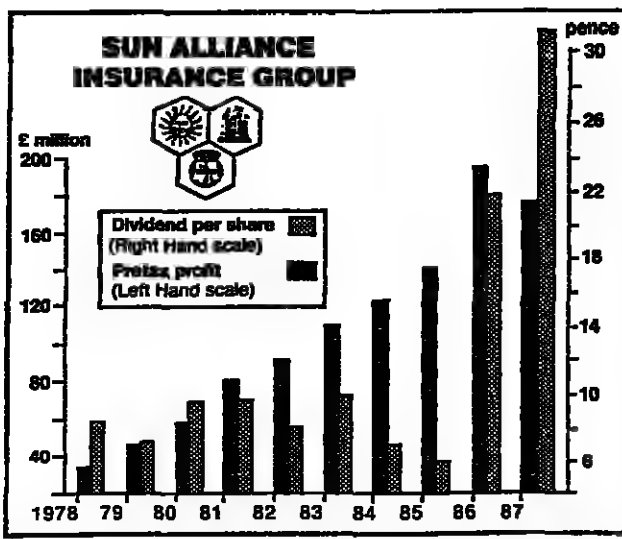
The yield at 4.6 per cent is somewhat less than other composites, but a further dividend increase of around 26 per cent is on the cards this year, taking the prospective yield to 5.7 per cent.

Wood Mackenzie, the stockbroker, is forecasting doubled profits of £350 million this year, giving a modest prospective p/e ratio of eight. SA's lower than average exposure to the US gives it good defensive qualities at a time of dollar weakness and uncertain American markets.

Alexandra Workwear

Mistaking a fellow customer for a member of staff is embarrassing but this should happen less if Alexandra Workwear continues to make inroads into the corporate uniform market.

The service industries are joining retailers in turning out staff in coordinated outfits while workwear for less



prominent industries are now jazzier and more flexible.

Alexandra Workwear owes its origins to the traditional workwear market, but is fast appreciating the opportunities in what is coyly called career wear. This niche represents about ten per cent of group sales but is a fast-growing area.

It is, apparently, hard to define the market although Alexandra is happy to claim a 25 per cent share of the traditional cake. This is based on the assumption that every-day 5 million people put on Alexandra Workwear outfits and that the market consists of 20 million garments. But Alexandra does not supply forces' uniforms, which are included in this figure.

The market appears to be growing but greater opportunities come from the changing mix to higher value items. Moreover, the group is gaining market share by providing customers with an efficient and comprehensive service

from a wide range of 11,000 stock items.

Two million catalogues are sent out each year to a million potential customers. This translates into 140,000 regular account customers.

The group should make over £6 million this year, giving earnings per share of approaching 12p. The management and strategy of the group is good, but the current rating - 13.2 times prospective earnings - is demanding, making the shares no more than a hold.

Blackwood Hodge

Blackwood Hodge, distributor of heavy machinery, was on the very brink of bankruptcy just five years ago. Galvanised by a £20 million loss in 1983, which very nearly brought the company to its knees, the management was restruct-

ured, financial controls tightened, peripheral businesses sold off, and a new strategy developed, a key plank of which was to break into the US market.

Historically, Blackwood Hodge's activities have been concentrated in the countries of the old British Empire, supplying developing countries with the heavy equipment for building dams, roads, and mines. But rising oil prices in the late 1970s put paid to many a grandiose scheme, hence the need for new markets.

Consequently, the group has spent nearly £50 million on acquisitions, four of which are in the US, and it also has ambitions to expand into India and Latin America. But it still maintains its links with its Africa, where it is currently engaged in the supply of £12 million worth of equipment to the Ivory Coast.

As the demand for heavy equipment has waned in favour of smaller machinery, Blackwood Hodge has changed its product profile to suit. It has also taken to the American marketing method of "rental with an option to purchase" with success.

The group should make £15.5 million pretax this year, giving a prospective multiple of about 7.5. The low rating reflects the cyclical nature of the construction business, rather than Blackwood Hodge's strengths, especially its new found flexibility. More seriously for Blackwood Hodge, it hampers its ability to make a much needed UK acquisition - it has unrelieved advance corporation tax on its UK dividends - unless it can use its tax losses to reduce dilution.

STOCK MARKET

Even bulls are puzzled as Bond calls for another round of Allied

Hopes of a bid for Allied-Lyons, the food and drinks group, were revived yesterday after news that Mr Alan Bond, the Australian entrepreneur, is continuing to take more than a passing interest in the shares.

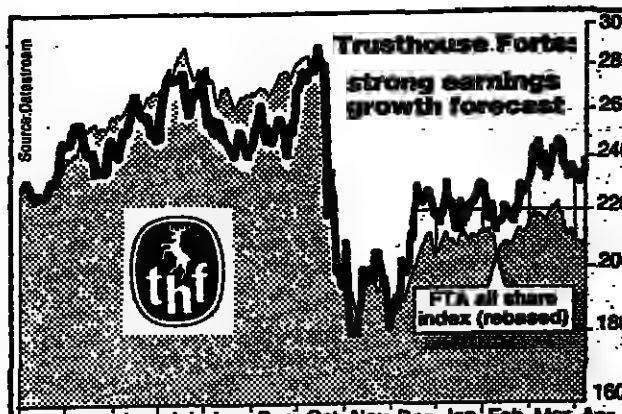
His company, Bond Corporation, which brews Castlemain XXXX, has been busy topping up its holding in Allied to 51.17 million shares, or 7 per cent, worth an estimated £200 million.

At the previous last count, it held 6.3 per cent of the equity. Mr Bond clearly believes that Allied is a good investment with its diversity of interests. But his decision to plough so much money into the venture must be puzzling even the most ardent of bulls. There is no doubt that Allied is aware of the threat of a bid from Mr Bond and has been bolstering its defences.

This year, it bought the outstanding holding in Hiram Walker, the North American distiller. Despite the weakness of the dollar, the shares have made a strong recovery in recent weeks and are continuing to edge towards their peak of 421p achieved before the crash. But the shares ended 1p lower at 380p yesterday.

Meanwhile, the rest of the lower interest rates saw the rest of the equity market mark the first day of the new financial year with a strong rally. Strong performances overnight on both New York and Tokyo bolstered sentiment.

Dealers reported a confident start to trading as the



steady trickle of sellers wishing to balance their books ahead of the financial year-end dried up. They were replaced with a few cheap

Savory Mills, the broker, has upgraded its profit estimates for Viroplant, the plant hire manufacturer, following its US acquisition. It is now looking for pretax profits of £8.5 million for the year to March 1989. It has forecast a final figure of £6.4 million for the year just ended.

Meanwhile, THF continues to trade well on all fronts and should produce better-than-average earnings growth during the next few years. To back this, THF boasts a strong balance sheet and enjoys good asset backing, helped by its impressive portfolio of freehold and long lease properties.

BZW has decided to upgrade its profits forecast for 1989 by £10 million to £240 million and calculates that the shares have "good, long-term potential." It is recommending them as a buy to clients.

Rival Kleinwort Greaveson, which recently found itself in

Government securities remained dull despite the prospect of an early cut in interest rates with losses stretching to 54.

Kwik Save Discount, the food retailer, ended the day 2p firmer at 344p following renewed whispers that Dairy Farm International, the Hong Kong dairy products group, had been topping up its holding. Last year, it bought a near 25 per cent stake in Kwik Save after which board representation was obtained by both groups. Dairy Farm can continue adding to its holding until it reaches 30 per cent when a full bid will automatically be triggered. But it has already given assurances that it will not launch a full bid until April next year - unless another bidder appears on the scene, or it obtains permission from the Kwik Save board.

Mr Bill Postlethwaite, the managing director of Kwik Save, said he had no knowledge of Dairy Farm increasing its holding.

Trusthouse Forte, the hotel

hot water over comments it made, about Savory Hotel Group, also remains a big fan of THF. It says that the shares continue to head its list of recommendations.

Better late than never for Cable and Wireless, up 9p at 340p, following a recommendation this week from County NatWest, the broker, which remains a big bull of the shares despite their recent dull performance.

County says that Cable and Wireless has been hit by the weakness of the dollar but hopefully its impact will become less as profits continue to flow through from Mercury.

Michael Clark

Alpha Stocks

Vol '000	Vol '000	Vol '000	Vol '000
ADT 1,791	Cash 936	Laporte 787	Poyser 1,228
Abbey 2,182	CU 1,736	LAG 1,671	Salisbury 1,673
Ad-Lyons 845	Gina Gold 162	Lloyds 445	Salisbury 488
Amcor 794	Cookson 1,641	Lorain 976	Sci & N 636
ASDA 944	Courtaulds 2,893	Lucas 938	Seares 6,319
AB Foods 73	Dalgety 1,178	Magnet 1,120	Seagrove 738
Amp 688	De 1,205	M&S 2,225	Shed 1,168
BAA 1,121	Dixons 1,610	Maxwell Cn 2,709	Smith & N 1,777
BET 1,970	ECC 383	MEPC 193	Smith WH 211
BAT 1,616	Ensign 387	Mead Son 931	STC 9,728
Bayer 1,671	Ferrari 1,504	Michael 1,426	Stan Chart 923
Bass 807	Fisons 895	NatWest 779	Stewart 730
Beecham 1,492	Gen Acc 701	Nest 2,200	Sun Alliance 712
Benson 1,191	GECC 9,321	Nip Food 2,400	S & M 1,007
Bever 151	Glen 1,803	PSO 761	Tawm 126
BICC 1,318	Glaxo 678	Pearl 188	Tate & Lyle 2,388
Blue Arrow 2,491	Grain 1,743	Person 465	TSC 2,135
Blue Circle 416	Grand Met 1,425	Pillington 2,100	Tesco 1,096
BOC 1,587	GUW A 108	Plessey 2,200	Thorn EM 1,008
Bosch 633	GRE 108	Prudential 1,400	Triglav 1,319
BPA 652	GKN 412	Real 3,142	Unilever 1,277
BR Aero 1,274	Guinness 406	Rik Hovis 641	Unilever 2,122
BR Airways 1,735	Hamm A 432	Rank 225	Unilever 429
Br Crane 594	Harcos 8517	RMC 116	Unilever 710
Br Gas 6,580	Hawker 150	Redcar 508	Unilever 304
Br Patrol 2,486	Hedder 1,743	Road 799	Unilever 480
Br Telecom 3,324	ICI 1,134	Road 808	Unilever 698
Bristol 21	ICI 1,198	RMC Gp 305	Unilever 473
Bunzl 1,875	Inchcape 98	RTZ 417	Williams 2,455
Burns 325	Jaguar 1,243	S-Royce 4,176	Wills 408
Burton 233	Lazmo 1,252	Robson B 534	Wimpy G 941
C&W 3,972	Lend Lease 388	Rover 1,411	Woodward 2,345
Cadbury 1,716	Lend Sec 614	Royal Bank 536	Woolworth 2,345

Lloyds Bank Mortgage Rate.

With effect from Thursday 7 April 1988, our Mortgage Rate will be reduced from 10.5% p.a. to 10% p.a. APR 10.5%. This rate will apply to new borrowers from 7 April 1988 and to existing borrowers from 3 May 1988.

*The APR shown is typical of loans for 25 years.



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(ACQUISITIONS MONTHLY JANUARY 1988)



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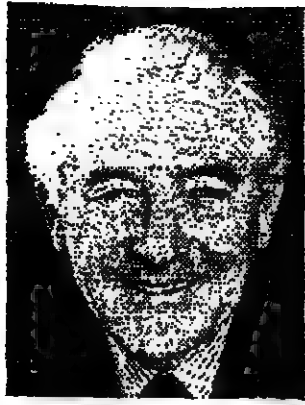
Newman profits surprise with 63% jump to £9.1m

By Alison Eadie

Newman Industries, the engineering and assembly systems group in which Slater holds a 28 per cent stake, beat expectations with pretax profits of £9.1 million in the year to end-December, a rise of 63 per cent.

Turnover fell by 14 per cent to £76.3 million after the disposal of non-core businesses. The Avdel core business increased sales by 10.4 per cent to £72.4 million and maintained margins despite the strength of sterling. Currency factors reduced sales by £750,000.

Earnings a share rose 105 per cent, aided by a fall in the tax rate to 34 per cent from 41 per cent. The total dividend



Mr Nigel McLean, the chairman, said that after a long and difficult period of reconstruction the company could now provide adequate profits to ensure long-term development.

The divestment programme has been completed and Newman stands to recoup about £4 million from land disposals this year. The money will be used to bring down borrowings, with the goal of lowering gearing to 60 per cent in the medium term. Interest costs fell by 26 per cent last year to £2 million.

Newman, which plans to change its name to Avdel, is looking for acquisitions. Mr John Marley, the chief executive, said: "We would like to

increase our aerospace operations in North America and we see the current weakness of the dollar as a buying opportunity."

Newman has budgeted for an exchange rate of \$2 to the pound this year and intends to step up American production and export semi-finished products to Britain.

Higher-than-expected Far Eastern sales in the second half helped boost the Far East's proportion of group turnover to nearly 20 per cent. Japan accounted for 12 per cent of sales.

With a return on capital employed of more than 30 per cent, Newman reckons it is in good shape to resist a takeover bid from Slater were it to materialize.

Switch for price index put off

By David Smith

Economics Correspondent

The Department of Employment has increased the weighting of housing, alcohol and leisure goods in the calculation of the retail price index, in line with new information about typical spending patterns.

But more substantial changes in the RPI — to include new car prices and financial services — have been postponed until next year at the earliest.

Food, at 16.3 per cent, has the biggest weight in the RPI, down from 16.7 per cent, followed by housing with 16 per cent (15.7), motor vehicle expenditure with 13.2 per cent (12.7) and alcoholic drink with 7.8 per cent (7.6). Leisure goods stand at 5 per cent (4.7).

The new weights are contained in the April *Employment Gazette*, published yesterday. The *Gazette* also records that, while the overall increase in retail prices during last year was the lowest since 1967, there were wide variations in price changes among different spending categories.

Compared with an increase in the RPI of 3.3 per cent between January 1987 and January 1988, there was a 22 per cent rise in motor insurance premiums, an 8.6 per cent fall in coffee prices and a 4.5 per cent drop in gas charges.

Food prices rose by 2.9 per cent, while the cost of housing expenditure fell by 1.7 per cent. Overall motor costs rose by 5.1 per cent.

Tootal sells two offshoots in £3m deal

By Our City Staff

Tootal Group is selling two of its companies — Bradgate Textiles and Jenham Jersey Fabrics — for about £3 million.

The buyer is Melton Medes, a privately-owned group with interests ranging from carpets and fabrics to engineering and paper-making. Melton has an annual turnover of more than £90 million.

Mr Geoffrey Maddrell, Tootal's chief executive, says the two companies being sold no longer form part of the mainstream strategic businesses of Tootal.

Their combined sales totalled £6.7 million on net assets of £2.85 million in the year to January 31.

Bradgate makes secondary coverings for domestic and passenger car seats, and household textile products.

COMMENT Disclosure challenge for merchant banks

Merchant banks will not be able to get away with partial disclosure of accounts for too much longer. An EEC directive requires full disclosure at least by 1992, but British authorities are likely to insist on it by as early as 1990. That, however, does not help investors here and now. The problem is greater than ever with modern merchant banking operations embracing a wider complex of businesses than ever before.

Kleinwort Benson Lonsdale's results, therefore, elicited the usual resigned response from the stock market. Profits were down £14.5 million, but that was expected so the shares did not suffer. Securities losses were the cause, but no one can say exactly what they were. Meanwhile, corporate finance profits were slightly up — but up compared to what? And how important are banking profits in the whole picture?

It is at least obvious that Kleinwort has suffered heavily in its securities operation — probably more heavily than Morgan Grenfell or SG Warburg. Retrenchment earlier in the year probably saved it during the crash because its exposure to vulnerable stock was small.

It is too early to say if the better fourth-quarter performance presages an underlying improvement in securities operations although the target of a 30

per cent return on investment must still be a long way off. Yet Kleinwort's recent heavy recruitment of British equity analysts suggests a new-found self-confidence.

In other areas, the group seems to have done at least as well as its competitors. While Morgan's results suggested a certain malaise across all businesses, Kleinwort's corporate finance business is growing healthily. High-profile deals like Electricity privatization and Abbey National's conversion to plc status can only do it good.

But the most encouraging feature of an unencouraging year was the management shake-up. Kleinwort now does genuinely appear to have a management committed to using its different businesses in an effectively integrated manner. The securities side is no longer the unwanted ugly duckling of the group.

Indicative of the new approach, the merchant bank's finance officer, Robin Rickwood, is stepping aside this month. Kenneth Morton, who used to run the group finances of Reed International, will take over the new post of finance director for the whole Kleinwort group. Perhaps he will see the need for greater disclosure.

Under siege at M&G

If the Government means what it says endlessly about its belief in free markets, then some weighty, difficult and unprecedented decisions should be taken about our leading unit trust group, M&G.

To use a phrase much beloved of the City's equivalent of football hooligans, M&G is currently "in play." To such characters, who share with soccer's boot boys, a belief in self-gratification at whatever consequence, this is good news. It means that there is money to be made as one or more investor destabilizes the target company's share register, pushing out the long-term holders and replacing them with arbitrageurs or short-term speculators. Eventually, the pinnacle of achievement in this essentially amoral pursuit is to be still there when the music stops and the takeover bid arrives.

On many occasions, this darker side of the face the City likes to present to the world is a small part of takeover activity undertaken genuinely with the aim of achieving beneficial industrial objectives. At other times, and who can forget the takeover boom that ended shortly after the Guinness deal, the transactions become an end in themselves — a method of making money for investment professionals and their customers with little or no convincing industrial logic.

The authorities in Whitehall and the City which are charged with respon-

sibility for regulating takeover activity have since 1979 rightly adopted a light grasp on the reins. Simple and simple-minded restrictions on the free workings of markets have a perverse way of producing damage rather than improvement. Occasionally, however, a situation arises when the arguments for official intervention outweigh the objections. The M&G situation is one.

For some time now, the Australian entrepreneur, Mr Alan Bond, has been noisily building up a holding in M&G now said to be about 10 per cent. It looks like a stalking operation designed to produce a white knight bid or dealing profits for Mr Bond. The problem is that M&G is no ordinary company.

It is the repository of some £4.5 billion of small savers' cash, invested on behalf of perhaps 750,000 individuals. M&G's portfolio bulges with key shareholdings in perhaps 200 leading British companies. Its portfolio reads like some dream mail-order catalogue designed for corporate raiders. In the wrong hands this storehouse of trust and treasure could be used to inflict a great deal of harm on corporate Britain. And control of this £4.5 billion of shares is available, according to current stock market values, for about £200 million. It is surely time that Lord Young asked the Office of Fair Trading to take a look.

Persimmon to raise £17m in cash call

By Alexandra Jackson

Persimmon, the fast-growing, York-based housebuilder, is raising £17 million, net of expenses, in a one-for-five rights issue at 140p. This was accompanied by a forecast of a 1988 profits jump of at least 60 per cent to a minimum of £20 million.

Brokers' forecasts had expected Persimmon to make about £18.5 million in 1988. The market received the news well and marked the shares up by 3p to 167p.

Mr Duncan Davidson, the chairman, said: "We are not looking at this as a de-gearing exercise but as part of our future plans to develop the business."

"We have 12 operating subsidiaries covering the country and want to be able to give them the backing to take suitable opportunities as they present themselves. We have looked at acquisitions but believe that we can use money much more effectively to grow organically."

Mr Davidson said that the group had already secured 1,400 sales for the current year and is expected to have sold over 2,000 units by the year-end.

At the end of 1987, Persimmon had a land bank of 9,000 plots and a gearing ratio of 53 per cent.

The group's profits have grown from £3.4 million in 1985 to £12.6 million last year.

The directors are forecasting a dividend for 1988 of at least 3p a share compared with 2.25p in 1987.

Five-year plan calls on Japan to boost imports

From David Watts, Tokyo

A government advisory panel has revealed the outline of a five-year economic plan which urges Japan to make more of a contribution to the global economy by increasing imports and economic assistance, and personal and cultural exchanges with the rest of the world.

The plan, drawn up by the Economic Policy Council, will be submitted to Mr Noboru Takeshita, the Prime Minister, in May ready for the summit of the Western industrialized countries, in Toronto, in June.

The plan, for 1988-92, will be the basis of the country's medium-term economic planning. It covers a transitional period for the transformation of the international trade regime from an era of trade imbalances, incipient protection-

ism and rising debts in developing countries into a more stable one.

It calls for Japan to speed up the change from an export-oriented economy to one more dependent on domestic demand.

To achieve that goal Japan should allow greater access to its market for foreign goods and services by removing or lowering import tariffs on agricultural products among other things, said the plan. Japan should also further simplify certification and standardization procedures for imports while increasing manufacturing imports.

Recommendations further measures to ease tensions, particularly with Britain, over foreign liquor imports, the plan suggested that regulatory measures applied to large-

scale retailers and liquor dealers be eased to achieve fairer competition in the expectation that would create further demand for cheaper imports.

Emphasizing the need for more economic assistance to developing countries the plan criticizes the small percentage of GNP taken up by Overseas Development Aid.

Although Japan stood second only to the United States on the gross amount of ODA offered in 1986, the percentage stood at only 0.29 per cent to place Japan 15th on the world scale of the Development Assistance Committee. The plan urges the Takeshita cabinet to set a specific goal for ODA. The Nakasone government proposed that Japan double its ODA by 1990 from the 1985 level of \$3.8 billion (£2.02 billion).

Abbey's £10.5m for Aids

By Vivien Goldsmith

Abbey Life, Britain's second largest unit-linked life company, has increased its final dividend by 17 per cent to 10.25p after announcing a 24 per cent increase in its surplus in 1987 to £48 million.

The company is setting aside £10.5 million to meet Aids-related claims, as an exceptional item. Mr David Beggaley, Abbey Life's finance director, said this sum was to cover policies written before 1982. Those written after 1982 have provisions for increasing the charges to take account of death rates outpacing predictions.

Abbey Life increased its sales force last year by 500 and now has 3,200 associates selling its products. Many independent advisers decided to become tied agents when faced with the massive complications and restrictions of the Financial Services Act.

Last year the selling emphasis was on Living Assurance, a life policy which pays out if the policy holder gets cancer or a life-threatening heart condition. This policy was pioneered by Abbey Life and accounted for 10 per cent of its business last year. Pensions made up 30 per cent of its

business and the sales force is expected to make a big effort to sell personal pensions later this year.

Abbey Life began to write its own mortgage business 18 months ago using wholesale finance. This now accounts for 16 per cent of its business.

New single premiums, including unit trusts, rose in 1987 by 26 per cent to £262.5 million and new regular premiums rose by 17 per cent to £93.1 million. Abbey Life's after-tax results were boosted by a pensions holiday which improved performance by £1.4 million.

WPP wins injunction against former staff

By Rosemary Unsworth

WPP, the marketing services group headed by Mr Martin Sorrell, has won an injunction in a New York court against two former employees of Lord Geller Federico Einstein, its US advertising agency, who left to form a new business.

"WPP acquired the US agency as part of the takeover of J Walter Thompson."

Mr Richard Lord and Mr Arthur Einstein have been enjoined from soliciting or accepting, indirectly or di-

Ruberoid placing to fund Norwich stake

By Colin Campbell

Ruberoid, the diversified building products group, is making an £8.9 million acquisition to take its stake in Norwich Cornuform Board to 97.5 per cent, funded via a vendor placing of 6.68 million shares at 134p each.

There will be a clawback provision on the basis of one new share for every 6.5333 held to ordinary shareholders, whose approval is necessary because of the deal's relative size.

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FORGING NEW FRONTIERS IN TELECOMMUNICATIONS

Baring Wall St assets

Even Playboy must have been surprised at the response to its plans last month for a women-of-Wall-Street pictorial, offering anything from \$200 to \$2,500 for those women brokers willing to bare all. Almost 100 women have offered to reveal their assets in an early autumn edition of *Playboy*, says managing photo editor Jeff Cohen. Just how cramped some women feel in the dealing rooms is highlighted by Dumont "Dusty" Billings, a New York broker and ex-model, aged 38, who sees the *Playboy* spread as a way to "show the guys that, see, I'm a girl. A lot of it is a secret fantasy I've had to show the guys I can do it. I do talk shows and stuff on TV... I like showing myself off." Her husband, clearly less keen on the idea, has banned "Dusty" from going for the \$2,500 jackpot if she is chosen to perform. Fellow aspirant, Robin Mornello, a mother of two, aged 25, clearly finds studying to be a broker a bit of a grind and reckons that posing for *Playboy* could launch her on to a modelling career. "There's nothing to be ashamed of if you've got a good body," she purrs. Cohen told me yesterday that plans are already in hand to plug the special edition. "There'll be an autograph session and the girls will give some stock tips," Cohen, being a broad-minded chap, is reluctant to interpret Wall Street too narrowly. "If there is a young lady in the City who wants to take part, we'd certainly consider her."

THE TIMES CITY DIARY

Fly me to McMoon

Spreading like a forest blaze, McDonald's yesterday opened its 10,000th restaurant, this time in Dale City, Virginia, capping a decade-long advance in which the hamburger chain has opened a new store somewhere in the world every 17 hours. McDonald's took in \$5 billion last year from the 49 countries it has colonized, despite the product's acquired taste. Since Ray Kroc opened his first counter in Des Plaines, Illinois, in 1955, McDonald's has served 65 billion hamburgers. If laid end to end, says McDonald's helpfully, these would stretch from the earth to the moon and back 16 times. I knew they could not be meant for eating.

Ogden's way

Life can be tough at the top. Computer wizard Peter Ogden, a former managing director of US securities house Morgan Stanley — where he is still retained as a consultant — has, I hear, been having problems with his latest executive toy. Ogden, who now

spends his time running Computacenter, the computer business he founded shortly after leaving university, which will make him seriously rich when he eventually takes it public, bought himself a £78,000 Ferrari a couple of months ago to go with his £2.5 million house in Kensington's Upper Phillimore Gardens (figures correct at time of going to press). But instead of putting the Italian thoroughbred's top speed of 180 mph constantly to the test, Ogden found the finely-tuned machine was more usually broken down, much to the amusement of his teasing neighbours. After many weeks of agony and frustration, Ogden has, I am told, finally decided to call it a day. And he has now abandoned the vehicle on the forecourt of his local H&R Owen, returning to his Kensington pied-à-terre by bus. Attached to the windscreen of the abandoned car was apparently a hand-written note which read: "Please may I have my money back?"

Kapitan Bob

Readers of *Handelsblatt*, the West German financial daily, were not the only people surprised to learn that Robert Maxwell, the publisher, planned to move into the West German market soon and had arranged to hold exploratory talks with the Federal Cartel Office in West Berlin this week to start things moving. Maxwell — who is still licking his wounds after *The Age*, the Melbourne broadsheet, and Elsevier, the leading Dutch publisher, both cruelly and publicly rebuffed his advances — told the West German newspaper: "We are slowly making progress in West Germany and we will enter this market shortly. I will visit the Federal Cartel Office in Berlin this week to find out what is thought about us." But a spokesman for West Germany's anti-trust authorities said no date had been set for a visit by Maxwell, who is apparently keen to become involved in all Germany's media sectors from television to printing, newspapers and magazines. Maxwell is famous for the mysterious ways in which he moves. Although the interview was held in London, Maxwell spoke to the *Handelsblatt* reporter in German, one of the many languages in which he is fluent, thereby leaving his anxious aides to guess what wisdom their boss might be imparting to the waiting world. When informed of the article's contents, one aide gasped: "But he's not even going to West Germany this week!"

Joe Joseph

Bank gage te.

Thursday Mortgage Rate from 10.5% p.a. 0.5%* This rate borrowers from 13 May 1988.

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BUSINESS ROUNDUP

ERF to boost output as UK buys British

ERF, the independent Cheshire heavy truck maker, delivered a record 421 vehicles to British customers in March and aims to push production up from 2,983 vehicles in 1987 to 4,400 trucks a year within 12 months. Mr Peter Foden, the chairman, said: "Production in 1988 will be the highest we have ever achieved as the previous highest was just over 3,000 in the boom year of 1979."

The company is confident of raising its share of the above 16-tonne sector this year to 12.5 per cent compared with 8.1 per cent in 1987. Production was six vehicles a day when ERF launched the E model range two years ago. In 12 months output rose from seven a day to 17. Mr Foden said ERF was winning over customers from foreign trucks.

Eadie caution on profits

Eadie Holdings, the USM-listed wire manufacturer, has warned shareholders that profits in the year to end-December were expected to be lower than the £702,000 in 1986, due mainly to severe competition in the volume wire business. The sale of Eadie Brothers last year contributed to a substantial cash surplus at the year-end. Trading results in 1988 have been very encouraging, the company said. Results for 1987 will be announced in two weeks.

New chief for motor society

Mr Simon Foster, the former president of Dunlop France, has been appointed director of the Society of Motor Manufacturers and Traders. He succeeds Mr Anthony Fraser who has left to join Dietz, Fraser and Partners, the executive search company. Mr Foster, aged 48, spent 25 years with Dunlop, holding management positions in Malaysia, Indonesia and Zambia before taking over in France, and turning losses into profit over the past five years.

BET in £17.8m buy

BET, the industrial services group, is spending up to £17.8 million to buy Lorne Stewart Group, a privately-owned mechanical and electrical contractor. Lorne has branches in London, Stockport, Greater Manchester and Leeds, West Yorkshire, with a staff of more than 500.

It offers a range of specialist contracting services, including the installation and maintenance of heating, ventilation, air conditioning and electrical systems. BET, through its HAT Engineering subsidiary, operates in specialist contracting services and with Lorne will become one of the market leaders. An initial payment of £13.5 million cash will be topped up by a maximum of £4.3 million, depending on profits. The vendor will retain 6,000 BET shares.

Feltrim plans to raise £1m

Feltrim Mining, the mining exploration company headed by Mr Conner Haughey, hopes to raise up to £1 million in a share issue in London and Dublin next week. Mr Haughey, a son of Mr Charles Haughey, the prime minister of the Irish Republic, is managing director of the Dublin company, which plans to search for gold in Conemaugh, in the west of Ireland, as well as minerals in continental Europe, the US, Australia and Canada.

Erith £4.43m sets record

Erith, the Hertfordshire builders' merchant, has ridden the boom in the building materials market to raise its pretax profits from the previous record of £2.94 million to £4.43 million. Earnings for 1987 are 34 per cent higher at 7.41p per share, and the final dividend has been raised by 0.5p to 2p, making a total of 3p against 2.15p for 1986. Turnover of the group, which has outlets in the Home Counties, increased by 20 per cent to £71.4 million.

TV-am stake for sale

Beaverbrook Investments is to sell 5 per cent of the share capital of TV-am - just over a third of its holding - by an auction, conducted by Henry Ansbacher, the merchant bank. The sale will bring the stake below 10 per cent, as demanded by the Independent Broadcasting Authority after it was revealed the Beaverbrook holding was controlled by Saudi Arabian interests. Ansbacher is inviting bids by 3pm on Monday, with a view to signing a provisional sale contract by April 13. TV-am shares dropped 1p to 129p, valuing the shares to be sold at £4.2 million.

RECENT ISSUES

EQUITIES			
AMI Healthcare (215p)	255	River & Merc Am Inc	102
Archer (AJ) (130p)	160	Selektiva Aas	73 +2
Asac Nursing	141	Shafsbury (180p)	153
Auton Asia (85p)	101	Sharia McEwen (850p)	805 -5
Berry Star	183	Shorro	149 +9
Brit Pet P/P	142 +2	TGI (130p)	128 +1
CNR GP	98	TIP Europe	140 +2
Gardiner (DC)	98	Thon Higgs (80p)	83 +3
Holders Tech (140p)	143	Total Systems	86
Hughes (HT)	78	UK Paper (135p)	137 +1
ISA Int (80p)	110	Vesper Thony (160p)	188
Inshops (52p)	70		
Lon Forlaming (180p)	155 +1		
MTL Int New	80		
Nestor-BNA (75p)	80		
Norfolk House (100p)	106		
Penma Optical	50		
Picci	117 -2		
Resort Hotels (14p)	17		

SKF

Notice of Annual General Meeting

Notice is hereby given that the Annual General Meeting of Aktiebolaget SKF will be held at SKF Kristinedal, Byfogdegatan 4, Göteborg, at 3.30 p.m. on Thursday April 28, 1988.

Agenda

Ordinary general meeting business will be transacted in accordance with Swedish law and the Articles of Association.

Notice of Attendance

For the right to participate in the meeting, shareholders must be recorded in the shareholders' register kept by the Securities Register Centre (VPC AB) by Monday April 18 and must notify the Company before noon Monday April 25 of their intention to attend (Aktiebolaget SKF, S-415 50 Göteborg. Tel: +46-31-37 26 52), giving details of name, address, telephone and shareholding.

Payment of Dividends

The board recommends that shareholders with holdings in the register records on May 3 are entitled to receive dividends for 1987. If this date is accepted by the Annual General Meeting it is expected that the Securities Register Centre will send out notices of payment to recorded shareholders and listed depositaries on May 10, 1988.

To facilitate payment of dividends, shareholders who have changed address are recommended to inform Värdepapperscentralen VPC AB, S-171 18 Solna, well before May 3.

Proxy forms are available from: AB SKF, S-415 50 Göteborg, Sweden. Tel: +46-31-37 26 52 & 37 10 00

Göteborg, April 1988.

John Banham of the CBI argues that exchange rate stability is vital for UK growth

How the strong pound hits business

The first rule of management is: "If it ain't broke, don't fix it." This applies just as well to the management of the economy as to a company.

The relative stability of sterling against the mark until the beginning of March, moving in a narrow range - DM2.95-DM3.00 - for almost a year, was accompanied by low inflation; the highest rate of economic growth since 1973; rapid rises in manufacturing output, up by 5.5 per cent in 1987, and in manufacturing productivity, up by 7 per cent.

In the past month, this policy of sterling stability has been called into question. There is a strong perceived risk of inflation. Interest rates, which are set "so as to maintain downward pressure on inflation" were five percentage points higher than in West Germany and two percentage points more than in the United States.

The resulting strength of the pound is not helping British businesses to sell their products and services in intensely competitive world markets. Sterling has appreciated by 4.5 per cent in as many weeks. If this strength in the pound is sustained, manufacturers face either reduced sales because their competitors' prices are cheaper, or reduced profits if they attempt to hold their own

prices at a competitive level. For an exporter operating on a margin of 15 per cent, this means a reduction in profits by almost one-third.

This is not to say we are complacent about inflation. The Confederation of British Industry has always shared the view of both the Prime Minister and the Chancellor that the defeat of inflation must be paramount in government economic policy.

And we have continued to emphasize to member companies that wage increases must be paid for by improved productivity and performance. But the fear of resurgent inflation must be set in context: the retail price index has been at 3.3 per cent for two months running - its lowest level for well over a year; the Chancellor himself, in his Budget speech, forecast that inflation was unlikely to exceed 4 per cent this year; pay settlements in manufacturing are averaging about 5.5 per cent whereas productivity has increased over the past year by nearly 7 per cent.

True, earnings - after allowing for overtime and bonus payments - have increased by 8.5 per cent, but even this, when compared with the productivity, indicates only a small rise in factory gate prices.

Although the latest CBI



Not complacent: John Banham is keen to beat inflation

Industrial Trends Survey shows that both orders and output are continuing at a very high level, fears that the economy might be overheating are unlikely to be realized.

The continued severity of competition in home and export markets is reflected in a weakening of expectations of price increases. Both output and stock levels are keeping up with demand as companies invest to ensure they have sufficient capacity to meet orders.

Keeping the pound stable against a low-inflation currency such as the mark is, in itself, an anti-inflationary

discipline. It makes clear that increases in domestic costs relative to our competitors will not be accommodated by exchange rate depreciation.

This policy also gave business what it needed - sterling stability at a reasonably competitive rate, particularly against other European currencies. The CBI's survey of the impact of monetary policy on business, published last year, showed that companies wanted stable exchange rates even at the expense of more frequent interest rate changes.

This view also underlies the CBI's commitment to membership of the exchange rate

mechanism of the European Monetary System.

The breaching of the DM3 level has created uncertainty about whether this policy would continue. The experience of West Germany and Japan shows that a strong currency can be associated with a strong economy. But we cannot put the cart before the horse. The recovery of British industry is not yet secure.

First, there is a considerable investment gap - in training, research and development and new plant and equipment - between Britain and her leading competitors. The scale of the extra investment needed to match West Germany, for example, is considerable - in the order of £10 a household week.

Indeed, unless British companies are able to close this gap our competitiveness will be impaired, which could bring about exactly the decline in sterling that the Chancellor's anti-inflationary strategy is designed to avoid.

But to invest, companies need both the incentive and the resources to do so. This will not be forthcoming unless the stability of the pound against our leading competitors is maintained.

Secondly, British companies need to develop their export strategy to meet the

challenge of 1992 and the creation of the single European market. Penetrating new markets requires a significant investment of time and resources. Over the past few years British manufacturers have halted - and started to reverse - the decline in their share of world trade.

It will be a pity if the progress British industry has made over the past year to securing a long-term future in Europe is set back by the uncertainty created over the last month.

The answer to the maxim: "If it ain't broke, don't fix it", is, of course, that if you do not fix it, it will indeed break!

Interest rates are an effective and sensitive instrument in controlling the level of sterling against other currencies, but they are a relatively blunt and ineffective instrument when it comes to controlling inflation.

The danger of the present approach to exchange rates and interest rates is that the new-found confidence of British industry could crack first - and with it the chance of consolidating our excellent economic performance of the past year.

The author is director general of the Confederation of British Industry

Holmes à Court in TV selloff

From Christopher Morris Sydney

Mr Christopher Skase, a former financial journalist, yesterday purchased television stations in Adelaide and Perth in a deal worth Aus\$126 million (£49.4 million).

Mr Skase, owner of Australia's Channel 7 network, made the purchase from the Bell Group of Mr Robert Holmes à Court who is still trying to rescue his ailing company after the October crash.

Bell's profit on the sale was Aus\$86 million and the company has retained the right to buy back up to 15 per cent of the stations later.

Mr Skase now replaces Mr Alan Bond on the rival Channel 9 network as the owner of Australia's biggest commercial television empire. But his purchase puts him at odds with government regulations barring anyone from holding more than a 60 per cent level of ownership.

Since the Queensland businessman already has Channel 7 television stations in all of Australia's mainland states cities and nine regional stations in Queensland, New South Wales and Victoria, his potential audience is three-quarters of Australia's population of 16 million.

But he is not concerned that his 73 per cent of the audience is 13 per cent above the government's ceiling.

A sympathetic Communications Minister, Senator Gareth Evans, explained that the Government was forced to impose a 60 per cent limit because of the Opposition majority in the Senate.



Shop floor work: Professor Stephen Humble, director of the joint scheme

DTI boost for training

By Derek Harris, Industrial Editor

A drive to strengthen academic and industrial links is about to start. It is aimed at boosting the number of high-flyers at or near Master of Science and Master of Business Administration standard.

The chosen vehicle is a £13-million-a-year teaching company scheme run by the Science and Engineering Research Council (SERC) and the Department of Trade and Industry. It was launched in 1975 and since 1980 has expanded fourfold. It has about 300 programmes operating between companies and academic bodies such as universities and polytechnics.

About 240 companies and 70 academic bodies are in-

cluded. The companies include the General Electric Company (GEC), Lucas, the electrical and automotive parts group, and Rover, the car maker.

Now the scheme has been drawn into the DTI's enterprise initiative campaign with the aim of boosting it "substantially".

Professor Stephen Humble, has been appointed as director of the scheme. He said: "I would be disappointed if the scheme did not almost double in the next five years."

The scheme will give graduates looking at an industrial career "hands on" experience. Projects chosen will be relevant to a company. The

academic input would benefit the company as graduates work through a programme, typically lasting three years.

The scheme should take graduates to standards similar to those for an MSc degree.

Professor Humble believes that as the scheme gains more influence it will have a greater impact on the way higher education bodies respond to the needs of industry.

He will be seeking sponsorship from other government departments. There have been two public sector recruits, the Economic and Social Research Council and the Northern Ireland Department of Economic Development.

Employee share schemes given NAPF backing

By Colin Narborough

The National Association of Pension Funds has given its backing to employee share schemes as a way of fostering long-term ownership of companies, despite the dilution they cause to the pension funds' equity holdings.

In its first appraisal for four years, the NAPF seeks to promote longer-term investment and wider share ownership - goals it feels need reinforcing in the wake of the global stock market crash last October.

But it opposes moves to wind up share schemes in response to the market turbulence and is "disappointed" at the use of tax-efficient share schemes to give short-term benefits - a development whose future is unsure after the Budget.

The NAPF, meanwhile, sees profit-related pay, bonuses and other incentives as more appropriate short-term benefits for employees than share schemes with quick exercise rights.

The association upholds its

stand that 10 per cent of a company's ordinary share capital should be the maximum available for share schemes over a 10-year period. In any one year, the upper limit remains 5 per cent.

Mr John Brydon, the new NAPF chairman, made clear at the organization's conference last month that the policy review would not produce guidelines, but "general principles" intended to foster best practice among members. The ultimate decisions had to rest with the individual funds.

The principles now issued call for a performance-related incentive, based on the price when the option was issued, to be included in company share schemes.

Committees of non-executive directors are proposed as the best way of monitoring schemes, and increased disclosure in company reports of scheme details is also sought.

Companies are encouraged to use the NAPF principles as a yardstick against which other types of share schemes can be judged.

BP standing by to set North Sea lift record

By David Young, Energy Correspondent

British Petroleum is preparing to set a record in the British sector of the North Sea by making the heaviest-ever single lift in the British offshore industry.

Construction teams are standing by to install the topside structure on the Cleeton natural gas field off the Humber, using two heavy-lift barges to position a module weighing 5,300 tonnes in one lift.

The Cleeton field is part of the villages group of gas fields being developed by BP for connection to the British Gas

national grid in the early 1990s.

The other field in the area, the Ravenspurn, is also about to have its production platform topped out.

The topside of the Cleeton field has been built on Tyneside. However, the record could be short-lived. Topside equipment for the Conoco V field is due to be floated out this summer and this will certainly be heavier.

BP is to use the British Gas accommodation platform AV-1 during the building of the Cleeton platform.

BASE LENDING RATES

ABN	8.50%
Adair & Company	8.50%
BCCI	8.50%
Consolidated	8.50%
Co-operative Bank	8.50%
C. Hoare & Co	8.50%
Hong Kong & Shanghai	8.50%
Lloyds Bank	8.50%
Nat Westminster	8.50%
Royal Bank of Scotland	8.50%
TSB	8.50%
Citibank NA	8.50%

Bonded Laminates up

By Our City Staff

Bonded Laminates, producing 1987 figures on a merger accounting basis to take account of acquisitions and adjusting previous figures to an annual basis, shows pretax profits of £956,000 for the year ended December compared with £577,000 a year earlier.

The group went public last May after a placing of shares at 77p each.

The profit increase was achieved after writing off £123,000 start-up costs in the United States and latest fig-

SCOTTISH WIDOWS' FUND AND LIFE ASSURANCE SOCIETY

Notice is hereby given that the 174th Annual General Meeting of the Members of the Society will be held within the Head Office, 15 Dalkeith Road, Edinburgh, on Tuesday, the 3rd day of May 1988 at 2.30 pm for the following purposes:-

To consider the Accounts and Balance Sheets for the year ended 31st December 1987 and the Reports of the Directors and Auditors.

To elect Directors.

To appoint Auditors.

To fix the remuneration of Directors.

To pass, if thought fit, the following Resolution recommended to the Members by the Directors:

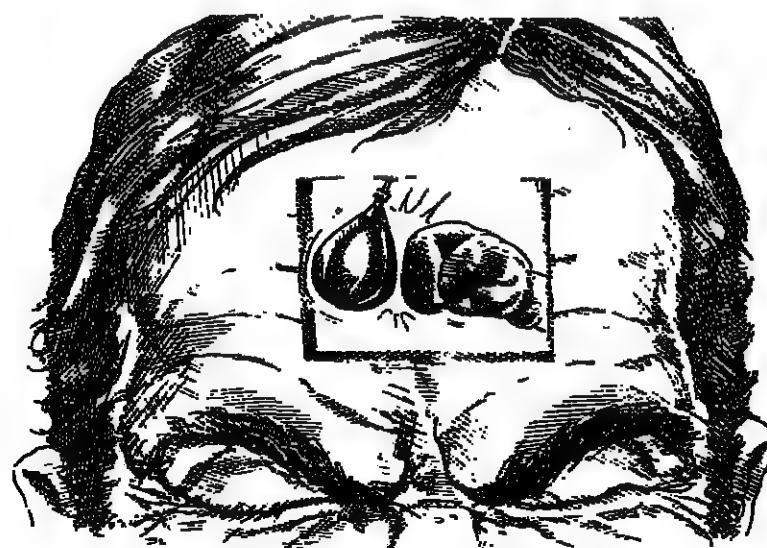
"That the remuneration of the Auditors for the current year be fixed by the Directors of the Society."

To transact any other ordinary business proper to an Annual General Meeting.

Forms of Proxy for the use of Members of the Society who are unable to be present at the Meeting, but who may wish to vote thereat, may be obtained on application to the undersigned. To be effective Proxies must reach the Society's Head Office not less than two clear working days before the time for holding the Meeting. A Proxy need not be a member of the Society.

C. M. CAVAYE
Managing Director
15 Dalkeith Road, Edinburgh EH16 5BU

5 April 1988



THUMPING HEADACHE? TRAMIL 500 WILL SOFTEN THE BLOWS.

In this fast and often furious world, the last thing you need is a headache.

But when you have, you need a strong solution. Take full strength Tramil 500, for instance.

Each capsule contains 500mg of paracetamol, an analgesic doctors prescribe. And it's gentle on your stomach.

It's fast-acting, too.

So it'll knock out your headache in no time.



WHEN THE PRESSURE'S ON, FULL-STRENGTH TRAMIL 500 LIFTS IT OFF.

Business

challenge of 1992 and the creation of the single European market. Penetrating new markets requires a significant investment of time and resources. Over the past few years British manufacturers have halted — and started to reverse — the decline in their share of world trade.

It will be a pity if the progress British industry has made over the past year to secure a long-term future in Europe is set back by the uncertainty created over the last month.

The answer to the maxim "if it ain't broke, don't fix it" is, of course, that if you do fix it, it will indeed break.

Interest rates are an effective and sensitive instrument in controlling the level of sterling against other currencies, but they are a relatively blunt and ineffective instrument when it comes to controlling inflation.

The danger of the present approach to exchange rates and interest rates is that the new-found confidence of British industry could crack from within if the chance of consolidating our excellent economic performance of the past year.

The author is director general of the Confederation of British Industry

Share backing

stand that 10 per cent of a company's ordinary share capital should be the minimum available for share schemes over a 10-year period. In any one year, the upper limit should be 5 per cent.

Mr John Brydon, the new NAFF chairman, made clear at the organization's conference last month that the policy review would not produce guidelines but "general principles" intended to lead to best practice among members. The chairman's comments led to a rest with the individual funds.

The principles now used by the individual funds are based on the idea that when a company is to be sold, the shareholders should be able to get a return on their investment.

Company directors are encouraged to use the NAFF principles as a guide to what other funds are doing.

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B. Energy Correspondent

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Saatchi loses \$70m account over ad

New York (Reuters) — RJR Nabisco Inc ended its 18-year domestic relationship with Saatchi and Saatchi DFS Inc because the agency produced a television advertisement announcing Northwest Airlines' smoking ban, according to a New York Times report. The newspaper was quoting an unidentified RJR Nabisco employee.

The problem arose over the agency's failure to notify RJR Nabisco in advance, the employee said.

The agency, a subsidiary of Saatchi & Saatchi Co of Britain, lost \$70 million (£37 million) to \$80 million a year of advertising for RJR Nabisco, the fourth largest US advertiser and a leading

manufacturer of food and tobacco products, the newspaper said.

Northwest swore all agency personnel to secrecy about the advertisement, hoping to get a lead on competitors by being the first to announce such a ban, the newspaper quoted a senior Saatchi & Saatchi executive as saying.

Announcing its decision, RJR Nabisco said it ended its relationship for domestic products of Nabisco Brands Inc and the products of Planters Life Savers Co after philosophical differences emerged.

It mentioned neither the airline commercial nor the value of its domestic contract.

TRADITIONAL OPTIONS

First Dealings Last Dealings Last Declaration For Settlement

Call Options were taken out on: S&P500 Contingent Trust, Equity & General, Glaxo, Halcin, Bristol Channel, Humberside, Waterford, J. Finlay, Avoca Gold, Scotland & Newcastle, Black & Leisure, B. Matthews, Bestwood.

LONDON TRADED OPTIONS

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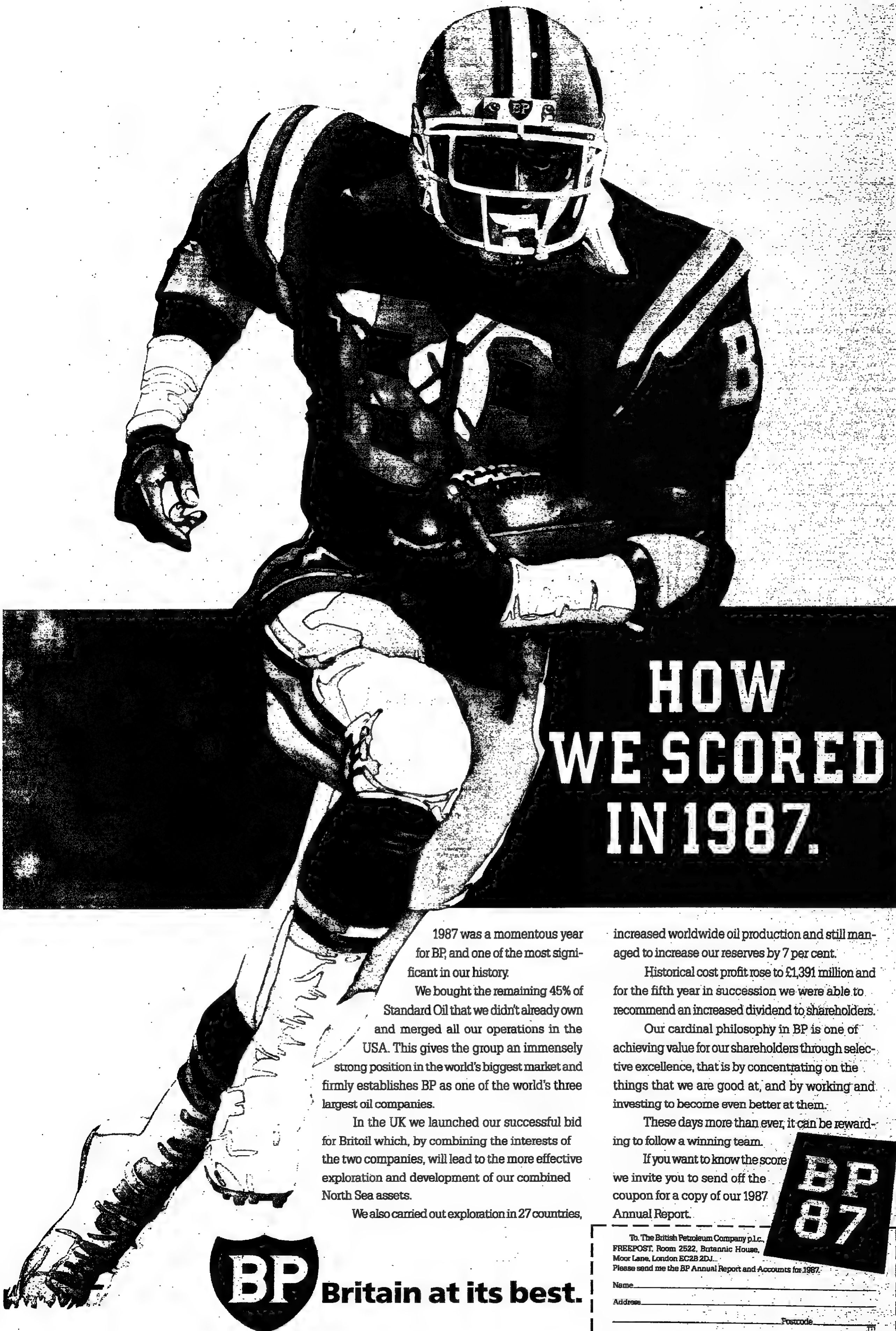
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HOW WE SCORED IN 1987.

1987 was a momentous year for BP, and one of the most significant in our history.

We bought the remaining 45% of Standard Oil that we didn't already own and merged all our operations in the USA. This gives the group an immensely strong position in the world's biggest market and firmly establishes BP as one of the world's three largest oil companies.

In the UK we launched our successful bid for Britoil which, by combining the interests of the two companies, will lead to the more effective exploration and development of our combined North Sea assets.

We also carried out exploration in 27 countries,

increased worldwide oil production and still managed to increase our reserves by 7 per cent.

Historical cost profit rose to £1,391 million and for the fifth year in succession we were able to recommend an increased dividend to shareholders.

Our cardinal philosophy in BP is one of achieving value for our shareholders through selective excellence, that is by concentrating on the things that we are good at, and by working and investing to become even better at them.

These days more than ever, it can be rewarding to follow a winning team.

If you want to know the score we invite you to send off the coupon for a copy of our 1987 Annual Report.

BP 87

To: The British Petroleum Company p.l.c., FREEPOST, Room 2522, Britannic House, Moor Lane, London EC2B 2DJ. Please send me the BP Annual Report and Accounts for 1987.

Name _____

Address _____

Postcode _____

BP Britain at its best.

Portfolio
PLUS NEW
Accumulation

These funds are managed by the following companies:

Fund Name	Manager	Investment Objective
1. Overseas	Investment	Overseas
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Please take into account minus signs

When the fund

Please make a note of the fund's performance for the week of the month of the year of the fund's performance.

BRITISH FUNDS

SHORTS (Under Five Years)

ONE TO FIFTEEN YEARS

OVER FIFTEEN YEARS

UNLIMITED

INDEX-LINKED

BANKS, DISCOUNT

th. (43) 2nd and 4th Wednesday of
th. (44) Quarterly. (45) 6th of month.
2nd Tuesday of month.

POLYMER LETTERS

FOREIGN EXCHANGE

6 mth: 8¹³₁₀-8¹⁶₁₀ 9 mth: 9-8% 12 mth: 9%-8% per cent. Reference rate March 1, 1988 to March 31, 1988. Scheme IV: 8.931 per cent.

High	Low	Close	Vol	Open	High
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Vol 396	Page 127.5-28.5	Age 126.5-130.0	Vol 57	Vol Pig-0 Cattle-0	* Estimated dead carcass weight
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GENERAL APPOINTMENTS

April 7, 1988

Corner-cutting employers seeking staff are encouraging cowboy recruitment methods, says Peter Underhill

More than 750 companies are engaged in recruitment in the UK. Many of them prosper because some employers inadvertently encourage undisciplined recruitment methods. But companies can run more effective, successful campaigns with an almost 100 per cent guarantee of success, and in so doing discourage the cowboy agencies.

Tell any successful executive that he is just "another product" and he will take umbrage. Yet, to hundreds of small recruitment companies, he is exactly that; to be packaged, sold and invoiced exactly as any other product with a profit margin.

Many employers are unwittingly encouraging and promoting this "supermarket" method of recruitment, and unless they put more emphasis on professional, ethical recruitment, the current laws on employment agencies will need to be tightened, either by the recruitment industry itself, or by the Government.

If a senior executive admitted to his board that he relied on Lady Luck to run his department, he would be called to account. Such executives are expected to possess sufficient experience and skill to achieve their own, and their employers', objectives. Why then do many companies allow executives to trust to luck in that most vital area in any company, its people? In doing so, they are encouraging a disturbing increase in question-

able recruiting methods. Companies are reluctant to call in a human resources consultant, even when their staff requirement has become urgent, seeing it as an unnecessary expense. An increasing practice is to "contact the agencies to see what they have". Such an ill-considered instruction ensures that many totally unsuitable cv's will tumble through the letter-box, requiring a considerable amount of time and resources to sort through.

Even worse, once these agencies learn that company X is willing to employ people from such "scattergun" approaches, unsolicited cv's will continue to arrive and, almost as quickly, continue to be consigned straight to the waste-paper basket. These will be of candidates "on the books" of an agency and looking for a new job, possibly because they have failed in the last one. The agency has to "sell" these candidates to a new employer, often without telling the candidate which companies his details have been sent to.

Statistically, one placement is made from 10 interviews out of every 550 cv's received, so this style of recruitment has become a volume numbers game which is, regrettably, on the increase.

The alternative, considerably more cost-effective, method illustrated below results, on average, in one placement from two interviews, with no useless cv's to sort through. The wasting of valuable executive time is eliminated.

The recruitment of staff cannot

Don't let Lady Luck have a say in who is right for the job

be undertaken as a background task, and certainly should not be left to Lady Luck. It deserves the fullest attention and should be given as much priority as any other part of the company's business. It rarely is.

The shortage of executive time is one of the main reasons for the recent explosive growth of recruitment consultancies, and a good one will shun the "send me what cv's you have" approach, and never sends out unsolicited cv's.

Employers should therefore build a relationship with a good consultancy who can gain a much better picture of a client's needs than is possible as a "visiting fireman". The consultant will understand more closely the business objectives, market strategies, and future plans. Only then can he begin to consider candidates who fit both the company's overall policies and the personalities they will work with.

Such an approach is statistically more likely to result in identifying, placing and keeping the right candidate and can only be achieved by client-oriented, rather than candidate-driven, consultancies.

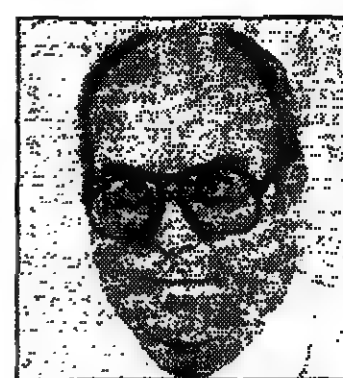
Once a staff requirement has been identified, an early meeting should be held with the consultant to draw up a comprehensive recruitment brief, detailing every aspect of the vacancy. Subsequently, the consultant from his knowledge of his specialist industry, may know a person who fits that brief exactly. If, and only if, this person can be satisfactorily screened against the recruitment brief, an interview can be arranged, and the position filled.

However, it will probably be more appropriate to undertake an advertising campaign, for example

in this General Appointments section of the newspaper.

Advertising is becoming an increasingly popular way of identifying the correct applicants for particular roles, up to and including managing directors. It has even overtaken "head-hunting" in a number of marketplaces.

The initial brief will have been tightly specified and the resulting advert will be written to gain maximum response from a particular profile of applicant. This gives the client and the consultant the greatest choice of well-qualified applicants who have expressed an interest in the particular position. And because all candidate contact will be made within a finite time, the assignment can be more closely controlled. Dates can be booked in good time in the busy executive's diary for interviewing short-listed candidates.



oughly well-briefed applicants. These candidates will invariably be more willing to accept an offer than if they had been "talked into" an interview with a company about whom they knew little, and who had responded to a mailshot cv from an "agency".

Once an assignment has been completed, the professional consultancy should then close the file and continue with the next one. They should not try to "sell" those unsuccessful respondents, gained through a client-financed advertisement, into other companies to boost profits. Otherwise, they too become nothing more than another "body-shop", and should be avoided. After all, would you like someone else's leftovers?

Undoubtedly, the secret of successful recruiting is the same as in any other area of industry, i.e. thorough preparation and groundwork. Using a reputable consultancy and building a close relationship will result in a structured approach to each requirement. Luck will play no part in finding the right person for each particular vacancy and, because the consultant is working on behalf of a client company, there is a more evenly balanced commitment on both sides which ensures a controlled, carefully monitored campaign. This will benefit the client, candidate and consultant.

The author is managing director of Luton-based Spitfire Recruitment, which specialises in senior executives, primarily in the computer-related industries.

APPOINTMENTS PHONE: 01-481 4481 - APPOINTMENTS PHONE: 01-481 4481



U.K. Sales Manager - PC Software

This is an exciting opportunity to join one of the UK's most successful PC software companies. Dealing only with major Corporates, we pride ourselves on the outstanding quality of our customer services and technical support. International expansion and continued rapid UK growth has resulted in the requirement for a UK Sales Manager.

Candidates for this position require:

1. demonstrable sales-management success in a rapidly changing and competitive environment.
2. experience of selling to the large corporate marketplace.
3. PC/Computer industry awareness (although candidates with outstanding performance in 1 and 2 will be considered).

International Software together with its US parent Corporate Software occupies an unrivalled position as the supplier of PC Software to large Corporations and as such offers exciting career opportunities to high achieving individuals.

Commensurate with this market leadership the position offers an attractive benefits package designed to attract the highest quality candidates including competitive basic salary, attractive commission structure and fully expensed executive car. Please reply, in confidence to:

The Managing Director, International Software Limited, 941 Great West Road, Brentford, Middlesex TW8 9DD, including a detailed cv, current salary and benefits.

THE EUROPEAN PARLIAMENT

is recruiting
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HEAD OF ITS LONDON INFORMATION OFFICE

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He/she, with a staff of 11, will project the Parliament to the British press and media and will provide the public with factual information on all aspects of its activities.

Principal requirements:

- proven track record in public relations or journalism;
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- thorough knowledge of English and at least one other Community language;
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Those interested should write to the European Parliament's Information Office, 2, Queen Anne's Gate, London SW1H 9AA or to the European Parliament's Recruitment Service, L-2929 LUXEMBOURG (please quote reference PE/41a/A) for further details and application forms.

Closing date for applications: 2 May 1988.

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Human Resources Consultancy

London Salary Neg + Car

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The human resources group forms part of the consultancy company and currently offers personnel and executive recruitment services to clients and other organisations. We are seeking to extend the range of services by appointing:

- ◆ A Pensions Consultant
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We seek graduates, with some commercial and consultancy experience, who have the ability to work on their own initiative in developing a market for their specialist skills, who respond to rewards being related to achievements.

Applicants should write in the first instance, in confidence, quoting reference 90549 and submitting CVs with salary details to:

Pannell Kerr Forster Associates
New Garden House
79 Hatton Garden
London EC1N 8JA

Pannell Kerr Forster Associates
MANAGEMENT CONSULTANTS

COMPANY SECRETARIAL ASSISTANT

CITY OF LONDON

SALARY NEGOTIABLE

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A Company Secretarial Assistant is required to support the professional Secretarial team of three, headed by the Group Secretary. Candidates should have experience of the range of work within a Company Secretarial department, must have meticulous attention to detail and be capable of good presentation of work for the Management and client company representatives.

Ideally candidates will come from a legal, accountancy or chartered secretarial environment. Experience, reliability and proven ability to produce detailed and accurate work are essential.

Applications and C.V.'s in writing to:

The Group Secretary
English & American Group Ltd.,
Three Quays, Tower Hill, London EC3R 6DS.

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Export Sales Manager

Blick Communications Ltd., part of the Blick plc Group, is one of the leading manufacturers of radio paging equipment, and its alphanumeric Datacall system has been acknowledged to be at the forefront of paging technology.

The recent expansion of the Sales Department has brought about the need for an Export Sales Manager to administer an international network of Datacall Distributors and several major UK accounts. The post involves system design, costing and quotation, and the management and motivation of stockists/distributors. Extensive travel both overseas and at home will be necessary, and knowledge of European languages will be a distinct advantage.

The successful applicant, aged between 25 and 45 years, will be based at the company's manufacturing unit in Exeter, Devon, and will be entitled to a basic salary of £14,000 per annum, a performance related commission and a 1.6 litre company car.

For further details, please write (including a full C.V.) to:

Andrew Samntson,
Sales Director,
Blick Communications Limited,
Signal House,
7 Bridford Road,
Marsh Barton,
Exeter EX2 8QX

Blick

FOREIGN AND COMMONWEALTH OFFICE

SENIOR RESEARCH OFFICER

ARMS CONTROL AND DISARMAMENT

... to join the Research Branch of the Diplomatic Service and to be responsible for conducting research into arms control and disarmament issues.

You should normally have a degree with 1st or Upper 2nd class honours (where divided) or a post-graduate degree in a relevant subject (eg strategic studies, political studies or international relations) and must have an informed interest in strategic (defence, arms control and disarmament) issues and foreign policy in general. A reading knowledge of a modern foreign European language is desirable.

You will be expected to familiarise yourself thoroughly with the

negotiating histories, provisions and compliance records of arms control agreements and to contribute as appropriate to the formulation of future policy.

Salary £13,080-£16,155. Starting salary according to qualifications and experience.

For further details and an application form (to be returned by 5 May 1988) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: G/7526.

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THE ASSOCIATION OF CORPORATE TREASURERS

PROGRAMME ASSISTANT

£9,000

We are looking for a competent administrator to work with the Programme Secretary in the running of the Association's busy conference programme. Keyboard skills are essential and the job will involve assisting at functions where necessary. Some experience in this area would be helpful.

Please send CV to

The Secretary General,
The Association of
Corporate Treasurers,
16 Park Crescent,
London, W1N 3PA.

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We are looking for an experienced, highly motivated, professional sales person to cover Northern Home Counties and London. This is a very exciting environment and the successful applicant will receive realistic first year earnings and an opportunity to earn more, plus car and a full range of benefits.

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To assist Works Manager in North London Co.

Qualifications: Chemistry degree or MBA Production Engineering. Experience: in small vessel production control an advantage.

A full personal motivation and an ability to take on your last is essential.

In return the Company are offering an attractive remuneration package plus a job with genuine opportunities for career advancement. Please Hugh Quarles on 01-834 6833 or forward CV to Plan Personnel 85 Buckingham Palace Rd London SW1W 0DJ

Commodity	Unit	Price	Commodity	Unit	Price
Gold	100g	325.00	Wheat	100kg	12.50
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Copper	100kg	2.50	Rice	100kg	10.00
Aluminium	100kg	1.50	Soybeans	100kg	9.00
Iron	100kg	0.80	Corn	100kg	8.00
Steel	100kg	0.60	Wheat	100kg	12.50
Coal	100kg	0.40	Barley	100kg	11.00
Oil	100kg	0.30	Rice	100kg	10.00
Gas	100kg	0.20	Soybeans	100kg	9.00
Electricity	100kg	0.10	Corn	100kg	8.00
Water	100kg	0.05	Wheat	100kg	12.50
Food	100kg	0.01	Barley	100kg	11.00
Textiles	100kg	0.02	Rice	100kg	10.00
Chemicals	100kg	0.03	Soybeans	100kg	9.00
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Minerals	100kg	0.05	Wheat	100kg	12.50
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Recreation	100kg	0.11	Barley	100kg	11.00
Religion	100kg	0.12	Rice	100kg	10.00
Art	100kg	0.13	Soybeans	100kg	9.00
Science	100kg	0.14	Corn	100kg	8.00
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Environment	100kg	0.16	Barley	100kg	11.00
Law	100kg	0.17	Rice	100kg	10.00
Medicine	100kg	0.18	Soybeans	100kg	9.00
Business	100kg	0.19	Corn	100kg	8.00
Politics	100kg	0.20	Wheat	100kg	12.50
Society	100kg	0.21	Barley	100kg	11.00
History	100kg	0.22	Rice	100kg	10.00
Geography	100kg	0.23	Soybeans	100kg	9.00
Mathematics	100kg	0.24	Corn	100kg	8.00
Physics	100kg	0.25	Wheat	100kg	12.50
Chemistry	100kg	0.26	Barley	100kg	11.00
Biology	100kg	0.27	Rice	100kg	10.00
Psychology	100kg	0.28	Soybeans	100kg	9.00
Sociology	100kg	0.29	Corn	100kg	8.00
Anthropology	100kg	0.30	Wheat	100kg	12.50
Archaeology	100kg	0.31	Barley	100kg	11.00
Linguistics	100kg	0.32	Rice	100kg	10.00
Philosophy	100kg	0.33	Soybeans	100kg	9.00
Theology	100kg	0.34	Corn	100kg	8.00
Law	100kg	0.35	Wheat	100kg	12.50
Medicine	100kg	0.36	Barley	100kg	11.00
Business	100kg	0.37	Rice	100kg	10.00
Politics	100kg	0.38	Soybeans	100kg	9.00
Society	100kg	0.39	Corn	100kg	8.00
History	100kg	0.40	Wheat	100kg	12.50
Geography	100kg	0.41	Barley	100kg	11.00
Mathematics	100kg	0.42	Rice	100kg	10.00
Physics	100kg	0.43	Soybeans	100kg	9.00
Chemistry	100kg	0.44	Corn	100kg	8.00
Biology	100kg	0.45	Wheat	100kg	12.50
Psychology	100kg	0.46	Barley	100kg	11.00
Sociology	100kg	0.47	Rice	100kg	10.00
Anthropology	100kg	0.48	Soybeans	100kg	9.00
Archaeology	100kg	0.49	Corn	100kg	8.00
Linguistics	100kg	0.50	Wheat	100kg	12.50
Philosophy	100kg	0.51	Barley	100kg	11.00
Theology	100kg	0.52	Rice	100kg	10.00
Law	100kg	0.53	Soybeans	100kg	9.00
Medicine	100kg	0.54	Corn	100kg	8.00
Business	100kg	0.55	Wheat	100kg	12.50
Politics	100kg	0.56	Barley	100kg	11.00
Society	100kg	0.57	Rice	100kg	10.00
History	100kg	0.58	Soybeans	100kg	9.00
Geography	100kg	0.59	Corn	100kg	8.00
Mathematics	100kg	0.60	Wheat	100kg	12.50
Physics	100kg	0.61	Barley	100kg	11.00
Chemistry	100kg	0.62	Rice	100kg	10.00
Biology	100kg	0.63	Soybeans	100kg	9.00
Psychology	100kg	0.64	Corn	100kg	8.00
Sociology	100kg	0.65	Wheat	100kg	12.50
Anthropology	100kg	0.66	Barley	100kg	11.00
Archaeology	100kg	0.67	Rice	100kg	10.00
Linguistics	100kg	0.68	Soybeans	100kg	9.00
Philosophy	100kg	0.69	Corn	100kg	8.00
Theology	100kg	0.70	Wheat	100kg	12.50
Law	100kg	0.71	Barley	100kg	11.00
Medicine	100kg	0.72	Rice	100kg	10.00
Business	100kg	0.73	Soybeans	100kg	9.00
Politics	100kg	0.74	Corn	100kg	8.00
Society	100kg	0.75	Wheat	100kg	12.50
History	100kg	0.76	Barley	100kg	11.00

01-481 4481

GENERAL APPOINTMENTS

01-481 4481

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£15,000 Basic + Commission to give £20,000 in first year, Choice of Quality Car, Free BUPA and non contributory pension + expenses

This company have carved a niche within a highly lucrative and expanding market place by developing a positive forward thinking marketing policy. The service they offer is based upon the latest technical developments within their field.

This company are the second largest of their type in Europe, are wholly UK owned and as a result of 25 years successful trading will be able to provide all the support you require. Your aim will be a directorship within three years, whilst in the interim securing a prestigious position guaranteeing regular high remuneration.

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£13,200 Basic + Quality Car + BUPA

An opportunity to join a large private company with ambitious expansion plans leading to stock market flotation in 1990.

You will be aged 23 - 45 with an electrical/electronic background and a proven track record in sales. After comprehensive product training in both the UK and USA, you will be responsible for a large customer base with room for expansion.

Expected first year earnings will be in excess of £20,000. There is also free life insurance and an executive share option scheme.

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Call us now for local appointments.

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Due to planned expansion and area reorganisation, this subsidiary of a major manufacturer is looking to expand its team of sales managers in the South.

The company provide a comprehensive range of consultancy services and facilities to architects, specifiers, contractors and developers.

A knowledge of the construction industry would be an advantage, but it is by no means essential as there is extensive product and sales training, both residentially and on-the-job.

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General Manager

c. £40,000

Could you improve on a sales success?

Our client, a specialist personnel consultancy involved in data processing, already has a successful sales record. They are now looking for a manager to build upon this success and further expand the sales team.

Aged between 30-40, you will have extensive decision making and problem solving experience, preferably in computing, personnel or similar service industries. You will also possess solid man-management skills and have had experience of building sales teams.

Principle functions of the job will include analysis of the market place and measurement of the sales team's performance.

This is an outstanding opportunity for an ambitious, open minded individual. To accept the challenge write with a full cv. to the Security Manager, White Knight Recruitment at the address below, enclosing separately a list of companies to which your application should not be forwarded.

White Knight Recruitment

White Knight Recruitment, 197 Knightsbridge, London SW7 1RP

Director General

Forensic Science Service

Applications are invited for the post of Director General which becomes vacant in April 1988 when the present head of the Service, Miss Margaret Pereira CBE retires. The post is based in Central London.

The Forensic Science Service plays a vital role in the investigation and detection of crime in England and Wales and is universally recognised as the largest and among the most effective of such organisations in the world. It employs some 600 staff, including 480 scientific staff, mainly graduates. They work in 6 regional laboratories as well as a central research and information facility in Berkshire.

The Director General will be responsible for the scientific leadership and management of the service, which has a budget of £12m a year. The appointee will work closely with Chief Officers of Police as well as senior members of the Crown Prosecution Service and other parts of the Criminal Justice System. Candidates must have achieved, through their qualifications and experience, a standing in a scientific field, which would enable them to lead the future scientific development of the Service. They must also have a proven record of managing change, both scientific and organisational, and of motivating large numbers of scientific staff.

The appointment will be for 3 years initially but may be extended on a permanent basis. Salary £31,870-£33,370 (including £1525 Inner London Weighting).

RELOCATION ASSISTANCE MAY BE AVAILABLE.

Further information is available from Mr G J Wasserman, Assistant Under Secretary of State, Home Office, Horseferry House, Dean Ryle Street, London SW1P 2AW.

For an application form (to be returned by 29 April 1988) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB.

telephone Basingstoke (0256) 468561 (answering service operates outside office hours) or telex 869999 CSCOMM G. Please quote ref: W/7639.

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HOME OFFICE



HEAL'S
Retail

Assistant Managers

c.£13,500 (including bonus)

Location London W1

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We are looking for professional retailers — with at least 4 years high street retail management experience — to join our flagship store in Tottenham Court Road, with a view to becoming Store Managers within the near future (preferred age 24-30). In addition to good career prospects we can offer the opportunity to use your management skills to the full and contribute significantly to the Company's progression.

Initial responsibilities will include managing a part of the business generating up to £8 million, with particular emphasis on realising sales potential through customer service, staff development, merchandising and administration.

Heal's, part of the Storehouse Group, offers excellent benefits including discount in Group stores, share schemes and Christmas bonus.

If you have the required experience and qualities and would like the challenge of becoming a future Heal's Store Manager, please telephone for an application form or write, with full career and current salary details to Mrs Anne Doerr, Personnel Manager, 196 Tottenham Court Road, London W1P 8LD. 01-636 1666 Ext 5030.

A Storehouse PLC Company

Market Forecasting: Property Consultancy

Central London

A major international commercial organisation has established a specialist consultancy and research group providing a distinctive style of service to the property market.

Very rapid expansion requires a new appointment to help in the establishment of an economic forecasts of the property market and to apply the findings to specific portfolio strategies.

Candidates will ideally possess a blend of econometric, computer and

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Salary will be augmented by the benefits associated with a leading international employer.

To apply, please send your detailed cv in full confidence to the consultant advising on this appointment: Ms Fiona Hackett, Gwynn & Brown, 24 Fitzroy Square, London W1P 5HL, to arrive no later than 13 April 1988.

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We have been retained to recruit a number of computer professionals for prestige clients on the beautiful island of Bermuda. The advantages are obvious - climate, sporting facilities, tax free salaries and overall quality of life - but more importantly these positions can form an excellent base for your future career prospects anywhere in the world. Ideally you will be aged 21-35 and single, although consideration will be given if married with maximum 2 children. You should hold some form of professional qualifications, HND or Degree, and have experience in the Financial Services sector - insurance or banking background a great asset.

PROJECT MANAGERS - Retail Banking - US\$35-42,000 pa.

Senior Analyst/Programmers with at least 5 years experience of COBOL database management, on-line/real-time systems and user liaison. Knowledge of UNISYS - BURROUGHS mainframe and staff training useful.

ANALYST/PROGRAMMERS - Retail Banking - US\$25-35,000 pa.

You should have an in-depth knowledge of COBOL programming, good analytical and user liaison skills, with 3 years experience of on-line systems and database management.

RPG IN PROGRAMMERS - Insurance - US\$30-35,000 pa.

Minimum 2 years RPG III experience and good knowledge of IBM SS. Excellent opportunity to assist in new system set-up, including the training of junior staff.

COBOL PROGRAMMERS - Retail Banking - US\$25-30,000 pa.

2 years sound training in COBOL programming required. Some experience of UNISYS is useful but not essential.

In the first instance please telephone David Hurn of 01-481 6111.

Initial interviews will be held in London between 7th - 21st April.

IPS GROUP

Lloyds Avenue House
6 Lloyds Avenue
London EC3N 3ES



C&C Computers and Communications

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MARKETING ASSISTANT
c£9,500

A recent promotion has created this exciting opportunity within our Business Development Department. This is a central function providing marketing intelligence and tailored forecasts for selected technologies.

Specifically you will take on responsibility for providing marketing statistics and competition analysis for an advanced range of media storage devices. You will also form part of a team, running an advanced P.C. based forecasting system. The role is ideally suited to a confident, articulate graduate with 1-2 years' commercial experience in a Marketing/Planning role within a hi-tech organisation. It is essential that you not only have a working knowledge of P.C.s but also genuinely enjoy using them.

The benefits package includes 20 days' holiday, additional 2 days' Christmas leave, contributory pension scheme, staff discount on NEC home electronics products, subsidised restaurant, sports facilities and interest-free season discount.

If you believe you can meet the challenge of marketing with an international company at the forefront of today's fast-moving communications industry then write to: May Soudah, Personnel Executive, NEC (UK) Ltd, NEC House, 1 Victoria Road, London W3 6UL or telephone for an application form using our 24 hour answerphone on 01-592 0062.

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Take the first steps by contacting Gerry Beesant or Peter Richards on 01 637 7200 (London & Home Counties).

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AND TECHNOLOGY**

DEPARTMENT OF MATERIALS

LECTURESHIP

Applications are invited for the post of lecturer in the Department of Materials. The successful applicant will be expected to carry out research on the laser processing of materials, especially laser surface treatment, utilising the 2.5 kW CO₂ laser installed in the Department. This is a flourishing research activity and the vacancy arises because of the resignation of one of the academic staff involved, to take a Chair in another University. We are looking for a young energetic member of staff who will help to advance the work, and to maintain the impetus behind the research.

The successful applicant will be required to contribute to the teaching of the Department, with particular emphasis on heat and mass transfer and fluid mechanics. Ideally a materials engineer/scientist is required with an appropriate good honours degree, and research experience in a relevant field to a minimum of PhD level.

Further information concerning this post can be obtained from

Professor D W Pashley FRSc,
Department of Materials,
Imperial College, London SW7 2BP.

to whom applications should be sent to arrive no later than May 9th 1988.

Applications should include a full curriculum vitae, a list of publications and the names of three persons to whom reference may be made.

Area Manager

Territory - London and the South

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In line with our vast programme for 1988 we currently require an enthusiastic and career orientated individual to join our team of sales professionals.

If you have a sound operational background in the Rental industry together with a proven record of sales and communication skills, this is the ideal opportunity for you to progress from Branch Level to Area Support.

Full training is provided together with a substantial package commensurate with responsibility and reflecting the benefits of being part of a large successful organisation.

A full CV is required in the first instance and should be forwarded to Mr. S De Lacy, Operations Manager, Tern Rent-a-Car, Cromer Road, Norwich NR9 6HA.

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Tern
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BUSINESS OPPORTUNITY
£14K BASIC £30 OTE + CHOICE
OF COMPANY CAR + BUPA +
SHARE OPTIONS

Influence the running of the sales department from day one and progress into management. The successful applicant will be

-From a Semi Technical background with a knowledge of 4GL products or from a UNIX sales background.

-Will have an entrepreneurial spirit and a good standard of education.

For further information call

ELIOT PRICE on 631 3275.

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ADVERTISING SALES

ON TARGET
EARNINGS £40K p.a.

The launch of a series of major international titles has created opportunities for effective ambitious sales people. If you are able to talk to senior executives in a professional and convincing manner then we would like to talk to you. There are likely to be early management opportunities for the most successful applicants.

In the first instance please call David Conway or Ben Crocker on

01-240 1515

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Our client is a Public Company whose beautifully designed products are promoted in retail outlets and showrooms in London and the Southeast.

To be our ideal candidate you will be (20-30+) bright, well presented and good humoured. You should have good communication skills, a desire to build a career in sales or management and relish a new challenge! Some sales experience would be an advantage but is not essential.

Commission is available and you'll earn up to £15,000 in your first year. Interested? Our vacancies are IMMEDIATE.

Please call Jane between 10am to 7.30pm Monday to Friday and Sunday 12pm to 5pm on

01-328 5513

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A direct line to the executive shortlist

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A member of the Career Development & Outplacement Division

Landseer House, 19 Church Close Road, London WC8H 0ES

InterExec

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Major Charitable Foundation (Central London)

Seeks

Director

He or she will be responsible to the Trustees both for administration and for advising them on the annual disposition of some £3 million of benefactions, mainly in the fields of education, the arts, and social welfare.

The successful applicant is likely to be a graduate with representative experience at senior levels in the public service, private sector or education. Age is immaterial, but a candidate of 40-45 would receive favourable consideration.

Apply for full job description and other details to Box No.786

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Hoover Cleaning Services Ltd are already operating a successful carpet cleaning business using an internationally proven system.

They are now expanding their operation by offering to qualified applicants, a full franchise format and require a Franchise Training Officer to support the system.

The successful applicant will be joining a young dedicated management team who are also able to offer their franchise owners a concept already proven in the U.K. & overseas.

Want to know more?

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Unit 7 Griffin Centre,
Staines Road, Feltham,
Middlesex TW14 0HW
Tel: 01-890 3121

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England and Scotland

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have banking experience

in Credit and Insurance

Minimum salary

2. Documentar

Birmingham

Manchester

Candidates should

have banking experience

in Documentar

Department in

£7,500.00 p.a.

3. MBAs for Lo

upcountry B

Candidates have

recognised univer

sity degrees

Minimum salary

Applications in writi

14th April

Reply

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Existing opportunities in

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This is an exciting opportunity, the importance of which is reflected by the excellent remuneration package on offer.

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Bucks MK1 1DB
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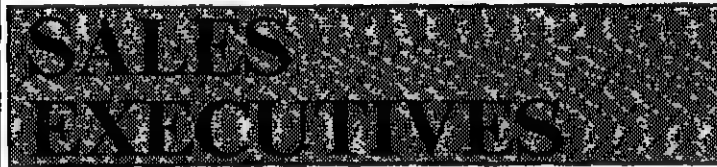
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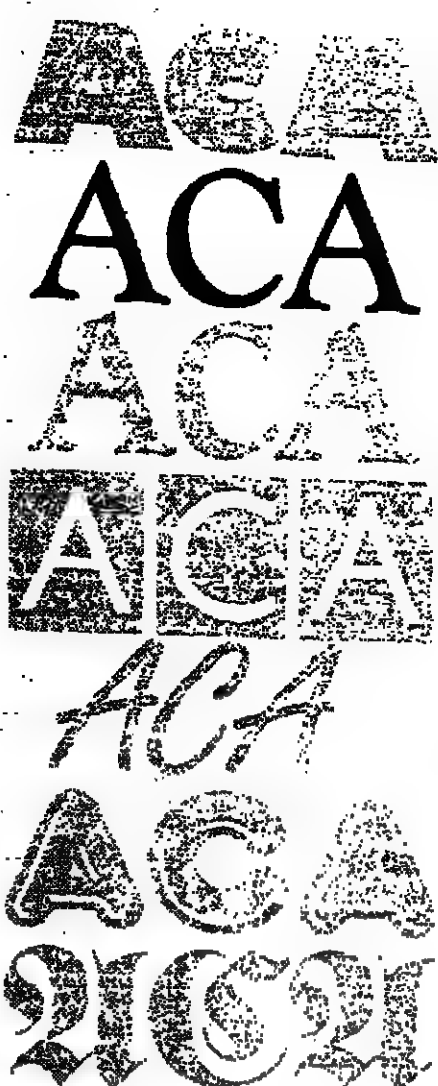
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We are interested in hearing from candidates aged in their twenties with sound experience and understanding of financial systems and mainframe package software gained within an accounting environment. Strong interpersonal skills together with flexibility and a high level of initiative are essential.

Starting salary, dependent upon age and experience, will be complemented by excellent working conditions, and a first-class benefits package which includes generous relocation assistance, subsidised mortgage, free PPP health insurance and a pension and life assurance scheme.

For further details and an application form please telephone or write to Mrs. Eileen Millman, Senior Personnel Officer, Private Patients Plan, PPP House, Crescent Road, Tunbridge Wells, Kent. Tel: 0892 40111.

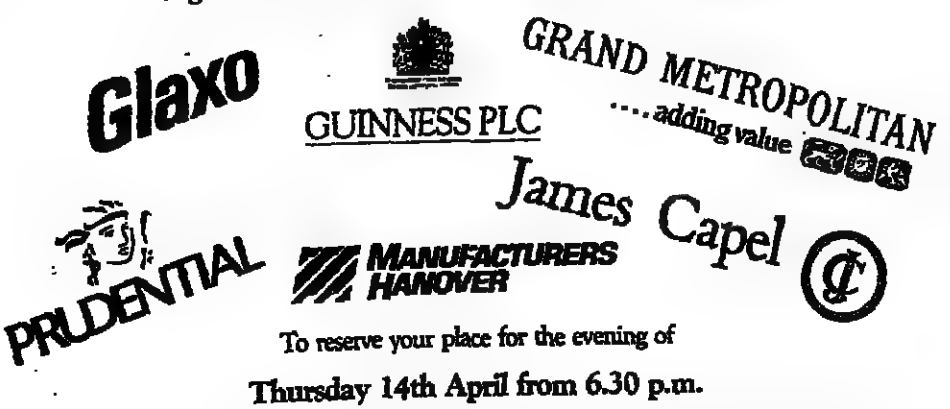
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The seminar is free, and will involve the companies shown below. The accent is very much on a relaxed evening, and you are free to visit each client's stand or chat to one of our consultants. There will be a champagne reception and we will be showing our career planning video, in which Mel Smith and Griff Rhys Jones marvel at the range of opportunities available in their own inimitable style.

Light refreshments and a free bar will be available



To reserve your place for the evening of
Thursday 14th April from 6.30 p.m.

please telephone David Northmore on 01-831 2000 or complete and return the coupon below.

To: David Northmore, Michael Page Partnership, 39-41 Parker Street, London WC2B 5LH.

Name _____ I wish to attend the _____
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37 Thurloe Street, London SW7 2LQ.

HORIZONS

A guide to career development

A medievalist's dream comes true as he puts it on the line

Domesday Book gets its maps, 900 years late

I suppose most of us have ideas which we have toyed with but never really brought to fruition. We may dream of singing at Glyndebourne, but instead we confine our musical ambitions to membership of the Chorlton and District Choral Society and performing the occasional solo at one of Uncle Herbert's musical evenings.

The trouble is not so much that we lack the courage to carry our ideas through. Moreover, as the years progress we become stuck in our particular rut and cast aside what plans and ambitions we may once have nurtured.

Every so often, however, I come across someone who has an idea which is determined to get off the ground whatever the cost. It may be rather unusual... something which has not been tried before, which means that there are no guidelines to follow. In cases like this you need more than just a sprinkling of courage and single-mindedness in order to begin.

An interest in antique maps and the early Middle Ages might seem fascinating pursuits for one's spare time, if such is one's inclination. But are they the stuff that businesses are built on? You don't have to be a confirmed sceptic to think not.

Yet John Garnons Williams is the sort of man who can confound the sceptics. Six years ago he conceived the idea of producing a series of country maps using the place names that appear in the Domesday Book. Now he has a flourishing business which employs eight part-timers and he has just branched out into limited edition atlases.

John is not — as you might imagine — a scholar attached to an ancient university. He used to be a helicopter pilot with the RAF and also found time to pursue a number of varied spare time interests at ground level. Both he and his wife are experts on the Norman period and they both visit Bayeux every summer to give lectures to British tourists on William the Conqueror and his era.

As John flew over the British countryside one day he began to think of William I's great enterprise — a survey of the realm he had conquered — which later became known as the Domesday Book. The survey was a remarkable achievement lacking only one modern feature: maps. This is not surprising. Map-making was very much in its infancy after the Norman Conquest, and the first accurate county maps of England did not appear until the latter half of the 16th century.

John is a keen amateur cartographer and he began to toy with the idea of

launching an enterprise of his own — a series of English maps showing the country as it was at the time of the Norman Conquest. The county boundaries had changed very little since Saxon times, before local government reorganization, but the actual place-names had. Yorkshire was known as Euvscire and Berkshire was Berroceshire.

The idea developed into a hobby, and the hobby became an enterprise. John decided to set up his own map publishing business to develop his idea.

To start a business, you need capital. True, he had some savings and a terminal grant to fall back on, but this was not sufficient to keep him afloat.

A former helicopter pilot has brought his map-reading down to earth and taken it back into history to make good a glaring omission, says Roger Jones in the last of our series on the countryside

until the hoped-for profits poured in. He needed time to do research and design the maps. "It was only possible to do this because I commuted my RAF pension," John explained.

This was a bold step. Not many people are prepared to gamble away their pension on what is plainly a risk venture. But in a sense it was a calculated risk. During his last three years as a helicopter instructor John spent virtually every spare minute beaver away at his Domesday map project — 20 to 30 hours a week, according to his estimate.

At the end of this period his research was well under way and he had got a suitable style worked out. He decided, for example, to incorporate motifs from the Bayeux Tapestry (which is contemporaneous with the Domesday Book) in his design and to include only those place-names which have survived as modern villages, towns or streets.

Agreed, such a map might prove inadequate for the purposes of medieval scholarship. But this was a deliberate ploy on John's part. His maps are aimed at the general public, as were

those of the great county mapmakers of the past, such as Christopher Saxton, John Speed and John Cary.

Not that academics have exactly shunned his series. Indeed, complete sets of the Domesday maps have been bought by university libraries throughout the English-speaking world. John's gamble is now starting to pay off.

Having completed the series, he is currently engaged on a series of limited edition Domesday England atlases. The first of these, appropriately enough, was presented to the Conqueror's descendant and namesake, Prince William. John has just handbound and despatched his eleventh atlas, and he plans to produce 89 more.

I wondered how he set about marketing his products. Until now, it appears, he has done very little advertising as such. He has, however, written articles on his work for *Popular Archaeology* and a number of county magazines — all of which have stimulated interest. Recently the Shropshire Employment Promotion Association has given him a helping hand with a portable exhibition stand which he takes to shows up and down the country.

Being still very much a one-man band, he is proceeding cautiously — and he is probably wise to do so. It is, after all, difficult to estimate the market for maps like this. Publishers of up-to-date motor-ing atlases, by contrast, have a much clearer idea of how many people are likely to buy, since they have done it all before.

Clearly, marketing is an area he needs to concentrate on now in order to finance his next venture. This is a series of maps of ancient civilizations and he reckons it will keep him busy for the next decade. He has already begun the exhaustive research that such a project demands, with reconnaissance visits to Turkey, Greece and Israel.

In recognition of his work John was elected a Fellow of the Royal Geographical Society two years ago. Now that he has made a name for himself, it is quite possible he could find a publisher who would finance the venture and pay him royalties.

However, I have the impression that John Garnons Williams relishes being his own boss. He has shown courage in setting off on a venture which does not promise instant fame and fortune, and he clearly possesses the resilience to see it through. Such people deserve to succeed.

John Garnons Williams's address is: Hardwicke Stables, Hadnall, Shrewsbury SY44 4SN (093 97 416).

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First estate agent convicted over second's sale board

Porter v Honey
Before Lord Justice Bingham and Mr Justice Hutchison
[Judgment March 30]

Deemed planning consent for the display of estate agent's "for sale" boards outside a residential property, under Class III(a) of regulation 14 of the Town and Country Planning (Control of Advertisements) Regulations (SI 1984 No 2227) was limited to a total of one advertisement per sale or letting.

An estate agent alleged to be displaying a board in contravention of the 1984 Regulations could be properly convicted even though he displayed his own advertisement with one of the boards. It was irrelevant of the existence of a second board placed by a rival estate agent.

The Queen's Bench Divisional Court so held in dismissing an appeal by way of case stated by Mr A. H. Porter, a partner in the firm of Whitman Porter Estate Agents, against his convictions by Richmond Justices for two offences of displaying an estate agent's sale board being one of two such boards displayed, without consent having been granted, contrary to regulation 14 of the 1984 Regulations and section 109(2) of the Town and Country Planning Act 1971.

The prosecutions, relating to boards displayed at 18 The Vineyard, Richmond, one belonging to the appellant and the other to Mr J. Pennington, and the other to boards at 25/26 The Hermitage, Richmond, one belonging to the appellant and the other to Mr M. Co. had been brought by Mr Michael Honey, chief executive and town clerk of the London Borough of Richmond upon Thames.

Mr T. E. Borger for the appellant; Mr David Lamming for the council.

LORD JUSTICE BINGHAM said that the appeal raised a vexed problem because different local authorities had favoured different solutions. The Town and Country Planning (Control of Advertisements) (Amendment No 2) Regulations (SI 1987 No 421), coming into effect in October 1986 would impose a statutory solution, but a number of cases had arisen out of the outcome of this appeal.

The offences created by section 109(2) of the Act was to display an advertisement in contravention of the provisions of the 1984 Regulations, which occurred if it was displayed without express or deemed consent.

There having been no express consent, the appellant had to show deemed consent.

Class III(a) of regulation 14 permitted display, without express consent, of advertisements relating to the sale or letting of the land on which they were displayed "limited" to "one"

advertisement in respect of each sale or letting.

His Lordship agreed with the conclusion of the justices that the deemed consent under class III(a) could not be for one board per advertiser. There would be deemed consent for the first and only board, but no deemed consent once a second board was displayed.

The vendor or lessee was the building owner. He could only sell or let once. The 1984 Regulations plainly limited the building owner to one board. In his Lordship's view they plainly limited estate agents similarly.

If a second board was displayed by the building owner and both agents committed an offence because the limitation to one advertisement in respect of each such sale or letting was exceeded. It could not be said that each agent had only displayed one board in respect of his sale or letting, because the effect of the 1984 Regulations, in his Lordship's view, showed that Parliament was willing to impose a hard rule to achieve a result regarded as desirable.

It was initially surprising that an act, lawful when done could be deemed unlawful as the result of something done by a stranger. But that was, in his Lordship's view, the effect of the 1984 Regulations. The 1987 amendment, in his Lordship's view, showed that Parliament was willing to impose a hard rule to achieve a result regarded as desirable.

It was not argued, his Lordship thought rightly, that a first board erected with deemed consent continued to enjoy that deemed consent, even after the erection of a second board, if the second board was erected without deemed consent.

The appellant advanced an

alternative argument, if the correct interpretation of regulation 14 Class III(a) was that only one advertisement in total was permissible per sale or letting, then, it was said, no offence could be committed in the absence of knowledge by the defendant of the facts giving rise to the offence, namely that the defendant was one of two persons each displaying a separate advertisement in respect of a single sale or letting.

The justices held that section 109(2) created an absolute offence. His Lordship agreed. The offence was committed "if any person knowingly displayed". The very limited defence provided by the proviso to section 109(3) was inconsistent with any general requirement of *mens rea*.

His Lordship could not think that Parliament intended to burden local authorities with the task of showing what one estate agent knew about the activities of another.

MR JUSTICE HUTCHISON, agreeing, said that local authority practice was to prosecute estate agents rather than vendors. However, the latter would invariably have the knowledge that a second board had been erected.

It might be thought, therefore, if the offence was widespread, that it would be more effectively curbed if the house owners were prosecuted.

Estate agents might be deterred if they knew their principals might suffer the same indignity.

Solicitors: Axelrod, Richmond; Mr Roger G. Smith, Twickenham.

Administering noxious thing from afar

Regina v Gillard

The proper construction of the word "administer" in section 24 of the Offences Against the Person Act 1861 did not include conduct which, not being the application of direct physical force to the victim, nevertheless brought the noxious thing into contact with the victim's body.

The Court of Appeal (Lord Justice Croom, Mr Justice Ognell) so held on March 23 when dismissing the appeal of Simon Paul Gillard against his conviction on July 3, 1987 at the Central Criminal Court (Judge Butler) for conspiracy as laid down in the indictment under section 1 of the Criminal Law Act 1977.

MR JUSTICE MCNEILL said that the offence of causing to be administered to a person a noxious thing with intent, to injure, aggrieve or annoy for the purposes of the conspiracy was

provided for in section 24 of the 1861 Act.

His Lordship said that on October 14 or 15, 1986 the appellant with other persons unknown returned from Dieppe to Newhaven where he, when stopped, was found to be in possession of a gas pistol, gas cartridge and a gas spray. They were confiscated.

The prosecution alleged that the others, who were not stopped, carried out a planned CS gas attack against the door of Drummonds wine bar in Richmond on October 16 with the use of spray cans. The appellant was arrested at the scene and was convicted for conspiring to administer CS gas, from a canister thereby occasioning actual bodily harm.

Upon the true construction of section 24 of the 1861 Act the word "administer" was apt, in law to encompass the spraying of CS gas from a canister into the face of a victim.

In re Lo-Line Electric Motors Ltd and Other Companies
In re the Companies Act 1985
Before Sir Nicolas Browne-Wilkinson, Vice-Chancellor
[Judgment March 30]

For the purposes of applications under sections 295 and 300 of the Companies Act 1985 seeking to disqualify a person from acting as a director, the word "director" referred to a person *de facto* acting as a director even though not appointed as such.

In section 300, Parliament's plain intention was to have regard to the conduct of a person acting as a director, whether validly appointed, invalidly appointed, or just assuming to act as a director without any appointment at all.

Sir Nicolas Browne-Wilkinson, Vice-Chancellor, so held in an application by the Official Receiver, Mr Peter Roy Pattison Browning from acting as a director.

Mr Anthony Bompas for the Official Receiver; Mr Charles Turnbull for Mr Browning.

THE VICE-CHANCELLOR said that Mr Browning had been a director of four companies, all of which went into insolvent liquidation between October 13, 1979 and October 27, 1984.

The allegations of misconduct, as amended during the hearing, were:

(a) Mr Browning allowed Lo-Line Electric Motors (Maldon) Ltd ("Maldon"), from which he resigned as director in June 2, 1980 but of which he took over the running after the receiver, Mr Kanter, had absconded to the USA in November 1982, although he was never re-appointed director, to trade after mid-1980 when he ought to have known the company was insolvent, and that he allowed Special Electric Motors Ltd ("SEM") to trade unprofitably after November 1983, when it ought to have known it was insolvent.

(b) Lo-Line Electric Motors Ltd ("Lo-Line"), of which he was a director, and Maldon and SEM traded with moneys that should have been paid over in respect of Crown debts.

(c) He carried on the business of SEM, incorporated in December 1982 to take over the remains of Maldon following the failure of Lo-Line in October 1979 and Maldon (finally wound up in April 1983) "without any notice of change in the *modus operandi* and with no reasonable or probable ground of expectation that its business would succeed".

(d) Mr Browning failed to ensure the filing of annual returns and accounts for Lo-Line, Maldon, SEM and of another company of which he was director, Maldon Pressure Die Casting Co Ltd ("PDC").

person was unfit to be a director. The primary purpose of the section was not to punish the individual but to protect the public against future conduct by persons whose past records as directors of insolvent companies had shown them to be a danger to creditors and others.

The power to disqualify was not fundamentally penal but disqualifying. It was not possible to treat a *de facto* director as a director for all purposes: in sections 282, 212, 293(2) and 288 the word had to refer to *de jure* director alone, but in some sections the word had to include a person who was not a *de jure* director.

Since the definition of director was inclusive and not exhaustive its meaning had to be derived from the words of the Act as a whole. It was not possible to treat a *de facto* director as a director for all purposes: in sections 282, 212, 293(2) and 288 the word had to refer to *de jure* director alone, but in some sections the word had to include a person who was not a *de jure* director.

As a matter of construction his Lordship held that in section 300 it did include a person acting as director although not appointed as such.

There was no reason why Parliament should have intended the decision to disqualify to turn on the validity of appointment. The conduct relevant to future suitability to act as a director depended on a man's past record irrespective of the circumstances in which he came to act as such.

His Lordship referred to *In re Dawson Print Group* ([1987] BCLC 601), *In re Wedgwood Ltd* (Mr Justice Harman, unreported (1986)) and *In re Stanford*

the information. He then handed the work to Dr Webb in exchange for a cheque for £5,000 and wrote out a receipt, the police then arrested the defendant.

The magistrates found that Dr Webb had no intention of buying the information. He was merely playing a role, pretending to go along with the sale. If the police had not intervened he would have stopped the cheque.

The Queen's Bench Divisional Court so held in allowing an appeal by case stated by the prosecution against a decision of Birmingham Magistrates Court that Stephen David Holmes had no case to answer on a charge under section 21(1)(b) of the Copyright Act 1956.

Mr Henry Carr for the prosecution; Mr David Ellis for the defendant.

LORD JUSTICE BINGHAM said that the buyer, Dr Webb, realized that the document he was buying was an illegal photocopy and contacted the police. The police arranged for Dr Webb to be wired to a tape recorder when he met the defendant to conclude the sale.

Services Ltd ([1987] BCLC 607). His Lordship concluded that the use of moneys, which should have been paid to the Crown, to finance the continuation of an insolvent company's business was more culpable than failure to pay commercial debts.

Mr Browning was not *de jure* a director of Maldon after his retirement on June 2, 1980, but after Mr Kanter's disappearance in November 1982 he *de facto* ran Maldon until it ceased trading in March 1983, and similarly with PDC.

Since the definition of director was inclusive and not exhaustive its meaning had to be derived from the words of the Act as a whole. It was not possible to treat a *de facto* director as a director for all purposes: in sections 282, 212, 293(2) and 288 the word had to refer to *de jure* director alone, but in some sections the word had to include a person who was not a *de jure* director.

As a matter of construction his Lordship held that in section 300 it did include a person acting as director although not appointed as such.

There was no reason why Parliament should have intended the decision to disqualify to turn on the validity of appointment. The conduct relevant to future suitability to act as a director depended on a man's past record irrespective of the circumstances in which he came to act as such.

His Lordship referred to *In re Dawson Print Group* ([1987] BCLC 601), *In re Wedgwood Ltd* (Mr Justice Harman, unreported (1986)) and *In re Stanford*

Reclaiming and Colonising Co ([1980] 1 Ch 660) and *re New Forconsols Ltd* ([1988] 1 QB 573) and *Morris v Kansans* ([1946] AC 459).

On that basis his Lordship concluded, as to allegation (a), there were two periods to consider, before and after Mr Kanter's disappearance. Throughout the first he was not a director, and his conduct irrelevant, but as to the second he was in full control and plainly aware that Maldon was insolvent.

However, he was faced with a difficult situation and took the view that the business should be continued so that in due course the profitable part could be carried on.

It was, in his Lordship's view, commercially culpable to trade during that period, but in assessing the extent of the culpability his Lordship took into account the very difficult circumstances. There was no similar excuse with regard to SEM, where he should have realized it was quite improper to continue to trade.

As to allegation (b), Mr Browning said that he was not primarily responsible for the financial management of the companies, but even allowing for that, substantial Crown debts remained unpaid and he could not consistently with his duties as a director abdicate all responsibility for financial management. The history of his conduct in relation to all the companies showed a cynical willingness to use the unpaid

crowling debts to prop up the failing companies.

As to allegation (c), Mr Browning had not had a proper opportunity to put in evidence, the Official Receiver having changed his ground, and it would not be fair to consider the much modified charge.

Putting all the factors together, Mr Browning had been shown to have behaved in a commercially culpable manner in trading through limited companies when he knew them to be insolvent and in the unpaid Crown debts to finance such trading.

His conduct indicated that without adequate financial and managerial supervision he could not at present be trusted to run a limited company in such a way as not to constitute a risk to his creditors.

However, it was not now suggested that he was consciously dishonest and the case therefore did not call for prolonged disqualification. Trusting that, as Mr Browning had said, he had learnt from experience what was required of a director, his Lordship proposed to disqualify him for three years.

His Lordship made an exception, subject to special strict conditions, with regard to two family companies.

Solicitors: Treasury Solicitor; Illif.

Objective test of 'selling' an article

DPP v Holmes
Before Lord Justice Bingham and Mr Justice Hutchison
[Judgment March 25]

In determining whether a person "sold" an article, contrary to section 21(1)(b) of the Copyright Act 1956, which he knew to be an infringing copy of a work in which copyright existed, it was necessary to consider objectively what passed between the buyer and vendor and not what was in the minds of the parties.

The Queen's Bench Divisional Court so held in allowing an appeal by case stated by the prosecution against a decision of Birmingham Magistrates Court that Stephen David Holmes had no case to answer on a charge under section 21(1)(b) of the Copyright Act 1956.

Mr Henry Carr for the prosecution; Mr David Ellis for the defendant.

LORD JUSTICE BINGHAM said that the buyer, Dr Webb, realized that the document he was buying was an illegal photocopy and contacted the police. The police arranged for Dr Webb to be wired to a tape recorder when he met the defendant to conclude the sale.

The prosecution had therefore failed to prove a sale as there was no intention to enter legal relations and no binding contract.

His Lordship said that the question of whether a contract had been concluded was not decided on a consideration of the minds of the parties to see if they shared the same intention but on the objective consideration of what passed between them.

The magistrates found that Dr Webb had no intention of buying the information. He was merely playing a role, pretending to go along with the sale. If the police had not intervened he would have stopped the cheque.

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Mr Henry Carr for the prosecution; Mr David Ellis for the defendant.

It was quite clear in this case that there had been an offer of the work for sale which Dr Webb had accepted. It was therefore the clear opinion of the court that there had been a sale.

Solicitors: Crown Prosecution Service, Birmingham; Warren & Allen, Nottingham.

Court must supply transcripts

Ewing v Hartley
Before Lord Donaldson of Lynton, Master of the Rolls, Lord Justice Parker and Lord Justice Taylor
[Judgment March 16]

A judge had no discretion to refuse to supply a transcript of his judgments to an appellant, who requested it for the purposes of his appeal.

The Court of Appeal so held requiring the Westminster County Court to supply transcripts of the judgments relevant to appeals which Mr Terence Ewing sought to bring.

all the judges had been supplied with hand held dictating machines which could be placed on the bench and turned on to record their judgments. The transcripts could then be used as a record.

That was much more efficient than relying on counsel or solicitors to take a note which then had to be agreed and submitted to the judge for his approval. It was a modern development which it was hoped could be extended to all county courts.

Judge Harris had been a pioneer of the system. He had used the machine for recording his judgments in the present cases. However, when Mr Ewing wrote requesting the transcripts

he did so in an extremely inconsiderate manner, calculated to cause the judge the maximum possible annoyance.

The judge refused to supply the transcripts, on the ground that he had a discretion to do so under section 80 of the County Courts Act 1984. He had however misunderstood the section.

There was no such discretion and he was obliged to furnish the transcripts. The dictating machines were provided so that transcripts could be available. They were necessary in order that the Court of Appeal could deal with the appeals, and the Westminster County Court was therefore required to supply all that were relevant.

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TO PLACE YOUR MOTORS

FA Cup occasion still looking to find its audience

By Dennis Signy and Chris Moore

The weighty task of restoring Wimbledon's walking wounded to fitness, in time for the FA Cup semi-final against Luton Town at White Hart Lane on Saturday, has fallen on the shoulders of Steve Allen, at the age of 21, the youngest physiotherapist in the Football League.

Allen, who played for Colchester United, qualified as a physiotherapist when a knee injury ended his playing career. He took over at Plough Lane this season, fortunately applying for a job at the same time as Derek French moved with Dave Bassett to Watford.

He was kept as busy yesterday issuing bulletins on Fashanu and Cunningham (hamstrings), Gibson (ligament strain) and Cork and Sanchez (leg injuries).

Fashanu is an influential



FA CUP

figure in Wimbledon's plans for the biggest game in their history, with 20 goals to his credit this season. As a precaution, in case he is not fit, Bobby Gould, the manager, has added Swindelhurst, the former Crystal Palace, Derby County, West Ham and Sunderland forward, to his squad. Swindelhurst, aged 32, signed as a non-contract player just before the transfer deadline last month, after playing in Cyprus.

Allen's assessment, as he closed his treatment room last night, was that Cunningham, the former England winger, was the biggest doubt, Fashanu and Gibson had 50-50 chances of playing and

Cork and Sanchez were likely to be fit.

Ray Harford, the Luton Town manager, also faces an anxious wait before knowing whether Sealey, his goalkeeper, and McDonough, a midfielder player, will be fit. Sealey was released from hospital yesterday after being detained overnight with concussion, following the draw against Sheffield Wednesday at Kenilworth Road, Harford, who will delay a decision on Sealey until later in the week rates McDonough "doubtful".

Public response to the match remains lukewarm and Chris Belt, the Tottenham Hotspur box office manager, last night reported sales of just over 21,000. "I think 30,000 would be a good crowd at this stage," he added. This would be the lowest crowd for a semi-final in living memory.

Brian Clough played down concern over the form of his England midfielder player, Neil Webb, before the semi-final against Liverpool. Webb has recently been struggling to keep on top of his game, although he scored a vital goal in the League win over Liverpool last Saturday.

Clough said: "We wouldn't be so high in the League or looking forward to Saturday's semi-final, if it weren't for his efforts. He's a bit worried in case he misses out on the European championship this summer. But I don't think he needs have any fear about his place in the England squad. His contribution to our side has been as significant as ever, and I am sure that Bobby Robson realises that as much as anyone else."

Forest expect to be at full-strength with Walker returning in defence, after missing his first match of the season at Portsmouth on Monday. The England under-21 international has an ankle injury which is responding to treatment. "It's progressed nicely this week and a couple more days should see me fully recovered," said Walker. "I would have liked to have gone through the season as an ever-present in the Forest side. But if I had to miss a game I would much rather it be against Portsmouth."

Graham to answer disrepute charge

George Graham, the Arsenal manager, has been charged with bringing the game into disrepute, only three weeks before Arsenal's Littlewoods Cup final against Luton Town at Wembley.

Graham was booked by the referee, Kevin Morton, near the end of last week's goalless draw at Oxford United, following an incident involving a linesman. There were suggestions of mistaken identity, but the Football Association today decided there was a case to answer and have given Graham 14 days to request a personal hearing.

The outcome should not prevent Graham from leading his side out against Luton, or sitting on the bench at Wembley. But a fine may be imposed on Graham, who was warned as to his future conduct following comments made to a referee two years ago when he was in charge at Millwall.

Les Mackay, the chairman of the Football Association disciplinary committee, has requested letters of explanation from Kenny Dalglish and Alex Ferguson following the public confrontation between the respective managers of Liverpool and Manchester United after their 3-3 draw at Anfield on Easter Monday (Steve Acton writes).

Mackay, the FA Council representative for London, is also seeking a transcript of an interview that Ferguson was giving to Manchester station, Piccadilly Radio, when the dispute between the two Scots broke out.

The FA's action was last night supported by the Football League Executive Staffs Association (FLESA), the union for managers and secretaries.

Following the sending-off of United's midfielder player, Colin Gibson, after 58 minutes by the referee, John Key, for a second bookable offence, and despite the fact that the United then fought back to earn a draw, Ferguson was reported to claim that referees become intimidated by the atmosphere at Anfield.

Lyle seeks Masters history

From Mitchell Platts, Golf Correspondent, Augusta, Georgia

Tony Jacklin, Europe's most successful Ryder Cup captain, is convinced that Sandy Lyle can create another piece of history by becoming the first British winner of the US Masters, which starts on the Augusta National course here today.

Jacklin, who will be commenting here for the BBC, said: "I'm certain Sandy has all the right credentials to win this title, and I'd love to see him take it on Sunday night by 10 shots."

"I don't go along with the belief that he has made it harder for himself by winning the Greensboro Open last Sunday. Sandy will be spurred on by that win, not by the common belief that golfers don't often win two weeks in succession."

"I've never seen Sandy so relaxed, and I know he has the right blinkered approach for Augusta. I think all the Europeans will play well, and Seve Ballesteros is always my favourite, but I especially hope to see Ian Woosnam have a successful week."

"It has not been easy for him going through a change of clubs. It is something which, quite honestly, he might have been wiser not to do. I remember changing to another make of ball in the early 1970s and I still regret it."

Paul Mayo, the Welshman who won the British amateur championship last year, will have illustrious company when he makes his debut at Augusta. Mayo has been paired with Jack Nicklaus, a six-time winner of the event.

Lyle and Woosnam, who grew up together playing county golf for Shropshire, had taken on Greg Norman and Ballesteros in a fourball which was watched by one of the largest practice day crowds in the history of the tournament.

"We lost the money," Lyle said. "But I was happy with my game, Ian was round in 68, and Greg had a 67. The proudest moment of my career came when I won the Open in 1985, and it will always remain so, but I would love for nothing more than on Sunday night to be wearing the winner's green jacket."

Preview, page 38

Britain is forced out of Cup

Peter de Savary's British challenge for the America's Cup was blocked yesterday in the New York State Supreme Court.

The court ruled that the San Diego Yacht Club entry and Michael Fay's New Zealand boat must race against each other since they could not agree on terms to allow other competitors.

The decision eliminated de Savary's challenge. He had asked the court to halt the race unless it was allowed to compete.

The judge said the Deed of Gift, the trust document which established rules for the race 140 years ago, must be interpreted literally if a valid challenger and the champion could not agree on competition terms. This means the Mercury Bay Boating Club of New Zealand, as the first valid challenger, may veto the entry of any other challenger, she said.

The America's Cup is in confusion. New Zealand has built a 123-foot monohull, and San Diego has replied with a smaller but faster multi-hull. The series is due to start in San Diego on September 19, but there are moves to switch it to next year.

SPORT IN BRIEF

President to inspect

Seoul (AP) — Juan Antonio Samaranch, the president of the International Olympic Committee (IOC) will receive briefings on preparations for the Games and inspect the athletes' village, now in its final stage of completion, from May 30.

Samaranch will also attend the June 3 opening of the international driving and synchronized swimming competitions, at the new pool.

Prizes raised

Prize money for the Trusthouse Forte PGA seniors' golf championship at North Berwick from June 23 to 26 has been raised by 25 per cent to £40,000 with the champion receiving £7,500.

Elliott race

Peter Elliott, Britain's world athletics championship silver medal winner in Rome, will race in the Giro Bank Games in Belfast on June 27.



Schofield: honoured

Garry Schofield, the Leeds centre, is the only Great Britain player named in the Adidas world rugby league writers' team, but it includes the Australians, Garry Jack, the Salford full back, and Dale Shearer, the Widnes wing.

Oxford tour

Oxford University women's lacrosse team, captained by Emily Formby, fly to Boston today for their first tour abroad. They play Harvard on Saturday, while England will face the United States in the first of three representative matches in Baltimore.

Rally deaths

Hallsberg (AFP) — Bo Nordin and Ronnie Palmqvist, Swedish rally drivers, were killed while testing an Audi Quattro. The car suffered only minor damage after hitting a snow bank but the drivers were not wearing seat belts.

Kept apart

Laws which allow girls to play in boys' rugby union, cricket and football teams have been scrapped by the New South Wales government after Nick Greiner, the new premier, described them as "anti-discrimination gone mad".

Boston entries

Boston (AP) — Abebe Mekonen, the Tokyo marathon champion, will lead the Ethiopian runners in the Boston marathon on April 18.

In the basket

Ghent (Reuters) — Argentina will hold the 1990 world basketball championship after supplying the sport's governing body with \$3.3 million (about £1,760,000).

Appearance fees to be cut

British athletes face a major shake-up in their financial support as they prepare for the Olympic Games in Seoul this September. The "league table" used for the past two years to determine payments to athletes for appearing at certain domestic meetings is to be scrapped, which means that track athletes who are not in the very top bracket and field events could all be hard hit.

Last year, around £850,000 was paid to British and overseas athletes who appeared at prestige meetings here, the cash being based on their credentials. Some 150 men and women received various sums, from £15,000 to £500. The total could be cut by 50 per cent in 1988 as the British Amateur Athletic Board tries to cut its outgoings.

"A reduction was essential in view of recent revelations about the Board being virtually bankrupt. There is no bottomless pot of gold," Ian Hodge, a BAAB spokesman, said.

"Before the league table system was introduced in 1986, top athletes were able to attract guarantees individually from people staging meetings in Britain, and the less well-known athletes didn't fare so well. Once the criteria for the new system were worked out, this may well happen again," he added.

"The total money available in

these subvention payments will be drastically reduced, only the best will benefit — perhaps as few as 40 athletes."

John Lister, the BAAB treasurer, will now have a major say in where the money goes. Athletes will be told what the Board thinks their appearance at any meeting is worth — if anything — and will have to take it or look elsewhere.

The move is unlikely to effect Britain's main medal hopes for Seoul, but it will hamper the work which could help an outsider fill an unexpected place in a final. And athletes may now find it more profitable to use overseas meetings as part of their preparations for Seoul.

Drug-free Olympics impossible

Ottawa (Reuters) — The ideal of a drug-free Olympic competition is no longer possible, according to the chief physician for Canada's Summer Olympic teams.

Dr William Stanish, an orthopaedic surgeon, said abuse of performance-enhancing drugs by amateur athletes, including 14- and 15-year-olds, has reached epidemic proportions.

"We have solid information showing that the use of drugs to enhance performance is

really an epidemic. There is rampant use of anabolic steroids and other performance-enhancing drugs among young athletes and even among Canada's world-class athletes," Stanish said.

"I think we have to look at the traditional Olympic charter and understand that to have a clean Olympics is no longer possible. Anything ostensibly reported to make somebody bigger, faster, stronger, a good number of people will go to these agents

readily without getting medical information," he said.

Stanish was reluctant to name any of Canada's top athletes but admitted some of them have used steroids.

Regulations of both the International Olympic Committee (IOC) and the Canadian Olympic Association ban the use of high-performance drugs but these agencies must put mechanisms in place to keep pace with the abuse, he said.

Top spin lifts Sabatini to one-sided victory

From Barry Wood, Hilton Head, South Carolina

Gabriela Sabatini won the Argentinian top-spin contest against Patricia Tarabini, taking less than an hour to win 6-1, 6-2 and reach the third round of the Family Circle Magazine Cup in Hilton Head yesterday.

In view of Miss Tarabini's success last week, when she reached the semi-finals, a less one-sided confrontation may have been expected, but Miss Sabatini's strength and a frequent use of the drop shot ensured that her opponent could never settle into the match.

Zina Garrison produced a welcome victory over Austria's Petra Huber, winning 6-4, 7-5. Several changes have taken their toll on Miss Garrison of late. She has been signed by a management company and is having to satisfy their demands, she has been separated in doubles from her best friend, Lori McNeil, and

has swapped coaches with Miss McNeil, working with Willis Thomas instead of John Wilkerson.

Unexpected losses to Elna Reinach and Halle Cioffe recently have done little for Miss Garrison's confidence, but she is certain the changes will eventually bear fruit.

"The biggest change I'm having to deal with is in working strategy for myself. I'm not used to that, because John used to do that before the match, but in crucial situations you've got to be able to work things out for yourself," she said.

"I'm also trying to step into the ball more, and to put some more top spin on my forehand. It may not all work now, but I'm a fighter and will always come out on top."

Results, page 39

END COLUMN

County game in good hands

By Ivo Tennant

In the time warp of the St Lawrence Ground, Canterbury, it is not easy to picture the good name of cricket being besmirched abroad.

Yesterday was the exception, as players, committee men and assorted hangers-on renewed acquaintances after the winter. Those in the departure lounge of the hotel were pleased to find that, like the old tree, they had weathered the hurricane and were still alive. Some felt it was more than could be said for their favourite game.

There was much to discuss, and not all of it concerned the parochial issue of Kent's prospects for the coming season.

Most speeches and conversations referred to the problems emanating from England's winter: from the chairman and captain downwards there were mutterings that dissent would not be tolerated, that pressure on umpires was becoming intolerable and that neither would "afflict" the Garden of England.

The Kent players to whom the Times spoke at their photo-call yesterday were unanimous that dissent, bad behaviour and rows with umpires would not spill over into county cricket.

"The troubles this winter came about through cricketers having to play for their Test places," Christopher Cowdrey, the Kent captain, said. "Obviously, decisions have been taken which have led to me getting four or five bad decisions each summer. We do not complain at county level because we are playing continuously. At Test level there are television replays and time in which to examine them."

"I think England have three choices over what to do in future. Either we accept bad decisions and continue spurring or we decide it is not worth the



Cowdrey: keeping faith trouble and do not go. The third alternative is to have neutral umpires. I feel a neutral panel of Test umpires should be introduced since there will be no complaint if an England batsman is given out by an Australian umpire in India."

"It was very disappointing watching it all from a distance. As to fines, I think a list should be drawn up of what behaviour is not acceptable and which offences will lead to fines. But I do not envisage any problems in county cricket," he said.

Chris Travers, the former England batsman, agreed that neutral umpires should be introduced. "In football, a home referee does not officiate over the home side. There is an awful lot of pressure on umpires in Tests and even the good ones make mistakes. We must help other countries to produce decent umpires."

"Yet abusing umpires is still a very rare occurrence. I find what goes on in tennis now is unbelievable. Players do not abuse umpires in county cricket because if they do, they come up against disciplinary committees. There is bound to be the odd flare-up because the stakes are so high, but cricket is in good order. People were looking to run it down because England were not winning."

Richard Ellison, looking fit and well after missing all of last season through injury, said he could foresee no dissent in Test or county cricket this summer "unless umpires are given more powers, which could lead to incidents being blown out of proportion."

"I do not think neutral umpires are necessary, but the standard of umpiring generally needs improving. Those abroad are aware of their mistakes. Yet I can see fines becoming more severe," he said. "Everyone makes mistakes, including umpires. In the heat of the moment it is easy for dissent to occur, although you must not condone it," Ellison said.

Lord Harris, perhaps the biggest figure in Kent's history, once said of cricket: "You do well to love it, for it is more free from anything, still, anything dishonourable, than any game in the world." Or is it?

LAST WEEK'S SPORTING DAILY SALE No 63,050

Top chairman Guin

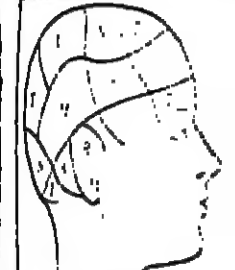
Fraud leading

Mr David Mayhew, a partner in Cazenove & Co, the most prestigious firm of stockbrokers in the City, was arrested yesterday and charged with three offences arising out of his role in the Guinness affair.

Mr Mayhew, aged 47, was arrested at 11.30pm after he arrived at the Strand Square's London headquarters for a pre-arranged interview. He was released within two hours and will appear at Bow Street magistrates court today.

He is the sixth person to be arrested and charged in connection with Guinness. The arrest closely follows that of Mr Anthony Parnes, the stockbroker, who voluntarily handed himself to Los Angeles last month to face charges.

TOURNAMENT OF THE MIND



The Times Tournament of the Mind now enters its most challenging stages. The final for the individual £5000 prize and The Times Mind of the Year trophy will be played over six days starting on Monday. Even if you have not reached the final you can still pit your brains against some of the best in Britain.

WIN £10,000

Portfolio — PLUS NEW — **Accumulator** — Mrs Jennifer Calley's £152,000 win on Wednesday, the Accumulator fund now stands at £10,000. News readers shared yesterday's £4,000 daily prize (see page 31). Today's prizes, page 29

IN PAGE 2

London boom — Share prices rose after a gap for October crash leaving a surplus in London and New York (see page 25)

London is fit

London successfully overcame a further race at the Grand National and will be the last of the Grand National series (see page 31)

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